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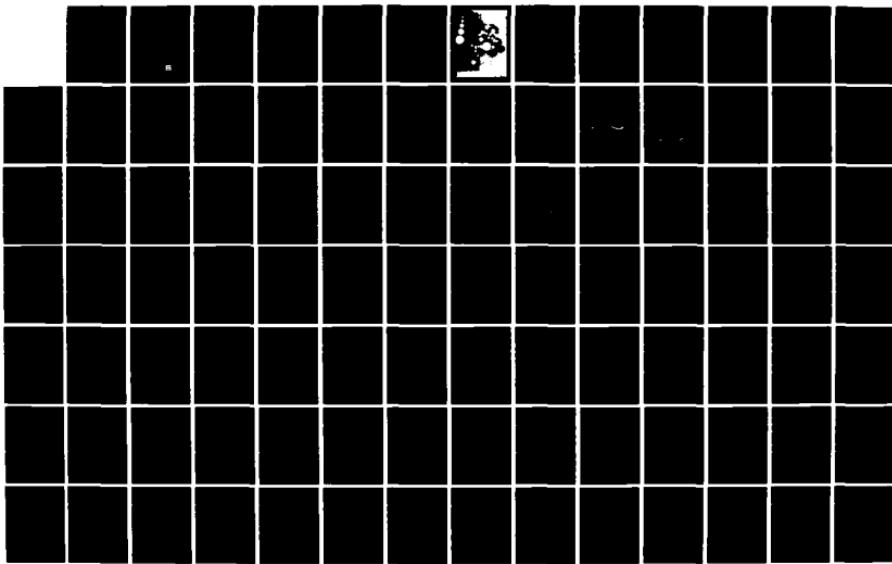
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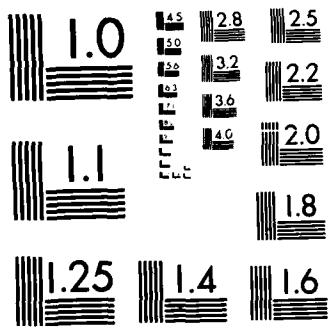
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GUIDELINES AND DATA TO SUPPORT
PLANS FOR REALLOCATING FOOD
DURING CRISIS RELOCATION

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REGIONAL APPENDIX
FEMA REGION V

For

Federal Emergency Management Agency
Washington, D.C. 20472
Contract EMW-C-0562

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SYSTAN Report D180

September 1982

DISTRIBUTION STATEMENT A
Approved for public release
Distribution Unlimited



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GUIDELINES AND DATA TO SUPPORT
PLANS FOR REALLOCATING FOOD
DURING CRISIS RELOCATION

REGIONAL APPENDICES
FEMA REGION V

By
John W. Billheimer
Juliet McNally

For
Federal Emergency Management Agency
Washington, D.C. 20472
Contract EMW-C-0562

SYSTAN Report D180
September 1982

TABLE OF CONTENTS

APPENDIX A: REGIONAL DISTRIBUTION SUMMARY

Food Distribution Summary.....	A-1
Map Showing Dollar Volume of Major Food Distribution Centers.....	A-2
Intra- and Inter-Regional Shipments Summary.....	A-3

APPENDIX B: STATE SUMMARIES FOR REGION V

Illinois.....	B-1
Indiana.....	B-2
Michigan.....	B-3
Minnesota.....	B-4
Ohio.....	B-5
Wisconsin.....	B-6

APPENDIX C: TOP TEN DISTRIBUTORS

List of Top Ten Distributors Serving Region V..	C-1,C-2
	C-3

APPENDIX D: SAMPLE REALLOCATION PLAN FOR THE COLUMBUS RISK AREA CONGLOMERATE

Introduction.....	D-1
Current Food Distribution System.....	D-2
Exhibit 1: Evacuation Pattern.....	D-3
Exhibit 2: Current Distribution Pattern.....	D-4
Proposed Food Distribution System Adjustments For Crisis Relocation.....	D-5 - D-6
Exhibit 3: Post-Relocation Distribution Pattern.	D-7
Exhibit 4: Revised Distribution Plans For Major Distributors.....	D-8 - D-11
Transportation Stress.....	D-12 - D-13
Attachments	
Attachment A-1: Existing Supermarket Sales of Major Distributors By County.....	D-14
Attachment A-2: Post-Relocation Supermarket Sales of Major Distributors.....	D-15
Attachment B: Two Truckloads Capable of Feeding 3800 People For One Week.....	D-16

APPENDIX E: COUNTY LISTINGS

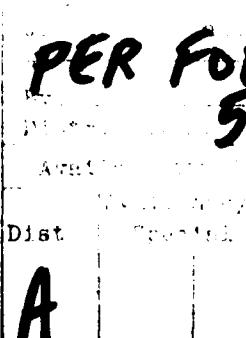
List of Counties Served By Each Distributor in FEMA Region V	
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APPENDIX A
REGIONAL DISTRIBUTION SUMMARY

FOOD DISTRIBUTION SUMMARY

REGION V

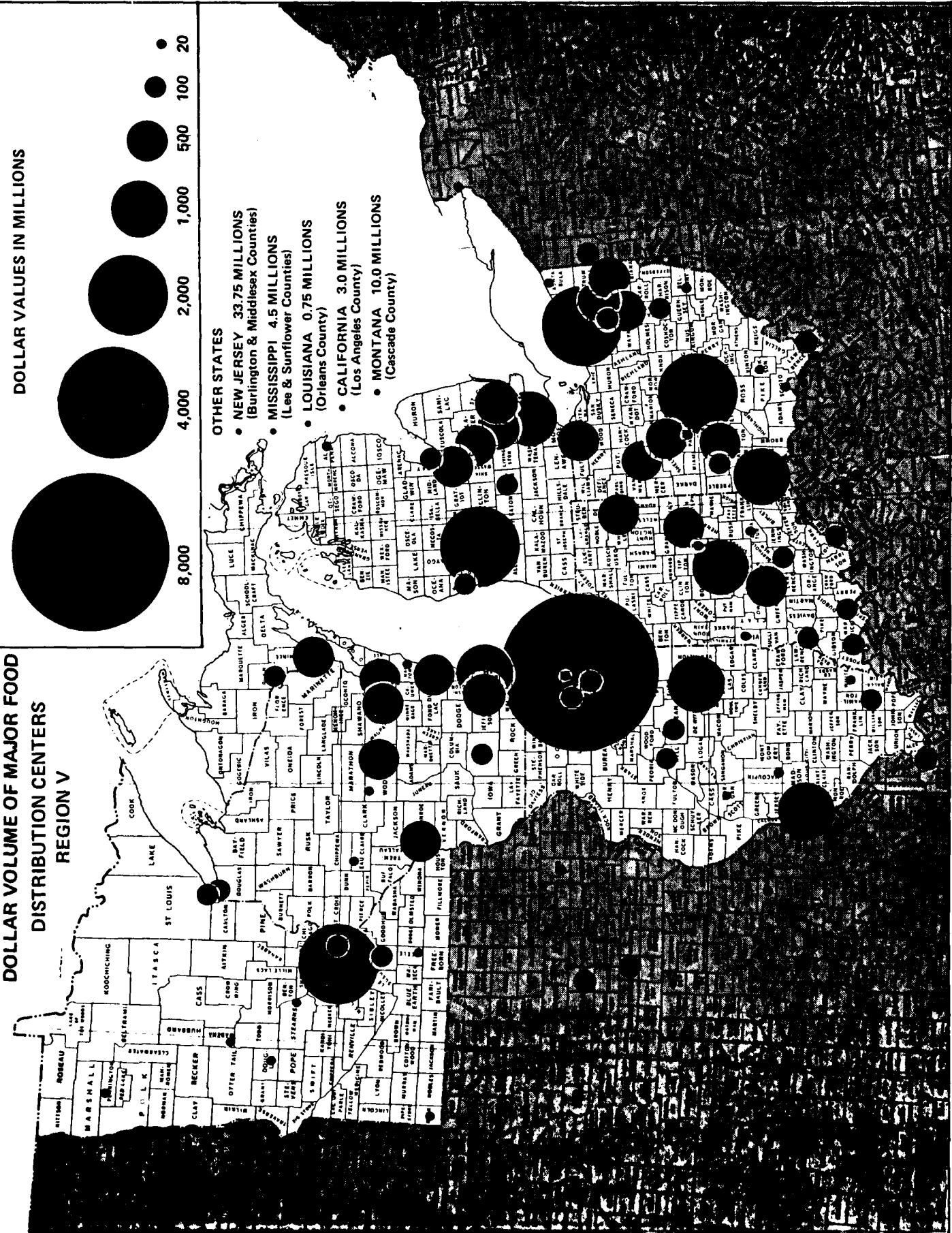
Nearly 94% of the food consumed in FEMA Region V is warehoused within the region. The table below summarizes the source and magnitude of all shipments from warehouses to supermarkets within the region. Five of the six states in FEMA Region V (Wisconsin, Illinois, Minnesota, Michigan and Ohio) are largely self-sufficient, warehousing between 78% to 91% of their food supplies within their own borders. The sixth state, Indiana, which warehouses roughly 60% of its own food stocks, is dependent on other Region V states (Illinois, Ohio and Michigan) for 38% of its food supplies.

INTER- AND INTRA-STATE SHIPMENTS INTO FEMA REGION V

(Actual Cash Value in Millions of Dollars per Year)

SOURCE	DESTINATION					
	IL	IN	MI	MN	OH	WI
02 NJ	26	7	0	0	0	0
NY	0	0	0	0	30	0
03 PA	0	0	0	0	124	3
VA	0	0	0	0	34	0
WV	0	0	0	0	90	0
04 KY	9	94	0	0	18	0
MS	3	0	0	1	0	0
05 IL	7,117	1,105	233	0	0	165
IN	149	2,503	46	0	285	0
MI	0	43	5,285	0	129	61
MN	0	0	85	2,461	0	538
OH	0	410	51	0	7,154	0
WI	291	0	78	135	0	2,966
06 LA	0	0	0	0	0	0
07 IA	225	0	0	128	0	21
KS	1	0	0	0	0	0
MO	1,115	10	0	0	0	0
NE	0	0	0	0	0	0
08 MT	0	0	0	10	0	0
ND	0	0	0	126	0	0
SD	0	0	0	29	0	0
09 CA	3	0	0	0	0	0

**DOLLAR VOLUME OF MAJOR FOOD
DISTRIBUTION CENTERS
REGION V**



**SUMMARY OF INTRA- AND INTER-REGIONAL
FOOD SHIPMENTS**
(Warehouse to Supermarket)

FEMA Region No.	Intra-Regional Shipments		Shipments from Out-of-Region		Total Food Shipments
	(\$ Million/Year)	(% of Total)	(\$ Million/Year)	(% of Total)	(\$ Million/Year)
1	8,352	90.4	884	9.6	9,236
2	15,771	89.9	1,762	10.1	17,539
3	16,077	86.7	2,474	13.3	18,551
4	31,061	95.6	1,432	4.4	32,493
5	31,795	93.8	2,114	6.2	33,909
6	19,171	92.5	1,548	7.5	20,719
7	8,889	93.8	588	6.2	9,478
8	5,127	89.4	609	10.6	5,736
9	22,405	99.6	98	0.4	22,503
10	6,160	89.9	691	10.1	6,851

APPENDIX B
STATE SUMMARIES FOR FEMA REGION V

- Illinois
- Indiana
- Michigan
- Minnesota
- Ohio
- Wisconsin

ILLINOIS SUMMARY

The statistical profile of food distribution in Region V shows that the supermarkets of Illinois are largely served by warehouses located within the state. Approximately 80% of the food reaching Illinois residents is warehoused within the state. The major out-of-state supplier is Missouri (Region VII), which warehouses roughly 13% of Illinois's food stocks, primarily serving supermarkets in south-western Illinois, including the risk areas of East St. Louis, Alton and Belleville. Thus there will be some requirement for interregional coordination in these risk areas. Illinois itself plays a role in the food supplies of other states, supplying 26% of the food consumed in Indiana, and 10% of the food consumed in Iowa.

Six of the top ten distributors in Region V have warehouses in Illinois. These distributors account for 61% of the food stored for in-state consumption. An additional 12 distributors account for 18% of Illinois' food supplies. Most of the food coming from Missouri is in the hands of 9 distributors, while the remaining stocks warehoused in Wisconsin, Indiana, Iowa, Kansas, New Jersey, Kentucky, Mississippi and California are scattered among more than 25 distributors.

The statistical profile describing food distribution in Region V, coupled with the FEMA food distribution guidelines, provide nuclear civil protection planners with a feasible approach for reallocating food supplies under conditions of crisis relocation. This statistical profile can be used to modify the Illinois food support annex to include food distribution details which are consistent with regional food distribution patterns.

INDIANA SUMMARY

The statistical profile of food distribution in Region V shows that Indiana is dependent on warehouses outside the state for about two-thirds of its food. Approximately 60% of the food currently reaching Indiana residents is warehoused within the state. The chief out-of-state suppliers are a variety of distributors located in Illinois, which warehouse roughly 27% of Indiana's food stocks. These out-of-state suppliers primarily serve supermarkets in north-western Indiana, including the risk areas of Gary and South Bend. In addition to Illinois, the other Region V states (Ohio and Michigan) warehouse 11% of Indiana's food supplies. Thus interstate coordination will be required in planning for the distribution of food to Indiana residents under crisis relocation conditions.

Three of the top ten distributors in Region V, Kroger Co., Super Valu Stores (known locally as Food Marketing Corp.) and A & P Tea Co., have warehouses in Indiana. These distributors account for 26% of the food stored for in-state consumption. An additional 12 distributors account for 34% of Indiana's food supplies. Most of the food warehoused in other Region V states is in the hands of 12 distributors in Illinois, 5 in Ohio and 2 in Michigan, while the remaining 2% of Indiana's food supplies are scattered among more than 8 distributors in Kentucky and Missouri.

The statistical profile describing food distribution in Region V, coupled with the FEMA food distribution guidelines, provide nuclear civil protection planners with a feasible approach for reallocating food supplies under conditions of crisis relocation. This statistical profile can be used to modify the Indiana food support annex to include food distribution details which are consistent with regional food distribution patterns.

MICHIGAN SUMMARY

The statistical profile of food distribution in Region V shows that the supermarkets of Michigan are largely served by warehouses located within the state. Approximately 91% of the food reaching Michigan residents is warehoused within the boundaries of the state. The major out-of-state supplier is Illinois, which warehouses 4% of Michigan's food stocks, primarily serving the south-western corner of Michigan, including the risk areas of Benton Harbor and Battle Creek. Thus there will be some requirement for interstate coordination in these risk areas.

Four of the top ten distributors in Region V have warehouses in Michigan. These distributors account for 46% of the food stored for in-state consumption. An additional 16 distributors account for 45% of Michigan's food stocks. Most of the food warehoused in other states is in the hands of 6 distributors in Illinois, and more than 13 in Minnesota, Ohio, Wisconsin, Indiana and New Jersey.

The statistical profile describing food distribution in Region V, coupled with the FEMA food distribution guidelines, provide nuclear civil protection planners with a feasible approach for reallocating food supplies under conditions of crisis relocation. This statistical profile can be used to modify the Michigan food support annex to include food distribution details which are consistent with regional food distribution patterns.

MINNESOTA SUMMARY

The statistical profile of food distribution in Region V shows that the supermarkets of Minnesota are largely served by warehouses located within the state. Approximately 95% of the food currently reaching Minnesota is warehoused within the boundaries of the state. The remaining stocks come from a variety of distributors in Wisconsin, Iowa, North Dakota, Montana, Nebraska, South Dakota and Mississippi. Thus there will be some requirement for interstate as well as interregional coordination in planning for the distribution of food to Minnesota residents under crisis relocation conditions. Minnesota itself plays a role in the food supplies of other states, supplying roughly 15% of the food consumed in Wisconsin, North and South Dakota.

Two of the top ten distributors in Region V, Super Valu Stores and Gateway Foods, have warehouses in Minnesota. These two distributors account for 51% of the food stored for in-state consumption. An additional 12 distributors account for 34% of Minnesota's food supplies. Most of the food warehoused in other states is in the hands of 3 distributors in Wisconsin, 6 in Iowa, 3 in North Dakota, and 4 in South Dakota, Montana, Nebraska and Mississippi.

The statistical profile describing food distribution in Region V, coupled with the FEMA food distribution guidelines, provide nuclear civil protection planners with a feasible approach for reallocating food supplies under conditions of crisis relocation. This statistical profile can be used to modify the Minnesota food support annex to include food distribution details which are consistent with regional food distribution patterns.

OHIO SUMMARY

The statistical profile of food distribution in Region V shows that the supermarkets of Ohio are largely served by warehouses located within the state. Approximately 91% of the food reaching Ohio residents is warehoused within the boundaries of the state. The remaining 9% of Ohio's food stocks are scattered among a variety of distributors in Indiana, Michigan (Region V), Pennsylvania, Virginia, West Virginia (Region III), New York (Region II), and Kentucky (Region IV). Though food stocks warehoused in Ohio are largely for in-state consumption, distributors located within its boundaries supply 10% of the food consumed in Kentucky and Indiana.

Five of the top ten distributors in Region V have warehouses in Ohio. These distributors account for 44% of the food stored for in-state consumption. An additional 25 distributors account for 46% of Ohio's food supplies. Most of the food warehoused in other states is in the hands of 5 distributors in Indiana, 6 in Michigan, and more than 16 in Pennsylvania, Virginia, West Virginia, New York and Kentucky.

The statistical profile describing food distribution in Region V, coupled with the FEMA food distribution guidelines, provide nuclear civil protection planners with a feasible approach for reallocating food supplies under conditions of crisis relocation. This statistical profile can be used to modify the Ohio food support annex to include food distribution details which are consistent with regional food distribution patterns.

WISCONSIN SUMMARY

The statistical profile of food distribution in Region V shows that the supermarkets of Wisconsin are largely served by warehouses located within the state. Approximately 78% of the food reaching Wisconsin residents is warehoused within the boundaries of the state. The major out-of-state supplier is Minnesota, which warehouses 14% of Wisconsin's food. Thus interstate coordination will be required in planning for the distribution of food to Wisconsin residents under crisis relocation conditions.

Two of the top ten distributors in Region V, Super Valu Stores Inc. and Gateway Foods Inc., have warehouses in Wisconsin. These two distributors account for 16% of the food stored for in-state consumption. An additional 15 distributors account for 63% of Wisconsin's food supplies. Most of the food coming from Minnesota is in the hands of 6 distributors, while the remaining stocks are scattered among more than 10 distributors in Illinois, Michigan, Iowa, Pennsylvania and Louisiana.

The statistical profile describing food distribution in Region V, coupled with the FEMA food distribution guidelines, provide nuclear civil protection planners with a feasible approach for reallocating food supplies under conditions of crisis relocation. This statistical profile can be used to modify the Wisconsin food support annex to include food distribution details which are consistent with regional food distribution patterns.

APPENDIX C
TOP TEN DISTRIBUTORS

**TOP TEN FOOD DISTRIBUTORS
SERVING REGION 05**

DISTRIBUTOR	NUMBER OF WARE- HOUSES	ANNUAL RETAIL SALES (\$1000)	NUMBER OF STORES SERVED	AVERAGE SALES PER STORE
1 KROGER KROGER CO COLUMBUS OH LIVONIA MI CINCINNATI OH INDIANAPOLIS IN BRIDGETON MO SOLON OH SALEM VA LOUISVILLE KY	8	3,313,000	502	6,600
		621,500	92	6,755
		587,000	89	6,596
		569,000	86	6,616
		545,500	82	6,652
		521,000	82	6,354
		403,000	58	6,948
		34,000	5	6,800
		32,000	8	4,000
2 SUPER VALU STORES SUPER VALU STORES INC HOPKINS MN FOOD MARKETING CORP FT WAYNE IN J M JONES COMPANY CHAMPAIGN IL SUPER VALU STORES INC GREEN BAY WI XENIA OH DES MOINES IA PLAINFIELD SUPER VALU PLAINFIELD IL SUPER VALU STORES INC FARGO ND SUPER VALU STORES INC HQ EDEN PRAIRIE MN LEWIS GROCER CO INDIANOLA MS	10	3,179,750	815	3,902
		948,750	193	4,916
		670,750	199	3,371
		542,250	163	3,327
		351,750	104	3,382
		343,000	79	4,342
		172,750	45	3,839
		75,000	6	12,500
		67,000	24	2,792
		7,000	1	7,000
		1,500	1	1,500
3 JEWEL FOOD STORES JEWEL FOOD STORES MELROSE PARK IL EISNER FOOD STORES CHAMPAIGN IL BUTTREY FOODS GREAT FALLS MT	3	2,519,250	277	9,095
		2,203,000	200	11,015
		306,250	76	4,030
		10,000	1	10,000
4 CERTIFIED GROCERS OF ILLINOIS CERTIFIED GROCERS OF ILLINOIS CHICAGO IL	1	1,456,500	464	3,139

TOP TEN FOOD DISTRIBUTORS
SERVING REGION 05

DISTRIBUTOR	NUMBER OF WARE- HOUSES	ANNUAL RETAIL SALES (\$1000)	NUMBER OF STORES SERVED	AVERAGE SALES PER STORE
5 A & P TEA CO A & P TEA CO/CHICAGO METRO DES PLAINES IL	6	1,381,500	227	6,086
A & P TEA CO/DETROIT METRO SOUTHFIELD MI		618,000	91	6,791
A & P TEA CO/INDIANAPOLIS INDIANAPOLIS IN		517,500	92	5,625
A & P TEA CO (PLUS DISCOUNT) FLORENCE NJ		190,500	35	5,443
A & P TEA CO/ALTOONA ALTOONA PA		33,000	5	6,600
A & P TEA CO/LOUISVILLE LOUISVILLE KY		14,000	2	7,000
		8,500	2	4,250
6 FISHER FOODS DOMINICKS FINER FOODS INC NORTHLAKE IL	2	1,317,000	144	9,146
FISHER FOODS INC BEDFORD HEIGHTS OH		774,000	79	9,797
		543,000	65	8,354
7 SPARTAN STORES SPARTAN STORES INC GRAND RAPIDS MI	1	1,291,250	383	3,371
8 SCOT LAD SCOT LAD FOODS INC LIMA OH	4	1,275,500	290	4,398
LANSING IL		554,250	114	4,862
FEDERAL WHOLESALE ELDORADO IL		517,500	124	4,173
SCOT LAD FOODS INC HEPZIBAH WV		201,500	50	4,030
		2,250	2	1,125
9 SUPER FOOD SERVICE SUPER FOOD SERVICES INC BELLEFONTAINE OH	4	1,176,500	445	2,644
BRIDGEPORT MI		555,500	231	2,405
SUPER FOOD SERVICES CINCINNATI OH		346,000	128	2,703
SUPER FOOD SERVICE INC DAYTON OH		272,000	84	3,238
		3,000	2	1,500
10 GATEWAY FOODS GATEWAY FOODS/MAY BROS MINNEAPOLIS MN	4	1,044,250	329	3,174
		659,750	167	3,951

TOP TEN FOOD DISTRIBUTORS
SERVING REGION 05

DISTRIBUTOR	NUMBER OF WARE- HOUSES	ANNUAL RETAIL SALES (\$1000)	NUMBER OF STORES SERVED	AVERAGE SALES PER STORE
10 GATEWAY FOODS (CONTINUED)				
GATEWAY FOODS INC				
LA CROSSE WI		305,500	108	2,829
GATEWAY FOODS OF MINNESOTA INC				
DULUTH MN		54,000	50	1,080
GATEWAY FOODS OF IOWA				
CHEROKEE IA		25,000	4	6,250

APPENDIX D

**SAMPLE REALLOCATION PLAN
FOR
THE COLUMBUS RISK AREA CONGLOMERATE**

INTRODUCTION

Nuclear Civil Protection (NCP) Planning encompasses two strategies: in-place protection and crisis relocation. Under the crisis relocation strategy, people from areas threatened by a high risk of nuclear attack will be relocated to hosting areas judged to be safely removed from the hazardous effects of nuclear explosion. The existing food distribution system must then be adjusted and reconfigured to meet the needs of the relocated population.

This plan has been developed to provide a quantitative picture of food distribution networks serving the Columbus risk area and its host counties before and after relocation. It discusses the adjustments and strategies entailed in the proposed reallocation plan. In addition, it addresses the problem of transportation stress experienced by major distributors as a result of the reconfiguration of the existing food distribution system.

COLUMBUS RISK AREA CONGLOMERATE
SUMMARY OF EXISTING FOOD DISTRIBUTION SYSTEM

Under crisis relocation conditions, approximately 950,000 residents currently living in the Columbus risk area (includes Franklin county, and portions of Pickaway, Fairfield, Licking, Delaware and Madison counties) will have to relocate to a dozen or so host counties within Ohio. Exhibit 1 illustrates the hosting capacities of individual host counties.

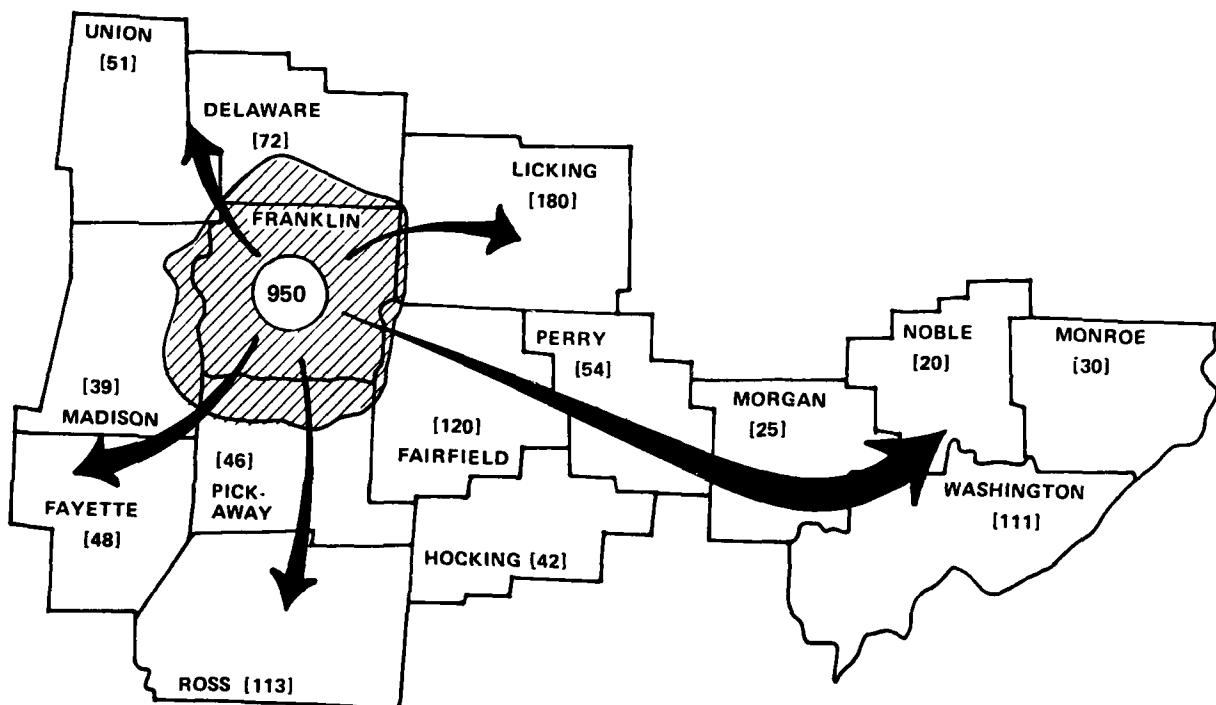
The statistical profile of food distribution in the Columbus Risk Area Conglomerate shows that area residents are largely served by warehouses located within the Conglomerate. Approximately 76% of the food currently reaching area residents is warehoused in Columbus. An additional 22% of the area's food stocks come from outside the conglomerate but within the state boundaries of Ohio. The small amount of food (2%) that is warehoused out-of-state is scattered among 4 distributors in West Virginia and Virginia.

Within the Conglomerate, four major distributors with warehouses in Columbus (Kroger Co., Big Bear Stores, S M Flickinger Co. and Cardinal Foods) account for almost 70% of the food stored for in-area consumption. These four distributors supply close to three-quarters of the food consumed in the Columbus risk area, and 60% of the food consumed in the host counties. Exhibit 2 details the market share of each of these distributors in the risk and host areas. The current annual sales volume of each distributor serving the conglomerate is listed by county in Attachment A-1.

Of the four distributors, Kroger Co. and Big Bear Stores each commands a quarter of the conglomerate's retail food market, while S M Flickinger Co. and Cardinal Foods each supply 9% of the retail food stores. The geographic area covered by Cardinal Foods' and Kroger's Columbus warehouses is roughly identical, serving primarily a variety of counties within the state of Ohio, including the risk area of Mansfield. The service area of Kroger extends into the risk area of Wheeling in West Virginia. Though Big Bear Stores' Columbus warehouse serve primarily residents in the Columbus risk area conglomerate, a small portion of its food stocks go into the risk areas of Springfield, Ohio and Huntington-Ashland, West Virginia. In the case of S M Flickinger Co., over 80% of its stocks is reserved for a dozen or so counties in Ohio, while the remaining portion cross the state boundary into West Virginia, and go as far as Massachusetts, Pennsylvania and Maine.

EXHIBIT 1

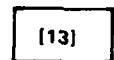
COLUMBUS RISK AREA CONGLOMERATE
EVACUATION PATTERN



LEGEND:



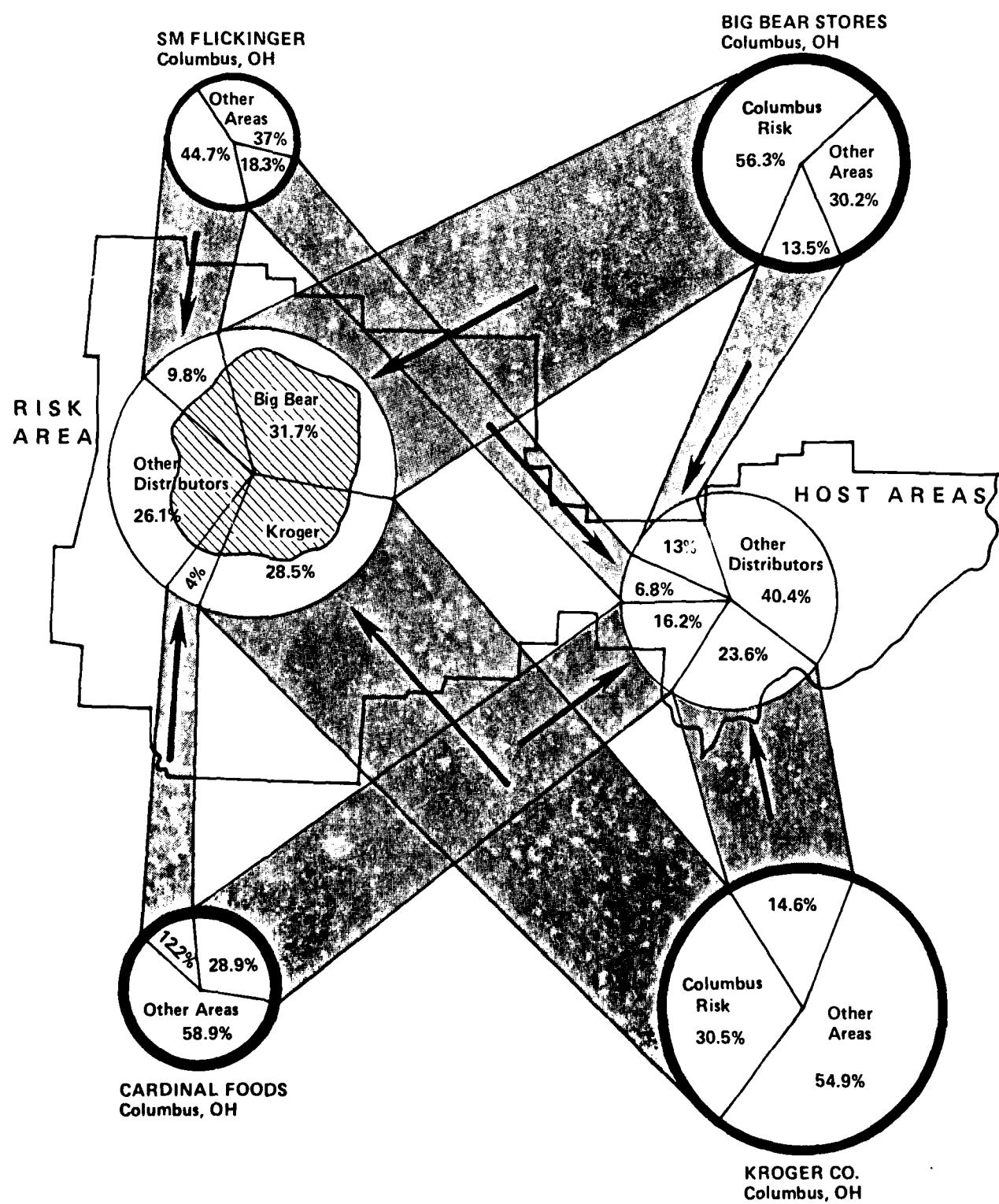
Columbus Risk Area
Risk Population
(in 1,000)



Host County
Hosting Capacity
(in 1,000)

EXHIBIT 2

MAJOR SOURCES OF SUPPLY TO COLUMBUS RISK AREA CONGLOMERATE
CURRENT DISTRIBUTION PATTERN



COLUMBUS RISK AREA CONGLOMERATE
PROPOSED FOOD DISTRIBUTION SYSTEM ADJUSTMENTS
FOR CRISIS RELOCATION

The chief adjustment in the food distribution system in support of the crisis relocation strategy entails the shift of supplies from risk area retail outlets to host area retail outlets and mass feeding centers. In general, wholesale warehouses serving the Columbus risk area population before evacuation will continue to do so after evacuation by shifting deliveries from their risk area stores to their host area stores. The market share of each of the four major distributors serving the Boston conglomerate under relocation is displayed in Exhibit 3. Food will be delivered to relocatees through a combination of retail outlets and mass feeding centers. Wholesale warehouses with no host-area outlets will supply mass feeding centers directly. Major food processing activities in the risk area will continue operations throughout the evacuation period. Detailed reallocation plan for each distributor serving the conglomerate may be found in Attachment A-2.

In addition to the redirection of flow suggested in the plan, distributors should consider using a shuttle system in which full trailers are left in the host area as storage depots, emptied, and replaced with another trailer load on the return trip. This mode of operation would alleviate much of the need for additional storage space, but it could also increase the requirement for trailers as much as 100%, depending on the transportation stress level experienced by individual warehouse. Another modification of the food distribution system would involve redirecting incoming shipments to available warehouse space in the host areas. Emergency warehouse space can be converted from available unused buildings or commandeered from less critical industries in the host areas. NCP planners surveying the host areas should be on the lookout for suitable warehouse space.

Exhibit 4 shows the revised distribution plans for the four major distributors serving the Columbus conglomerate. These plans have been expressed both in terms of a percentage increase in shipments to the distributor's stores in individual counties, and in terms of the estimated increase in tonnage of essential commodities going to each county. Host area residents and evacuees lodged with host area residents, will obtain food through their customary retail outlets. Evacuees lodged in congregate care facilities will obtain food through a combination of mass feeding centers and retail outlets.

Section 3.B.2 tabulates the percentage of truck capacity by weight and volume devoted to the shipment of critical foodstuffs. As an additional planning aid, this information is broken down into case- and pallet-loadings for two truckloads capable of feeding 3,800 citizens (See Attachment B). Suggested shipping

guidelines on essential foodstuffs for wholesalers serving the host area retail outlets may be found in Section 3.B.1.

Although the total post-relocation demand for food in each county can be estimated in advance, the exact split between mass feeding centers and retail outlets will not be known until the relocation is accomplished. The need for mass feeding centers is largest in those areas hosting a proportionally large number of evacuees and in those areas whose risk area outlets are not served by the same distributors supplying the risk area. In the case of the Columbus risk area conglomerate, the need for mass feeding centers is largest in Delaware, Licking, Fairfield and Washington counties, which host over half of the total risk population. The demand for food in these host counties is likely to exceed the capacity of the local retail outlets. The outlets of Kroger and Big Bear Stores in the host areas will experience of mass feeding centers. Hence, the establishment of mass feeding centers should be an integral part of the planning process in these counties. In addition, Morgan and Monroe counties would require the setup of mass feeding centers as well since their current retail outlets are not supplied by the same distributors serving the risk area. Hence mass feeding centers should receive high planning priorities in these counties as well.

EXHIBIT 3
MAJOR SOURCES OF SUPPLY TO COLUMBUS RISK AREA CONGLOMERATE
POST-RELOCATION PATTERN

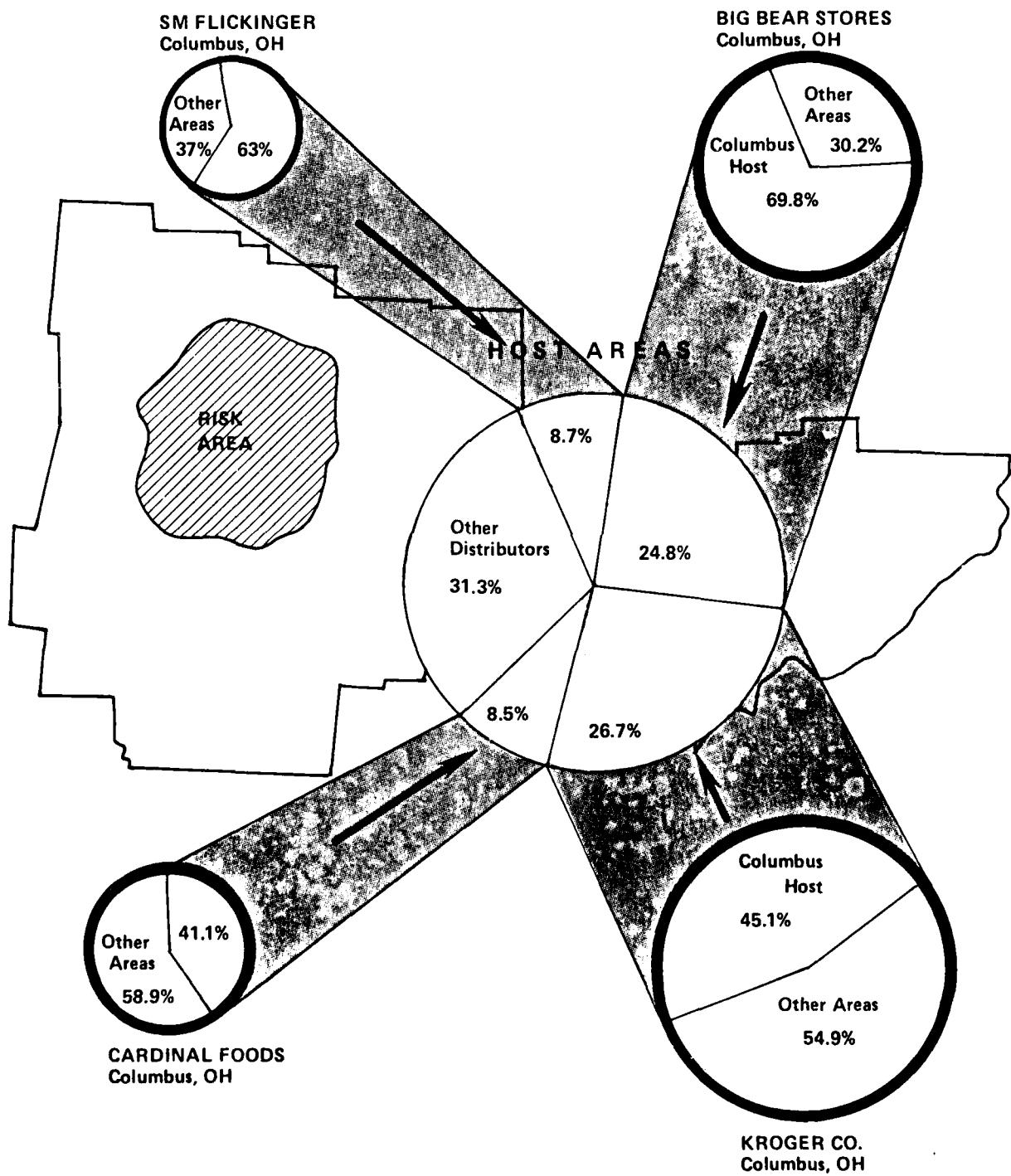


EXHIBIT 4

REALLOCATION PLAN FOR CARDINAL FOODS' COLUMBUS (OH) WAREHOUSE
TO THE COLUMBUS RISK AREA CONGLOMERATE

1. Cease shipments to all risk area supermarkets.
2. Redirect food shipments to host area counties as follows:

<u>County, State</u>	<u>Recommended Level (% of Current Ship- ment, Essential Goods Only)</u>	<u>Estimated Additional Shipments+ (1,000#/week)</u>
Fairfield, OH	135%	40.7
Licking, OH	116%	122.8
Delaware, OH	130%	17.9
Pickaway, OH	156%	38.1
Madison, OH	209%	54.1
Union, OH	463%	282.9
Fayette, OH	100%	0.0
Ross, OH	100%	0.0
Perry, OH	498%	233.0
Morgan, OH	100%	0.0
Noble, OH	437%	131.5
Washington, OH	202%	39.6

TRANSPORTATION STRESS:

Imposed by Columbus Evacuees only: 1.4

Estimated overall total for entire warehouse: 1.2

Implications : No increase in drivers or equipment is required. By utilizing the transportation equipment to capacity, it is estimated that up to 35% of the existing trailers could be spotted for on-site storage in the host area. If more trailers are to be used for storage, it is estimated that one extra trailer will be needed for each additional trailer used in this manner.

+Edible weight

REALLOCATION PLAN FOR KROGER'S COLUMBUS (OH) WAREHOUSE
TO THE COLUMBUS RISK AREA CONGLOMERATE

1. Cease shipments to all risk area supermarkets.
2. Redirect food shipments to host area counties as follows:

<u>County, State</u>	<u>Recommended Level*</u> (% of Current Ship- ment, Essential Goods Only)	<u>Estimated Additional Shipments+</u> (1,000#/week)
Fairfield, OH	403%	1162.4
Licking, OH	225%	544.4
Delaware, OH	1053%	954.5
Pickaway, OH	510%	454.4
Madison, OH	435%	295.7
Union, OH	500%	519.7
Fayette, OH	223%	318.7
Ross, OH	135%	137.4
Perry, OH	500%	519.7
Morgan, OH	500%	155.9
Hocking, OH	480%	691.2

TRANSPORTATION STRESS:

Imposed by Columbus Evacuees only: 3.0

Estimated overall total for entire warehouse: 1.3

Implications : No increase in drivers or equipment is required. By utilizing the transportation equipment to capacity, it is estimated that up to 30% of the existing trailers could be spotted for on-site storage in the host area. If more trailers are to be used for storage, it is estimated that one extra trailer will be needed for each additional trailer used in this manner.

+Edible weight

* Shipment in excess of 500% will go to Mass Feeding Centers of individual counties.

REALLOCATION PLAN FOR BIG BEAR'S COLUMBUS (OH) WAREHOUSE
TO THE COLUMBUS RISK AREA CONGLOMERATE

1. Cease shipments to all risk area supermarkets.
2. Redirect food shipments to host area counties as follows:

<u>County, State</u>	<u>Recommended Level*</u> (% of Current Ship- ment, Essential Goods Only)	<u>Estimated Additional Shipments+</u> <u>(1,000#/week)</u>
Fairfield, OH	677%	664.3
Licking, OH	581%	2259.2
Pickaway, OH	634%	422.4
Ross, OH	500%	1351.2
Washington, OH	500%	1039.4
Monroe, OH	MFC	433.9

TRANSPORTATION STRESS:

Imposed by Columbus Evacuees: 5.4

Estimated overall total for entire warehouse: 1.9

Implications : 25% increase in drivers is required. No increase in equipment will be required, unless trailers are used for on-site storage in the host area. It is estimated that one extra trailer will be needed for every trailer used in this manner.

* Shipment in excess of 500% will go to mass feeding centers of individual counties.

+Edible Weight

MFC Mass Feeding Centers

REALLOCATION PLAN FOR S M FLICKINGER'S COLUMBUS (OH) WAREHOUSE
TO THE COLUMBUS RISK AREA CONGLOMERATE

1. Cease shipments to all risk area supermarkets.
2. Redirect food shipments to host area counties as follows:

<u>County, State</u>	<u>Recommended Level (% of Current Ship- ment, Essential Goods Only)</u>	<u>Estimated Additional Shipments+ (1,000#/week)</u>
Fairfield, OH	345%	181.5
Licking, OH	338%	294.6
Madison, OH	310%	155.7
Ross, OH	345%	316.0
Perry, OH	413%	197.3
Hocking, OH	345%	238.9

TRANSPORTATION STRESS:

Imposed by Columbus Evacuees: 3.4

Estimated overall total for entire warehouse: 1.4

Implications : No increase in drivers or equipment is required. By utilizing the transportation equipment to capacity, it is estimated that up to 25% of the existing trailers could be spotted for on-site storage in the host area. If more trailers are to be used for storage, it is estimated that one extra trailer will be needed for each additional trailer used in this manner.

+Edible Weight

COLUMBUS RISK AREA CONGLOMERATE TRANSPORTATION STRESS

To explore quantitatively the extent of the strain placed on the local delivery system of a warehouse as a result of crisis relocation, a transportation stress factor (defined as the ratio of post-evacuation ton-miles to pre-evacuation ton-miles) has been estimated for the four major distributors serving the Columbus Risk Area Conglomerate. From the standpoint of the Columbus Risk Area, the transportation stress factor can be considered to have two components:

- (1) Additional mileage imposed by the movement of Columbus residents away from their normal source of supply.
- (2) Mileage requirements imposed by the continued operation of the remaining distribution network, some of which will be reconfigured in response to other risk area movements.

The transportation stress imposed by the relocation of Columbus alone ranges from a low of 1.4 for Cardinal Foods to a high of 5.4 for Big Bears Stores. Kroger and S M Flickinger would experience a stress factor of 3.0 and 3.4 for their Columbus operations. These stress factors would be cause for concern if they represented the entire distribution volume of these warehouses. However, food shipments into the Columbus Risk Area Conglomerate account for less than half of the sales from Kroger and Cardinal Foods' Columbus warehouses, and less than 70% of the warehouses of Big Bear Stores and S M Flickinger Co. Remaining shipments from these warehouses are scattered throughout Ohio, West Virginia, Kentucky, Indiana, Massachusetts, Maine and New Hampshire, and are not significantly affected by crisis relocation. The relative stability of these long distance shipments will serve to offset the effects of massive population movements out of the Columbus risk area. In order to assess the consequences of crisis relocation on a particular warehouse, the transportation stress factor must be computed for the entire geographic area served by the warehouse.

Although the detailed evaluation of other risk conglomerates served by these warehouses was beyond the scope of the current study, it is possible to develop a rough estimate of transportation stress for the remainder of each distributor's service area by using approximation techniques developed in earlier SYSTAN work (Food System Support of the Relocation Strategy, September, 1975). Using this technique, the total transportation stress for the four major distributors serving the Columbus conglomerate can be estimated (See Exhibit 4). Cardinal Foods, Kroger and S M Flickinger would experience a stress level of 1.4 or less, while Big Bear would incur a stress factor of 1.9

for its Columbus operation. Since research has shown that existing transportation equipment is not generally used to capacity, driver and vehicle productivity can be increased by relaxing regulatory constraints (e.g. relaxing driver restrictions and weight limitations) and improving utilization of existing equipment (e.g. shipping only full-pallet loads; eliminating slack in current vehicle schedule; relaxing maintenance requirements; shipping only essential items; and eliminating light loads). By implementing these productivity improvements, it is estimated that 25% increase in drivers is called for at the Big Bear's Columbus warehouse, while no increase in drivers or equipment is required for the other three distributors.

Whenever trailers are shuttled and used for host area storage, it is estimated that one additional trailer will be needed for each trailer employed for storage if the transportation stress level experienced by the warehouse exceeds 1.8. As the stress level falls below 1.8, some existing trailers may become available for host area storage. The number of trailers which can be used in this fashion increases as the stress level drops. At a stress level of 1.0, it is estimated that as much as 50% of the existing trailer fleet could be used for on-site storage in the host areas.

ATTACHMENT A-1

COLUMBUS RISK AREA CONGLOMERATE
EXISTING SUPERMARKET SALES (\$1,000/YEAR)

DISTRIBUTOR LOCATION	COLUMBUS RISK AREAS**	H O S T C O U N T I E S	UNION FAYETTE ROSS PERRY Hocking	MORGAN NOBLE WASHING- TON	MONROE	TOTAL	
Am. Sunray Foods							
Bedford Hts., OH	20000	0	0	0	0	1500	3000
Bear Stores Columbus, OH	237461	4434	18060	0	3045	0	0
Brilliant Foods Columbus, OH	39524	4434	29075	2313	2204	4420	3000
Cressey Co. Columbus, OH	52610	9607	3225	6166	1370	1020	0
Kroger Co. Columbus, OH	221412	14760	16770	3855	4263	3400	5000
Melain Grocery Marion, OH	0	0	0	0	0	0	0
Mr. Flickinger Columbus, OH	74665	3325	6450	0	0	3060	0
Protekt Food Firm, OH	10290	0	0	7710	0	0	0
Quality Food Town Hilliard, OH	42000	0	0	0	0	1500	0
Super Food Service Bellefontaine, OH	40617	5543	7740	2313	457	4080	3750
Super Valu Stores Xenia, OH	32000	0	0	0	0	5000	0
Other Distributors*	1955	0	0	3045	0	0	0
Total,	700554	42173	61270	22359	14464	15980	13750
						2250	14000
						12250	12250
						8250	8250
						6750	6750
						57250	57250
						13000	13000
						1153500	1153500

* Includes Franklin County and portions of Fairfield, Licking,
Delaware, Pickaway and Madison Counties.

** Includes Distributors with annual sales of \$12 million
or less to the Conglomerate:

Aero Grocers
Belmont, OH
Clarksburg, WV
Fox Grocery
Hilton, WV
Kreger Co.
Salem, VA
Pomco
Romneyville, OH
Thorotare Markets
Youngstown, OH
Wheeler's Whe-
Wheeler's Whe-
White Villa Gro.
W. Carrollton, OH

* Partly risk and partly host

+ Includes Distributors with annual sales of \$12 million
or less to the Conglomerate:

Aero Grocers
Belmont, OH
Clarksburg, WV
Fox Grocery
Hilton, WV
Kreger Co.
Salem, VA
Pomco
Romneyville, OH
Thorotare Markets
Youngstown, OH
Wheeler's Whe-
Wheeler's Whe-
White Villa Gro.
W. Carrollton, OH

ATTACHMENT A-1

POST-RELOCATION SUPERMARKET SALES (\$1000/YEAR)

COLUMBUS RISK AREA CONGLOMERATE

DISTRIBUTOR LOCATION	COLUMBUS		RISK AREAS*		FAIRFIELD* LICKING* DELAWARE* PICKAWAY* MADISON* UNION		HOS T COUNTE S		HOCKING		MORGAN NORBLE		WASHINGTON- TOWN		MONROE		TOTAL	
	FAIRFIELD	LICKING	DELAWARE	PICKAWAY	MADISON	UNION	FAVETTE	ROSS	PERRY	HOCKING	MORGAN	NORBLE	WASHINGTON-	TOWN	MONROE			
Am Seaway Foods Bedford Hts., OH	0	0	0	0	0	0	0	0	0	1501	10309	0	0	0	0	0	0	24500
Big Bear Stores Columbus, OH	0	30000	30000	0	0	193072	0	0	0	65000	0	0	0	0	50000	100000	286000	
Cardinal Foods Columbus, OH	0	6000	33750	3000	3570	9242	13008	3000	1500	11215	0	3000	6561	3024	0	97750		
Crescy Co. Columbus, OH	0	19424	8043	17157	4025	3217	0	0	0	11871	0	1991	3750	14972	0	0	85250	
Kroger Co. Columbus, OH	0	59514	37720	40509	21749	14779	25000	22265	20286	25000	33598	7500	0	0	0	0	308000	
McLain Grocery Mansfield, OH	0	0	0	0	0	0	0	0	0	0	0	30000	0	21000	4500	0	28500	
S M Flichtinger Columbus, OH	0	15517	25380	0	0	13943	0	0	0	17241	12402	15517	0	0	0	0	100000	
Scot Land Foods Lima, OH	0	0	0	0	11133	0	0	0	0	0	0	0	0	0	0	13061	25000	
Seaway Food Town Miamisburg, OH	0	0	0	0	0	0	0	0	0	7044	0	0	0	0	0	0	43500	
Super Food Service Rehobothaine, OH	0	15080	9000	3472	1509	6000	16180	6036	10563	16651	0	0	0	0	0	0	84500	
Super Valu Stores Zanesville, OH	0	0	0	0	12000	0	0	25000	0	0	0	0	0	0	0	0	37000	
Other Distributors+	0	0	0	0	5000	0	0	0	0	0	0	0	2250	24750	1500	1500	33500	
TOTAL	0	145544	210003	87357	55955	47181	62112	57802	136770	65268	51106	29940	21797	135210	16559	1153500		

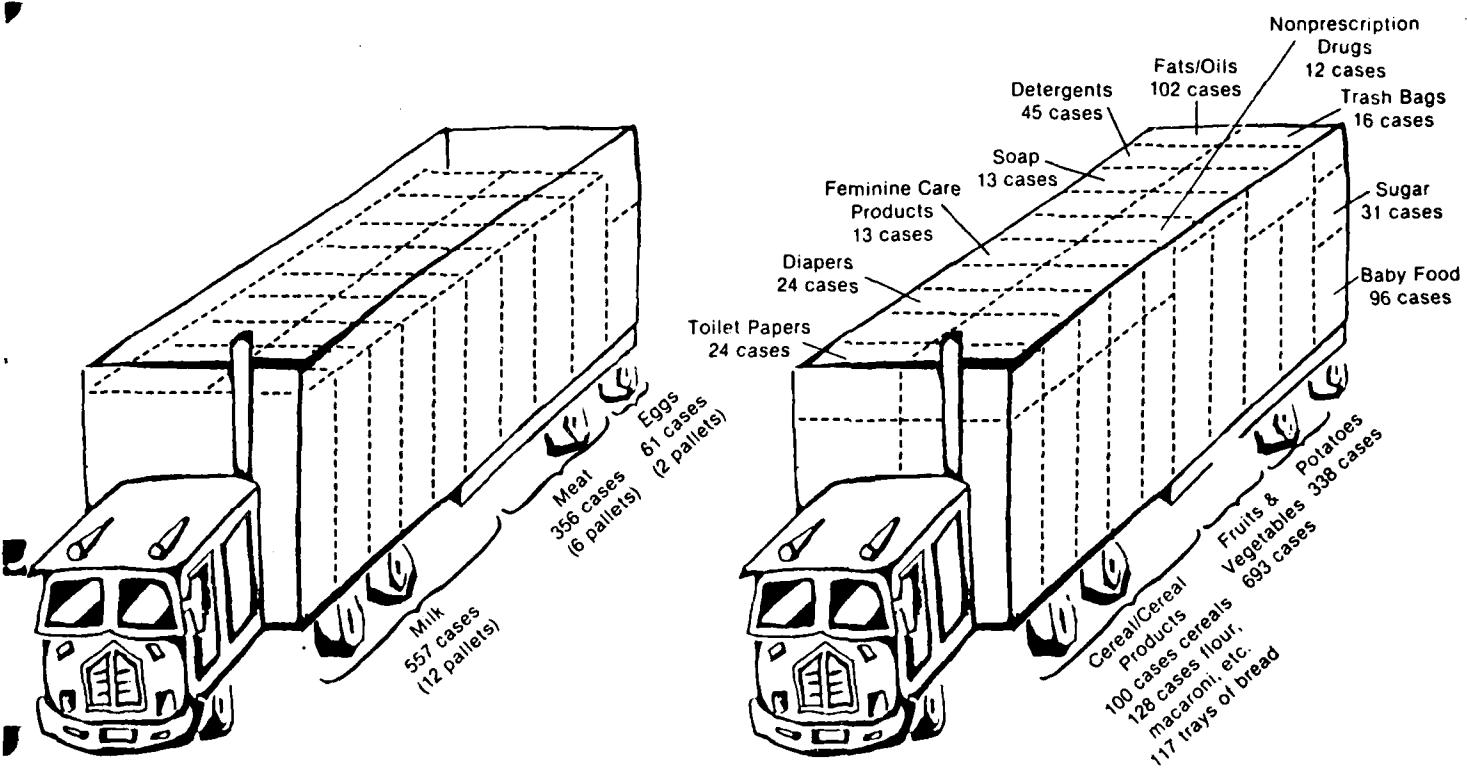
- Includes Franklin County and portions of Fairfield, Licking, Delaware, Pickaway and Madison Counties.
- Includes Distributors with Annual Sales of \$12 million or less to the Conglomerate:

Partly risk and partly host
Entire shipment going to Mass Feeding Centers

[1] portion of shipment going to Mexico pending on counters

Clayton, Ga.	Markham, Ont.
Craig's Co.	Clarksburg, WV
Fox Grocery	Hilton, WV
Kremer Co.	Gainesville, VA
Toronto	Barnesville, OH
Thoroughfare Markets	Youngstown, OH
Whitehorne Whr.	Wheeling, WV
Whiteville Gro.	W. Carellton, OH

ATTACHMENT B



**TWO TRUCKLOADS CAPABLE OF
SUSTAINING 3800 PEOPLE
FOR ONE WEEK**

FOOD (refrigerated transport)		FOOD (non-refrigerated transport)		NON-FOOD	
Milk	557 cases	Cereals	345 cases	Paper Products	64 cases
Meat	356 cases	Fruits & Vegetables	693 cases	Hygiene Items	71 cases
Eggs	61 cases	Potatoes	338 cases	Aspirin	12 cases
		Fats & Oils	102 cases		
		Sugar	31 cases		
		Baby Food	96 cases		

APPENDIX E
COUNTY LISTINGS

COUNTY SUPPLIERS	TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)	
REGION 05								
STATE: IL								
ADAMS								
AFFILIATED FOODS INC	ELWOOD KS	1	0	1	0	0	1,500	
ALDI INC	BATAVIA IL	1	0	0	1	0	3,000	
CHRIS HOERR AND SON CO	EAST PEORIA IL	2	1	1	0	0	2,250	
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	1	15,000	
J M JONES COMPANY	CHAMPAIGN IL	4	0	1	0	2	1,500	
KROGER CO	BRIDGETON MO	1	0	0	0	1	15,000	
LUCKY STORES INC	MILAN IL	1	0	0	0	1	7,000	
SUPER VALU STORES INC	DES MOINES IA	1	0	0	0	1	10,000	
WETTERAU FOODS INC	MEXICO MO	1	0	1	0	0	1,500	
COUNTY TOTAL:		13	1	4	1	3	76,750	
ALEXANDER								
BANKS GROCERY CO	PADUCAH KY	1	0	0	1	0	3,000	
MALONE AND HIDE INC	STRENTON MO	3	3	0	0	0	2,250	
WETTEPAU FOODS INC	SCOTT CITY MO	1	0	0	0	1	5,000	
COUNTY TOTAL:		5	3	0	1	1	10,250	
BOND								
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	0	1	0	0	1,500	
J M JONES COMPANY	CHAMPAIGN IL	1	0	1	0	0	1,500	
KROGER CO	BRIDGETON MO	1	0	1	0	0	1,500	
WETTERAU FOODS INC	HAZELWOOD MO	1	0	0	1	0	3,000	
COUNTY TOTAL:		4	0	3	1	0	7,500	
BOONE								
A & P TEA CO/CHICAGO METRO	DES PLAINES IL	1	0	0	0	1	0	7,000
CENTRAL GROCERS COOP INC	FRANKLIN PARK IL	1	0	0	0	1	0	7,000
GATEWAY FOODS INC	LA CROSSE WI	1	0	0	1	0	0	3,000
LUCKY STORES INC	MILAN IL	1	0	0	0	0	1	15,000
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	1	0	1	0	0	0	1,500
COUNTY TOTAL:		5	0	1	1	2	1	33,500
BROWN								
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	0	1	0	0	0	1,500
EISNER FOOD STORES	CHAMPAIGN IL	1	0	1	0	0	0	1,500
J M JONES COMPANY	CHAMPAIGN IL	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	0	3	0	0	0	4,500
BUREAU								
CENTRAL GROCERS COOP INC	FRANKLIN PARK IL	1	0	0	1	0	0	3,000
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	0	1	0	0	3,000
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	1	0	0	0	0	750
FARM HOUSE FOODS CORP	ELDRIDGE IA	1	1	0	0	0	0	750
GENERAL GROCER CO OF ILLINOIS	BLOOMINGTON IL	1	0	1	0	0	0	1,500
LUCKY STORES INC	MILAN IL	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	DES MOINES IA	2	0	1	1	0	0	4,500
COUNTY TOTAL:		8	2	2	3	1	0	18,500
CARROLL								
FARM HOUSE FOODS CORP	ELDRIDGE IA	2	1	1	0	0	0	2,250
SUPER VALU STORES INC	DES MOINES IA	4	2	1	1	0	0	6,000
COUNTY TOTAL:		6	3	2	1	0	0	8,250
CASS								
ASSOCIATED GROCERS CO	ST LOUIS MO	1	0	1	0	0	0	1,500
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	1	0	0	0	0	750
EISNER FOOD STORES	CHAMPAIGN IL	1	0	0	1	0	0	3,000
GENERAL GROCER CO	ST LOUIS MO	1	0	1	0	0	0	1,500
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	HAZELWOOD MO	1	1	0	0	0	0	750
COUNTY TOTAL:		6	2	2	2	0	0	10,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IL (CONTINUED)								
CHAMPAIGN								
EISNER FOOD STORES	CHAMPAIGN IL	10	3	1	0	5	1	42,750
J M JONES COMPANY	CHAMPAIGN IL	12	0	1	5	5	1	62,500
KROGER CO	BRIDGETON MO	2	0	0	0	2	0	12,000
MILITARY	BUY DIRECT	1	0	0	0	0	1	10,000
COUNTY TOTAL:		25	3	2	5	12	3	127,250
CHRISTIAN								
A & P TEA CO/INDIANAPOLIS	INDIANAPOLIS IN	1	0	0	0	1	0	5,000
CHRIS HOERR AND SON CO	EAST PEORIA IL	3	3	0	0	0	0	2,250
EISNER FOOD STORES	CHAMPAIGN IL	1	0	0	1	0	0	3,000
J M JONES COMPANY	CHAMPAIGN IL	3	0	0	1	2	0	13,000
KROGER CO	BRIDGETON MO	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	HAZELWOOD MO	2	0	2	0	0	0	3,000
COUNTY TOTAL:		11	3	2	3	3	0	29,250
CLARK								
BIERHAUS AND SONS	VINCENNES IN	2	0	1	1	0	0	4,500
J M JONES COMPANY	CHAMPAIGN IL	3	1	0	1	1	0	8,750
COUNTY TOTAL:		5	1	1	2	1	0	13,250
CLAY								
ASSOCIATED GROCERS CO	ST LOUIS MO	1	1	0	0	0	0	750
BIERHAUS AND SONS	VINCENNES IN	2	2	0	0	0	0	1,500
HULMAN AND CO	TERRE HAUTE IN	1	0	1	0	0	0	1,500
MARTIN & BAYLEY INC	CARMI IL	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		6	3	1	2	0	0	9,750
CLINTON								
ASSOCIATED GROCERS CO	ST LOUIS MO	1	0	1	0	0	0	1,500
J M JONES COMPANY	CHAMPAIGN IL	2	0	1	1	0	0	4,500
MALONE AND HIDE INC	SIRESTON MO	1	1	0	0	0	0	750
WETTERAU FOODS INC	SCOTT CITY MO	1	0	1	0	0	0	1,500
WETTERAU FOODS INC	HAZELWOOD MO	1	1	0	0	0	0	750
COUNTY TOTAL:		6	2	3	1	0	0	9,000
COLES								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	0	0	1	0	5,000
CHRIS MCERR AND SON CO	EAST PEORIA IL	1	0	1	0	0	0	1,500
EISNER FOOD STORES	CHAMPAIGN IL	3	0	0	0	3	0	21,000
FEDERAL WHOLESALE	ELDORADO IL	2	0	0	1	1	0	8,000
J M JONES COMPANY	CHAMPAIGN IL	4	1	1	1	1	0	10,250
COUNTY TOTAL:		11	1	2	2	6	0	45,750
COOK								
A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	3	0	0	0	3	0	19,000
A & P TEA CO/CHICAGO METRO	DES PLAINES IL	54	0	0	10	33	11	387,000
ALDI INC	BATAVIA IL	9	0	2	1	6	0	44,000
CENTRAL GROCERS COOP INC	FRANKLIN PARK IL	45	15	16	9	4	1	93,250
CERTIFIED GROCERS OF CALIF	LOS ANGELES CA	1	0	0	1	0	0	3,000
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	265	56	67	91	41	10	750,500
DEARBORN WHOLESALE GROCERS INC	CHICAGO IL	2	2	0	0	0	0	1,500
DONTHICKS FINE FOODS INC	NORTHLAKE IL	59	0	1	3	20	35	590,500
EBOY BROWN COMPANY	AURORA IL	1	0	1	0	0	0	1,500
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	0	1	0	5,000
JEWEL FOOD STORES	MELFOSSE PARK IL	134	0	1	4	28	101	1,539,500
KOHL'S FOOD STORES	MILWAUKEE WI	9	0	0	0	4	5	89,000
LUCKY STORES INC	MILAN IL	17	0	0	0	5	12	169,000
OH BOY GROCERS	BENGENVILLE IL	7	1	5	1	0	0	11,250
PROGRESSIVE ASSOC GROCERS	STAUNTON IL	1	1	0	0	0	0	750
POUNDYS INC	MILWAUKEE WI	1	0	0	1	0	0	3,000
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	11	0	0	3	7	1	62,000
SCOT LAD FOODS INC	LANSING IL	18	0	5	4	0	0	66,500
WACO FOODS CORP	ELK GROVE VILLAGE IL	44	17	17	8	2	0	72,250
SMALL SUPPLIES		7	1	1	1	3	1	30,250
COUNTY TOTAL:		689	93	116	137	166	177	3,943,750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION C5, STATE IL (CONTINUED)								
CRAWFORD								
BIERHAUS AND SONS	VINCENNES IN	1	0	0	0	1	0	5,000
FEDERAL WHOLESALE	ELDORADO IL	2	1	1	0	0	0	2,250
J M JONES COMPANY	CHAMPAIGN IL	2	0	0	1	1	0	10,000
COUNTY TOTAL:		5	1	1	1	2	0	17,250
CUMBERLAND								
GENERAL GROCER CO OF ILLINOIS	BLOOMINGTON IL	1	0	1	0	0	0	1,500
J M JONES COMPANY	CHAMPAIGN IL	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	0	2	0	0	0	3,000
DE KALB								
CENTRAL GROCERS COOP INC	FRANKLIN PARK IL	2	2	0	0	0	0	1,500
CERTCO INC	MADISON WI	1	0	0	1	0	0	3,000
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	3	1	0	2	0	0	6,750
GATEWAY FOODS INC	LA CROSSE WI	1	0	1	0	0	0	1,500
LUCKY STORES INC	MILAN IL	2	0	0	0	2	0	14,000
PLAINFIELD SUPER VALU	PLAINFIELD IL	1	0	0	0	0	1	10,000
SCOT LAD FOODS INC	LANSING IL	1	0	0	1	0	0	3,000
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	1	0	1	0	0	0	1,500
COUNTY TOTAL:		12	3	2	4	2	1	41,250
DE WITT								
EISNER FOOD STORES	CHAMPAIGN IL	2	0	1	1	0	0	4,500
J M JONES COMPANY	CHAMPAIGN IL	2	0	0	1	1	0	8,000
KROGER CO	ERIDGETON MO	1	0	0	1	0	0	3,000
COUNTY TOTAL:		5	0	1	3	1	0	15,500
DOUGLAS								
EISNER FOOD STORES	CHAMPAIGN IL	1	0	0	1	0	0	3,000
GENERAL GROCER CO OF ILLINOIS	BLOOMINGTON IL	3	2	1	0	0	0	3,000
J M JONES COMPANY	CHAMPAIGN IL	2	0	1	0	1	0	8,500
COUNTY TOTAL:		6	2	2	1	1	0	14,500
DU PAGE								
A C P TEA CO/CHICAGO METRO	DES PLAINES IL	4	0	0	0	3	1	31,000
ALDI INC	BATAVIA IL	2	0	0	2	0	0	6,000
CENTRAL GROCERS COOP INC	FRANKLIN PARK IL	17	3	1	4	6	3	82,750
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	21	1	2	8	8	2	96,750
DOMINICKS FINE FOODS INC	NORTHLAKE IL	14	0	0	1	5	8	132,000
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	1	0	0	3,000
JEWEL FOOD STORES	MELROSE PARK IL	25	0	1	1	6	17	250,500
KOHL'S FOOD STORES	MILWAUKEE WI	4	0	0	0	0	4	50,000
LUCKY STORES INC	MILAN IL	8	0	0	0	3	5	69,000
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	2	1	1	0	0	0	2,250
SMALL SUPPLIERS		2	0	1	1	0	0	4,500
COUNTY TOTAL:		100	5	6	10	31	40	727,750
EDGAR								
BIERHAUS AND SONS	VINCENNES IN	2	1	1	0	0	0	2,250
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	0	1	0	0	3,000
EISNER FOOD STORES	CHAMPAIGN IL	1	0	1	0	0	0	1,500
J M JONES COMPANY	CHAMPAIGN IL	1	0	1	0	0	0	1,500
KROGER CO	INDIANAPOLIS IN	1	0	0	0	0	1	10,000
COUNTY TOTAL:		6	1	3	1	0	1	18,250
EDWARDS								
FEDERAL WHOLESALE	ELDORADO IL	1	0	1	0	0	0	1,500
GENERAL GROCER CO	ST LOUIS MO	1	1	0	0	0	0	750
MALONE AND HYDE INC	SIKESTON MO	1	1	0	0	0	0	750
WETTEPAU FOODS INC	BLOOMINGTON IN	1	0	1	0	0	0	1,500
COUNTY TOTAL:		4	2	2	0	0	0	4,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-6 MIL	6+ MIL	EST ACV (\$1000)
REGION 05, STATE IL (CONTINUED)								
EFFINGHAM								
ASSOCIATED GROCERS CO	ST LOUIS MO	3	0	3	0	0	0	4,500
EISNER FOOD STORES	CHAMPAIGN IL	1	0	0	1	0	0	3,000
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	0	0	1	15,000
KROGER CO	BRIDGETON MO	2	0	0	1	1	0	10,000
MALONE AND HYDE INC	SIKESTON MO	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		9	0	4	3	1	1	37,000
FAYETTE								
CHRIS HOERR AND SON CO	EAST PEORIA IL	2	1	1	0	0	0	2,250
GENERAL GROCER CO	ST LOUIS MO	1	0	1	0	0	0	1,500
J M JONES COMPANY	CHAMPAIGN IL	1	0	1	0	0	0	1,500
KROGER CO	BRIDGETON MO	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	HAZELWOOD MO	3	2	0	1	0	0	4,500
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		9	3	4	2	0	0	14,250
FORD								
EISNER FOOD STORES	CHAMPAIGN IL	3	1	1	1	0	0	5,250
GENERAL GROCER CO OF ILLINOIS	BLOOMINGTON IL	1	1	0	0	0	0	750
J M JONES COMPANY	CHAMPAIGN IL	3	1	0	1	1	0	8,750
COUNTY TOTAL:		7	3	1	2	1	0	14,750
FRANKLIN								
ASSOCIATED GROCERS CO	ST LOUIS MO	1	1	0	0	0	0	750
BIEPHAUS AND SONS	VINCENNES IN	1	1	0	0	0	0	750
FEDERAL WHOLESALE	ELDORADO IL	3	1	2	0	0	0	3,750
KROGER CO	BRIDGETON MO	1	0	0	1	0	0	3,000
MALONE AND HYDE INC	SIKESTON MO	1	0	0	1	0	0	3,000
MARTIN & BAYLEY INC	CARMI IL	2	1	1	0	0	0	2,250
WETTERAU FOODS INC	SCOTT CITY MO	2	0	1	1	0	0	4,500
COUNTY TOTAL:		11	4	4	3	0	0	18,000
FULTON								
CHRIS HOERR AND SON CO	EAST PEORIA IL	5	1	1	3	0	0	11,250
J M JONES COMPANY	CHAMPAIGN IL	5	0	0	3	2	0	19,000
KROGER CO	BRIDGETON MO	1	0	0	0	1	0	7,000
COUNTY TOTAL:		11	1	1	6	3	0	37,250
GALLATIN								
FEDERAL WHOLESALE	ELDORADO IL	2	2	0	0	0	0	1,500
WETTERAU FOODS INC	SCOTT CITY MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	2	1	0	0	0	3,000
GREENE								
GENERAL GROCER CO	ST LOUIS MO	1	0	0	1	0	0	3,000
J M JONES COMPANY	CHAMPAIGN IL	1	1	0	0	0	0	750
KROGER CO	BRIDGETON MO	2	0	1	1	0	0	4,500
PROGRESSIVE ASSOC GROCERS	STAUNTON IL	1	1	0	0	0	0	750
WETTERAU FOODS INC	HAZELWOOD MO	4	1	2	1	0	0	6,750
COUNTY TOTAL:		9	3	3	3	0	0	15,750
GRUNDY								
ALDI INC	BATAVIA IL	1	0	0	0	1	0	5,000
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	0	0	1	0	0	3,000
J M JONES COMPANY	CHAMPAIGN IL	2	0	1	0	1	0	6,500
KROGER CO	BRIDGETON MO	1	0	0	0	1	0	5,000
LUCKY STORES INC	MILAN IL	1	0	0	0	0	1	10,000
COUNTY TOTAL:		6	0	1	1	3	1	29,500
HAMILTON								
BIERHAUS AND SONS	VINCENNES IN	1	1	0	0	0	0	750
FEDERAL WHOLESALE	ELDORADO IL	1	0	0	1	0	0	3,000
MARTIN & BAYLEY INC	CARMI IL	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	1	1	1	0	0	5,250

COUNTY SUPPLIERS		TOTAL STORES	50K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IL (CONTINUED)								
HANCOCK								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	0	1	0	0	0	1,500
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	0	1	0	0	0	1,500
EISNER FOOD STORES	CHAMPAIGN IL	1	0	1	0	0	0	1,500
GENERAL GROCER CO OF ILLINOIS	BLOOMINGTON IL	1	1	0	0	0	0	750
J M JONES COMPANY	CHAMPAIGN IL	2	0	1	1	0	0	4,500
NASH-FINCH CO	CEDAR RAPIDS IA	1	1	0	0	0	0	750
COUNTY TOTAL:		7	2	4	1	0	0	10,500
HARDIN								
FEDERAL WHOLESALE	ELDORADO IL	1	0	0	1	0	0	3,000
M LIVINGSTON AND CO INC	PADUCAH KY	1	1	0	0	0	0	750
COUNTY TOTAL:		2	1	0	1	0	0	3,750
HENDERSON								
FARM HOUSE FOODS CORP	ELDRIDGE IA	1	1	0	0	0	0	750
COUNTY TOTAL:		1	1	0	0	0	0	750
HENRY								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	3	1	1	0	1	0	7,250
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	1	0	0	0	0	750
FARM HOUSE FOODS CORP	ELDRIDGE IA	1	1	0	0	0	0	750
KROGER CO	BRIDGETON MO	1	0	0	0	1	0	7,000
LUCKY STORES INC	MILAN IL	2	0	0	0	2	0	14,000
NASH-FINCH CO	CEDAR RAPIDS IA	1	1	0	0	0	0	750
SUPER VALU STORES INC	DES MOINES IA	4	0	1	2	1	0	12,500
COUNTY TOTAL:		13	4	2	2	5	0	43,000
ILOCQUOIS								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	2	0	0	1	1	0	10,000
CHRIS HOERR AND SON CO	EAST PEORIA IL	3	1	1	1	0	0	5,250
J M JONES COMPANY	CHAMPAIGN IL	3	0	2	1	0	0	6,000
COUNTY TOTAL:		8	1	3	3	1	0	21,250
JACKSON								
ASSOCIATED GROCERS CO	ST LOUIS MO	1	1	0	0	0	0	750
FEDERAL WHOLESALE	ELDORADO IL	2	1	0	1	0	0	3,750
KROGER CO	BRIDGETON MO	2	0	0	0	1	1	22,000
MALONE AND HYDE INC	SIKESTON MO	1	0	0	1	0	0	3,000
MALONE AND HYDE INC	TUPELO MS	1	0	0	1	0	0	3,000
NATIONAL SUPER MARKETS	ST LOUIS MO	1	0	0	0	1	0	7,000
WETTERAU FOODS INC	HAZELWOOD MO	1	0	0	0	1	0	5,000
WETTERAU FOODS INC	SCOTT CITY MO	2	0	0	2	0	0	6,000
COUNTY TOTAL:		11	2	0	5	3	1	50,500
JASPER								
EISNER FOOD STORES	CHAMPAIGN IL	1	0	1	0	0	0	1,500
J M JONES COMPANY	CHAMPAIGN IL	2	0	0	0	2	0	10,000
COUNTY TOTAL:		3	0	1	0	2	0	11,500
JEFFERSON								
ALDI INC	BATAVIA IL	1	0	0	0	1	0	7,000
FEDERAL WHOLESALE	ELDORADO IL	3	1	2	0	0	0	3,750
J M JONES COMPANY	CHAMPAIGN IL	2	0	1	0	1	0	8,500
KROGER CO	BRIDGETON MO	1	0	0	1	0	0	3,000
MALONE AND HYDE INC	SIKESTON MO	3	3	0	0	0	0	2,250
WETTERAU FOODS INC	SCOTT CITY MO	2	0	0	1	1	0	8,000
COUNTY TOTAL:		12	4	3	2	3	0	30,500
JERSEY								
ASSOCIATED GROCERS CO	ST LOUIS MO	2	0	1	1	0	0	4,500
GENERAL GROCER CO	ST LOUIS MO	1	0	1	0	0	0	1,500
KROGER CO	BRIDGETON MO	1	0	0	0	1	0	7,000
WETTERAU FOODS INC	HAZELWOOD MO	1	0	0	1	0	0	3,000
COUNTY TOTAL:		5	0	2	2	1	0	16,000

COUNTY SUPPLIERS	TOTAL STORES	500K-1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IL (CONTINUED)							
JO DAVIESS							
CERTCO INC	MADISON WI	4	3	0	1	0	0
FARM HOUSE FOODS CORP	ELDRIDGE IA	2	2	0	0	0	1,500
SUPER VALU STORES INC	DES MOINES IA	2	0	1	1	0	4,500
COUNTY TOTAL:		8	5	1	2	0	11,250
JOHNSON							
MALONE AND HYDE INC	SIKESTON MO	2	1	0	1	0	3,750
WETTERAU FOODS INC	SCOTT CITY MO	1	0	0	1	0	3,000
COUNTY TOTAL:		3	1	0	2	0	6,750
KANE							
A & P TEA CO/CHICAGO METRO	DES PLAINES IL	3	0	0	3	0	19,000
ALDI INC	BATAVIA IL	2	0	0	2	0	6,000
CENTRAL GROCERS COOP INC	FRANKLIN PARK IL	8	1	1	2	1	39,250
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	9	3	3	0	3	23,750
DOMINICKS FINER FOODS INC	NORTHLANE IL	1	0	1	0	0	1,500
GATEWAY FOODS INC	LA CROSSE WI	1	0	0	1	0	3,000
JEWEL FOOD STORES	MELROSE PARK IL	8	0	0	0	5	68,000
LUCKY STORES INC	MILAN IL	7	0	0	0	3	64,000
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	4	2	2	0	0	4,500
SMALL SUPPLIERS		1	0	0	1	0	3,000
COUNTY TOTAL:		44	6	7	6	17	231,000
KANKAKEE							
A & P TEA CO/CHICAGO METRO	DES PLAINES IL	2	0	0	1	1	8,000
ALDI INC	BATAVIA IL	1	0	0	1	0	3,000
CENTRAL GROCERS COOP INC	FRANKLIN PARK IL	1	1	0	0	0	750
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	2	0	0	2	0	6,000
EISHER FOOD STORES	CHAMPAIGN IL	1	0	1	0	0	1,500
J M JONES COMPANY	CHAMPAIGN IL	2	0	1	0	1	6,500
JEWEL FOOD STORES	MELROSE PARK IL	1	0	0	0	1	10,000
KROGER CO	ERIDGETON MO	1	0	0	0	1	15,000
LUCKY STORES INC	MILAN IL	2	0	0	0	1	17,000
SCOT LAD FOODS INC	LANSING IL	3	0	0	2	1	11,000
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	1	1	0	0	0	750
COUNTY TOTAL:		17	2	2	6	4	79,500
KENDALL							
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	2	0	0	2	0	6,000
LUCKY STORES INC	MILAN IL	2	0	0	1	1	15,000
SCOT LAD FOODS INC	LANSING IL	2	0	0	2	0	6,000
SMALL SUPPLIERS		1	0	1	0	0	1,500
COUNTY TOTAL:		7	0	1	4	1	28,500
KNOX							
ALDI INC	BATAVIA IL	1	0	0	1	0	3,000
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	2	0	0	2	0	6,000
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	0	1	5,000
KROGER CO	ERIDGETON MO	1	0	0	0	1	7,000
LUCKY STORES INC	MILAN IL	2	0	0	0	1	17,000
SUPER VALU STORES INC	DES MOINES IA	3	0	1	0	2	13,500
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	2	2	0	0	0	1,500
COUNTY TOTAL:		12	2	1	3	5	53,000
LA SALLE							
A & P TEA CO/CHICAGO METRO	DES PLAINES IL	2	0	0	1	1	10,000
ALDI INC	BATAVIA IL	1	0	0	1	0	3,000
CENTRAL GROCERS COOP INC	FRANKLIN PARK IL	2	0	0	0	2	12,000
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	8	3	4	0	1	15,250
CHRIS HOERL AND SON CO	EAST PEORIA IL	1	0	1	0	0	1,500
FARM HOUSE FOODS CORP HQ	MILWAUKEE WI	1	0	0	0	1	5,000
FEDERAL WHOLESALE	ELDORADO IL	1	0	0	1	0	3,000
GENERAL GROCER CO OF ILLINOIS	BLOOMINGTON IL	2	1	0	1	0	3,750
J M JONES COMPANY	CHAMPAIGN IL	4	0	1	3	0	10,500
KROGER CO	ERIDGETON MO	3	0	0	1	2	15,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IL, LA SALLE	(CONTINUED)							
LUCKY STORES INC	MILAN IL	2	0	0	0	2	0	10,000
SCOT LAD FOODS INC	LANSING IL	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	1	0	0	3,000
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	1	1	0	0	0	0	750
COUNTY TOTAL:		30	5	6	10	9	0	95,750
LAKE								
A & P TEA CO/CHICAGO METRO	DES PLAINES IL	9	0	0	1	7	1	67,000
ALDI INC	BATAVIA IL	2	0	0	0	2	0	14,000
CENTRAL GROCERS COOP INC	FRANKLIN PARK IL	7	0	1	2	3	1	36,500
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	5	0	2	1	2	0	18,000
DOMINICKS FINE FOODS INC	NORTHLAKE IL	3	0	0	1	1	1	20,000
JEWEL FOOD STORES	MELROSE PARK IL	14	0	0	0	5	9	148,000
LUCKY STORES INC	MILAN IL	6	0	0	1	3	2	40,000
MILITARY	BUY DIRECT	2	0	0	0	1	1	22,000
ROUNDYS INC	MILWAUKEE WI	9	3	2	1	2	1	33,250
SCOT LAD FOODS INC	LANSING IL	2	0	0	2	0	0	6,000
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	7	3	1	3	0	0	10,750
COUNTY TOTAL:		66	6	6	12	26	16	417,500
LAWRENCE								
BIERHAUS AND SONS	VINCENNES IN	2	1	1	0	0	0	2,250
CREASEY CO	EVANSVILLE IN	1	0	0	1	0	0	3,000
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		5	1	1	3	0	0	11,250
LEE								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	4	2	1	1	0	0	6,000
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	0	0	1	0	0	3,000
LUCKY STORES INC	MILAN IL	1	0	0	0	0	1	10,000
SUPER VALU STORES INC	DES MOINES IA	2	0	2	0	0	0	3,000
COUNTY TOTAL:		8	2	3	2	0	1	22,000
LIVINGSTON								
A & P TEA CO/CHICAGO METRO	DES PLAINES IL	1	0	0	0	1	0	7,000
CENTRAL GROCERS COOP INC	FRANKLIN PARK IL	1	0	1	0	0	0	1,500
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	0	0	1	0	7,000
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	0	0	1	0	0	3,000
EISNER FOOD STORES	CHAMPAIGN IL	2	0	2	0	0	0	3,000
GENERAL GROCER CO OF ILLINOIS	BLOOMINGTON IL	2	1	0	1	0	0	3,750
J M JONES COMPANY	CHAMPAIGN IL	2	0	1	1	0	0	4,500
SCOT LAD FOODS INC	LANSING IL	1	0	0	0	1	0	5,000
COUNTY TOTAL:		11	1	4	3	3	0	34,750
LOGAN								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	1	0	0	0	1,500
CHRIS HOERR AND SON CO	EAST PEORIA IL	2	1	0	1	0	0	3,750
EISNER FOOD STORES	CHAMPAIGN IL	2	0	1	0	1	0	6,500
J M JONES COMPANY	CHAMPAIGN IL	2	0	1	1	0	0	4,500
KROGER CO	BRIDGETON MO	1	0	0	0	1	0	7,000
LUCKY STORES INC	MILAN IL	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	HAZELWOOD MO	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		11	1	5	3	2	0	22,250
MACON								
A & P TEA CO/INDIANAPOLIS	INDIANAPOLIS IN	3	0	1	2	1	0	13,000
ALDI INC	BATAVIA IL	1	0	1	0	0	0	1,500
CHRIS HOERR AND SON CO	EAST PEORIA IL	4	1	2	1	0	0	6,750
EISNER FOOD STORES	CHAMPAIGN IL	5	0	2	0	0	3	33,000
GENERAL GROCER CO OF ILLINOIS	BLOOMINGTON IL	4	1	1	2	0	0	9,250
J M JONES COMPANY	CHAMPAIGN IL	2	0	1	0	1	0	6,500
KROGER CO	BRIDGETON MO	3	0	0	0	1	2	35,000
LUCKY STORES INC	MILAN IL	2	0	0	0	0	2	30,000
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	1	0	0	1	0	0	3,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IL, MACON	(CONTINUED)							
WETTERAU FOODS INC	HAZELWOOD MO	2	0	0	1	1	0	8,000
COUNTY TOTAL:		27	2	7	7	4	7	145,000
MACOUPIN								
ASSOCIATED GROCERS CO	ST LOUIS MO	1	0	1	0	0	0	1,500
GENERAL GROCER CO	ST LOUIS MO	1	0	1	0	0	0	1,500
GENERAL GROCER CO OF ILLINOIS	BLOOMINGTON IL	1	1	0	0	0	0	750
J M JONES COMPANY	CHAMPAIGN IL	3	0	2	1	0	0	6,000
KROGER CO	BRIDGETON MO	1	0	1	0	0	0	1,500
PROGRESSIVE ASSOC GROCERS	STAUNTON IL	4	2	1	1	0	0	6,000
WETTERAU FOODS INC	HAZELWOOD MO	6	0	1	3	2	0	22,500
COUNTY TOTAL:		17	3	7	5	2	0	39,750
MADISON								
A & P TEA CO/INDIANAPOLIS	INDIANAPOLIS IN	3	0	0	2	1	0	13,000
ALDI INC	BATAVIA IL	2	0	0	0	2	0	10,000
ASSOCIATED GROCERS CO	ST LOUIS MO	9	4	4	1	0	0	12,000
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	0	1	0	0	0	1,500
FEDERAL WHOLESALE	ELDORADO IL	1	1	0	0	0	0	750
GENERAL GROCER CO	ST LOUIS MO	9	1	5	2	1	0	19,250
J M JONES COMPANY	CHAMPAIGN IL	3	0	1	2	0	0	7,500
JOHN J MEIER CO	ST LOUIS MO	1	1	0	0	0	0	750
KROGER CO	BRIDGETON MO	8	0	0	0	7	1	53,000
MILITARY	BUY DIRECT	1	0	0	0	0	1	15,000
NATIONAL SUPER MARKETS	ST LOUIS MO	4	0	0	0	1	3	47,000
PROGRESSIVE ASSOC GROCERS	STAUNTON IL	3	2	0	1	0	0	4,500
SCHNUCK MARKETS INC	BRIDGETON MO	3	0	0	0	1	2	32,000
TOM BOY INC	ST LOUIS MO	7	2	1	2	2	0	19,000
WETTERAU FOODS INC	HAZELWOOD MO	3	2	0	1	0	0	4,500
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		59	13	12	12	15	7	242,750
MARION								
ASSOCIATED GROCERS CO	ST LOUIS MO	1	0	1	0	0	0	1,500
FEDERAL WHOLESALE	ELDORADO IL	1	0	0	0	1	0	5,000
GENEPAL GROCER CO	ST LOUIS MO	1	0	0	1	0	0	3,000
KROGER CO	BRIDGETON MO	2	0	0	0	0	2	25,000
MALONE AND HYDE INC	SIKESTON MO	2	0	2	0	0	0	3,000
MARTIN C BAYLEY INC	CARMI IL	1	0	0	0	1	0	7,000
NATIONAL SUPER MARKETS	ST LOUIS MO	1	0	0	0	0	1	10,000
WETTERAU FOODS INC	HAZELWOOD MO	1	0	1	0	0	0	1,500
WETTERAU FOODS INC	SCOTT CITY MO	2	1	0	0	1	0	5,750
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		13	1	4	2	3	3	64,750
MARSHALL								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	1	0	0	0	1,500
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	0	1	0	0	0	1,500
J M JONES COMPANY	CHAMPAIGN IL	3	0	2	1	0	0	6,000
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	1	0	1	0	0	0	1,500
COUNTY TOTAL:		6	0	5	1	0	0	10,500
MASON								
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	0	1	0	0	0	1,500
J M JONES COMPANY	CHAMPAIGN IL	2	0	1	1	0	0	4,500
SUPER VALU STORES INC	DES MOINES IA	3	0	0	3	0	0	9,000
COUNTY TOTAL:		6	0	2	4	0	0	15,000
MASSAC								
FEDERAL WHOLESALE	ELDORADO IL	2	1	0	0	1	0	5,750
MALONE AND HYDE INC	SIKESTON MO	1	0	1	0	0	0	1,500
WETTERAU FOODS INC	SCOTT CITY MO	1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	1	1	1	1	0	10,250

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IL (CONTINUED)								
MCDONOUGH								
ALDI INC	BATAVIA IL	1	0	0	1	0	0	3,000
ASSOCIATED GROCERS OF IOWA	ANKENY IA	1	1	0	0	0	0	750
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	1	0	0	0	0	750
EISNER FOOD STORES	CHAMPAIGN IL	1	0	0	1	0	0	3,000
FARM HOUSE FOODS CORP	ELDRIDGE IA	1	0	1	0	0	0	1,500
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	0	1	15,000
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	0	1	0	5,000
KROGER CO	BRIDGETON MO	1	0	0	0	1	0	5,000
LUCKY STORES INC	MILAN IL	1	0	0	0	0	1	10,000
HASH-FINCH CO	CEDAR RAPIDS IA	1	1	0	0	0	0	750
COUNTY TOTAL:		10	3	1	2	2	2	44,750
MCHENRY								
A & P TEA CO/CHICAGO METRO	DES PLAINES IL	4	0	0	1	2	1	25,000
CENTRAL GROCERS COOP INC	FRANKLIN PARK IL	1	1	0	0	0	0	750
CERTCO INC	MADISON WI	2	0	2	0	0	0	3,000
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	2	1	0	1	0	0	3,750
DOMINICKS FINER FOODS INC	NORTHLAKE IL	1	0	3	0	0	1	15,000
GATEWAY FOODS INC	LA CROSSE WI	1	1	0	0	0	0	750
JEIEL FOOD STORES	MELROSE PARK IL	2	0	0	0	1	1	17,000
LUCKY STORES INC	MILAN IL	3	0	0	1	0	2	28,000
ROUNDYS INC	MILWAUKEE WI	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	GREEN BAY WI	2	0	2	0	0	0	3,000
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	1	1	0	0	0	0	750
COUNTY TOTAL:		20	4	4	3	4	5	102,000
MCLEAN								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	3	1	1	1	0	0	5,250
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	0	1	0	0	0	1,500
EISNER FOOD STORES	CHAMPAIGN IL	3	0	0	1	2	0	17,000
GENERAL GROCER CO OF ILLINOIS	BLOOMINGTON IL	3	2	0	1	0	0	4,500
J M JONES COMPANY	CHAMPAIGN IL	5	0	1	3	1	0	17,500
KROGER CO	BRIDGETON MO	3	0	0	0	2	1	22,000
LUCKY STORES INC	MILAN IL	1	0	0	0	0	1	10,000
COUNTY TOTAL:		19	3	3	6	5	2	77,750
MENARD								
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	0	1	0	0	0	1,500
JENKINSCH GROCER CO	JACKSONVILLE IL	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	DES MOINES IA	1	0	0	0	1	0	7,000
WETTERAU FOODS INC	HAZELWOOD MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		4	0	3	0	1	0	11,500
MEPCER								
CHRIS HOERR AND SON CO	EAST PEORIA IL	3	2	0	1	0	0	4,500
COUNTY TOTAL:		3	2	0	1	0	0	4,500
MONROE								
ASSOCIATED GROCERS CO	ST LOUIS MO	3	1	0	2	0	0	6,750
GENERAL GROCER CO	ST LOUIS MO	1	0	1	0	0	0	1,500
WETTERAU FOODS INC	HAZELWOOD MO	2	0	1	1	0	0	4,500
COUNTY TOTAL:		6	1	2	3	0	0	12,750
MONTGOMERY								
ASSOCIATED GROCERS CO	ST LOUIS MO	1	1	0	0	0	0	750
KROGER CO	BRIDGETON MO	3	0	1	1	1	0	9,500
NATIONAL SUPER MARKETS	ST LOUIS MO	1	0	1	0	0	0	1,500
PROGRESSIVE ASSOC GROCERS	STAUNTON IL	1	1	0	0	0	0	750
WETTERAU FOODS INC	HAZELWOOD MO	3	1	0	1	1	0	8,750
COUNTY TOTAL:		9	3	2	2	2	0	21,250
NOTRMAN								
A & P TEA CO/INDIANAPOLIS	INDIANAPOLIS IN	1	0	0	0	1	0	7,000
ALDI INC	BATAVIA IL	1	0	1	0	0	0	1,500
ASSOCIATED GROCERS CO	ST LOUIS MO	1	0	1	0	0	0	1,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IL, MORGAN	(CONTINUED)							
CHRIS HOERR AND SON CO	EAST PEORIA IL	2	0	1	1	0	0	4,500
EISNER FOOD STORES	CHAMPAIGN IL	1	0	1	0	0	0	1,500
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	1	0	0	3,000
LUCKY STORES INC	MILAN IL	1	0	0	0	0	1	10,000
WETTERAU FOODS INC	HAZELWOOD MO	2	0	1	0	0	1	11,500
COUNTY TOTAL:		10	0	5	2	1	2	40,500
MCULTRIE								
EISNER FOOD STORES	CHAMPAIGN IL	1	0	1	0	0	0	1,500
J M JONES COMPANY	CHAMPAIGN IL	2	0	1	0	1	0	6,500
SMALL SUPPLIERS		1	0	0	0	1	0	5,000
COUNTY TOTAL:		4	0	2	0	2	0	13,000
OSLE								
CERTCO INC	MADISON WI	1	0	1	0	0	0	1,500
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	5	1	2	1	1	0	11,750
KROGER CO	BRIDGEON MO	1	0	0	1	0	0	3,000
LUCKY STORES INC	MILAN IL	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	DES MOINES IA	3	0	2	0	1	0	8,000
COUNTY TOTAL:		11	1	5	3	2	0	27,250
PECRIA								
ALDI INC	BATAVIA IL	1	0	0	1	0	0	3,000
CHRIS HOERR AND SON CO	EAST PEORIA IL	16	3	4	8	1	0	37,250
FARM HOUSE FOODS CORP	ELDRIDGE IA	1	1	0	0	0	0	750
J M JONES COMPANY	CHAMPAIGN IL	8	1	2	4	1	0	20,750
KROGER CO	BRIDGETON MO	6	0	1	0	3	2	47,500
LUCKY STORES INC	MILAN IL	2	0	0	0	1	1	17,000
NATIONAL SUPER MARKETS	INDIANAPOLIS IN	3	0	0	0	3	0	19,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	0	0	1	15,000
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		40	5	8	14	9	4	164,750
PERRY								
ASSOCIATED GROCERS CO	ST LOUIS MO	1	1	0	0	0	0	750
FEDERAL WHOLESALE	ELDORADO IL	1	0	0	1	0	0	3,000
KROGER CO	BRIDGETON MO	2	0	1	0	1	0	8,500
WETTERAU FOODS INC	HAZELWOOD MO	1	0	0	0	1	0	5,000
WETTERAU FOODS INC	SCOTT CITY MO	2	0	0	2	0	0	6,000
COUNTY TOTAL:		7	1	1	3	2	0	23,250
PIATT								
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	1	0	0	0	0	750
EISNER FOOD STORES	CHAMPAIGN IL	2	0	2	0	0	0	3,000
GENERAL GROCER CO OF ILLINOIS	BLOOMINGTON IL	1	0	0	1	0	0	3,000
J M JONES COMPANY	CHAMPAIGN IL	4	2	2	0	0	0	4,500
COUNTY TOTAL:		8	3	4	1	0	0	11,250
PIKE								
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	1	0	0	0	0	750
GENERAL GROCER CO	ST LOUIS MO	1	0	0	1	0	0	3,000
KROGER CO	BRIDGETON MO	1	0	1	0	0	0	1,500
WETTERAU FOODS INC	MEXICO MO	1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	1	1	2	0	0	8,250
POPE								
FEDERAL WHOLESALE	ELDORADO IL	1	1	0	0	0	0	750
COUNTY TOTAL:		1	1	0	0	0	0	750
FULASHI								
M LIVINGSTON AND CO INC	PADUCAH KY	1	1	0	0	0	0	750
MALONE AND HYDE INC	SIKESTON MO	1	1	0	0	0	0	750
WETTERAU FOODS INC	SCOTT CITY MO	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	2	1	0	0	0	3,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IL (CONTINUED)								
PUTNAM								
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	0	1	0	0	0	1,500
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	1	1	0	0	0	0	750
COUNTY TOTAL:		2	1	1	0	0	0	2,250
RANDOLPH								
ASSOCIATED GROCERS CO	ST LOUIS MO	4	3	0	1	0	0	5,250
FEDERAL WHOLESALE	ELDORADO IL	1	0	0	1	0	0	3,000
GENERAL GROCER CO	ST LOUIS MO	3	0	1	2	0	0	7,500
KROGER CO	BRIDGETON MO	1	0	0	1	0	0	3,000
MALONE AND HYDE INC	SIKESTON MO	1	1	0	0	0	0	750
TOM BOY INC	ST LOUIS MO	1	0	1	0	0	0	1,500
WETTERAU FOODS INC	SCOTT CITY MO	3	0	3	0	0	0	4,500
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		15	5	5	5	0	0	26,250
RICHLAND								
BEIRHAUS AND SONS	VINCENNES IN	1	0	0	1	0	0	3,000
FEDERAL WHOLESALE	ELDORADO IL	1	1	0	0	0	0	750
MARTIN & BAILEY INC	CARMI IL	1	0	0	0	1	0	5,000
WETTERAU FOODS INC	HAZELWOOD MO	1	0	0	0	1	0	5,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		5	2	0	1	2	0	14,500
FOCK ISLAND								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	0	1	0	0	3,000
CHRIS HOERR AND SON CO	EAST PEORIA IL	2	0	2	0	0	0	3,000
FARM HOUSE FOODS CORP	ELDRIDGE IA	1	1	0	0	0	0	750
SEIFMAN FOOD STORES	DAVENPORT IA	5	0	0	2	3	0	23,000
JEWEL FOOD STORES	MELROSE PARK IL	1	0	0	0	1	0	7,000
LUCY STORES INC	MILAN IL	7	0	0	0	3	4	64,000
MILITARY	BUY DIRECT	1	0	0	1	0	0	3,000
PLAINFIELD SUPER VALU	PLAINFIELD IL	1	0	0	0	0	1	15,000
SUPER VALU STORES INC	DES MOINES IA	5	0	2	0	3	0	22,000
COUNTY TOTAL:		24	1	4	4	10	5	140,750
SAINT CLAIR								
ASSOCIATED GROCERS CO	ST LOUIS MO	8	4	1	2	1	0	15,500
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	0	1	0	0	0	1,500
GENERAL GROCER CO	ST LOUIS MO	10	2	3	4	1	0	23,000
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	1	0	0	3,000
KROGER CO	BRIDGETON MO	6	0	0	0	5	1	48,000
MILITARY	BUY DIRECT	1	0	0	0	0	1	15,000
NATIONAL SUPER MARKETS	ST LOUIS MO	5	0	0	2	3	0	25,000
SCHNUCK MARKETS INC	BRIDGETON MO	3	0	1	0	1	1	21,500
TOM BOY INC	ST LOUIS MO	6	2	1	1	2	0	16,000
WETTERAU FOODS INC	SCOTT CITY MO	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	HAZELWOOD MO	4	2	2	0	0	0	4,500
SMALL SUPPLIERS		1	0	0	0	1	0	5,000
COUNTY TOTAL:		47	10	9	11	14	3	181,000
CALINE								
FEDERAL WHOLESALE	ELDORADO IL	4	0	1	2	1	0	12,500
KROGER CO	BRIDGETON MO	1	0	0	0	1	0	5,000
M LIVINGSTON A&P CO INC	PAPUAH KY	1	0	1	0	0	0	1,500
MALONE AND HYDE INC	EFFESTON MO	1	0	0	1	0	0	3,000
MARTIN & BAILEY INC	CARMI IL	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	SCOTT CITY MO	1	0	0	0	1	0	5,000
COUNTY TOTAL:		9	0	2	4	3	0	30,000
SANCATION								
A & P TEA CO INDIANAPOLIS	INDIANAPOLIS IN	2	0	0	0	0	2	20,000
CHRIS HOERR AND SON CO	EAST PEORIA IL	7	4	2	1	0	0	9,000
EISHER FOOD STORES	CHAMPAIGN IL	4	0	1	0	2	1	23,500
GENERAL GROCER CO OF ILLINOIS	ELGINNINGTON IL	1	0	0	1	0	0	3,000
J M JONES COMPANY	CHAMPAIGN IL	1	0	1	0	0	0	1,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IL, SANGAMON	(CONTINUED)							
KROGER CO	BRIDGETON MO	4	0	0	0	4	0	28,000
LUCKY STORES INC	MILAN IL	2	0	0	0	2	0	12,000
NATIONAL SUPER MARKETS	ST LOUIS MO	3	0	0	0	3	0	19,000
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	HAZELWOOD MO	10	0	3	5	2	0	29,500
COUNTY TOTAL:		35	4	7	8	13	3	153,500
SCHWEPER								
GENERAL GROCER CO	ST LOUIS MO	1	0	1	0	0	0	1,500
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	1	0	0	3,000
COUNTY TOTAL:		2	0	1	1	0	0	4,500
SCOTT								
WETTERAU FOODS INC	HAZELWOOD MO	2	0	0	1	1	0	8,000
COUNTY TOTAL:		2	0	0	1	1	0	8,000
SHELBY								
EISHER FOOD STORES	CHAMPAIGN IL	4	3	1	0	0	0	3,750
GENERAL GROCER CO OF ILLINOIS	BLOOMINGTON IL	2	1	0	1	0	0	3,750
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	0	1	0	7,000
COUNTY TOTAL:		7	4	1	1	1	0	14,500
STARK								
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	1	0	0	0	0	750
SUPER VALU STORES INC	DES MOINES IA	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	1	1	0	0	0	2,250
STEPHENSON								
CENTRAL GROCERS COOP INC	FRANKLIN PARK IL	1	0	0	1	0	0	3,000
CERTCO INC	MADISON WI	1	0	1	0	0	0	1,500
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	0	0	1	0	7,000
LUCKY STORES INC	MILAN IL	2	0	0	0	1	1	17,000
NASH-FINCH CO	CEDAR RAPIDS IA	1	0	0	0	1	0	7,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	0	1	0	5,000
COUNTY TOTAL:		7	0	1	1	4	1	40,500
TAZEWELL								
CHRIS HOERR AND SON CO	EAST PEORIA IL	9	1	4	4	0	0	18,750
GENERAL GROCER CO OF ILLINOIS	BLOOMINGTON IL	3	2	0	1	0	0	4,500
J M JONES COMPANY	CHAMPAIGN IL	8	2	1	2	3	0	26,000
KROGER CO	BRIDGETON MO	6	0	0	3	1	2	41,000
LUCKY STORES INC	MILAN IL	2	0	0	0	0	2	20,000
NASH-FINCH CO	CEDAR RAPIDS IA	1	0	0	1	0	0	3,000
SCOT LAD FOODS INC	LANSING IL	2	0	0	0	2	0	10,000
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	2	1	0	1	0	0	3,750
COUNTY TOTAL:		33	6	5	12	6	4	129,000
UNION								
BANKS GROCERY CO	PADUCAH KY	1	0	0	1	0	0	3,000
KROGER CO	BRIDGETON MO	1	0	0	1	0	0	3,000
MALONE AND HYDE INC	SIKESTON MO	2	2	0	0	0	0	1,500
WETTERAU FOODS INC	SCOTT CITY MO	1	0	0	0	1	0	7,000
COUNTY TOTAL:		5	2	0	2	1	0	14,500
VERMILION								
A & P TEA CO/INDIANAPOLIS	INDIANAPOLIS IN	2	0	1	0	1	0	8,500
CHRIS HOERR AND SON CO	EAST PEORIA IL	1	1	0	0	0	0	750
EISHER FOOD STORES	CHAMPAIGN IL	9	2	3	1	2	1	31,000
GENERAL GROCER CO OF ILLINOIS	BLOOMINGTON IL	2	0	1	1	0	0	4,500
J M JONES COMPANY	CHAMPAIGN IL	5	0	1	4	0	0	13,500
KROGER CO	BRIDGETON MO	2	0	0	2	0	0	6,000
LUCKY STORES INC	MILAN IL	2	0	0	0	0	2	20,000
NATIONAL SUPER MARKETS	INDIANAPOLIS IN	1	0	0	0	1	0	7,000
COUNTY TOTAL:		24	3	6	8	4	3	91,250

COUNTY SUPPLIERS	TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IL (CONTINUED)							
WABASH							
BIERHAUS AND SONS	VINCENNES IN	1	0	0	0	0	3,000
CREASEY CO	EVANSVILLE IN	1	0	1	0	0	1,500
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	0	1	5,000
COUNTY TOTAL:		3	0	1	1	0	9,500
WARREN							
FARM HOUSE FOODS CORP	ELDRIDGE IA	1	1	0	0	0	750
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	1	0	3,000
LUCKY STORES INC	MILAN IL	1	0	0	1	0	3,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	0	1	7,000
COUNTY TOTAL:		4	1	0	2	1	13,750
WASHINGTON							
ASSOCIATED GROCERS CO	ST LOUIS MO	1	1	0	0	0	750
KROGER CO	BRIDGETON MO	1	0	1	0	0	1,500
WETTERAU FOODS INC	HAZELWOOD MO	1	0	1	0	0	1,500
WETTERAU FOODS INC	BLOOMINGTON IN	1	1	0	0	0	750
SMALL SUPPLIERS		1	0	1	0	0	1,500
COUNTY TOTAL:		5	2	3	0	0	6,000
WAYNE							
BIERHAUS AND SONS	VINCENNES IN	1	0	0	1	0	3,000
GENERAL GROCER CO	ST LOUIS MO	1	1	0	0	0	750
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	0	1	5,000
KROGER CO	BRIDGETON MO	1	0	0	1	0	3,000
MALONE AND HYDE INC	SIKESON MO	1	0	1	0	0	1,500
WETTERAU FOODS INC	BLOOMINGTON IN	2	2	0	0	0	1,500
COUNTY TOTAL:		7	3	1	2	1	14,750
WHITE							
BIERHAUS AND SONS	VINCENNES IN	3	3	0	0	0	2,250
FEDERAL WHOLESALE	ELDORADO IL	3	2	0	1	0	4,500
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	1	0	3,000
MARTIN C BAYLEY INC	CARMY IL	1	0	0	0	1	7,000
COUNTY TOTAL:		8	5	0	2	1	16,750
WHITESIDE							
ALDI INC	BATAVIA IL	1	0	0	1	0	3,000
CENTRAL GROCERS COOP INC	FRANKLIN PARK IL	1	0	1	0	0	1,500
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	2	0	0	2	0	6,000
FARM HOUSE FOODS CORP	ELDRIDGE IA	2	1	1	0	0	2,250
KROGER CO	BRIDGETON MO	1	0	0	0	1	7,000
LUCKY STORES INC	MILAN IL	2	0	0	0	1	15,000
NASH-FINCH CO	CEDAR RAPIDS IA	1	1	0	0	0	750
SUPER VALU STORES INC	DES MOINES IA	5	1	1	3	0	11,250
COUNTY TOTAL:		15	3	3	6	2	46,750
WILL							
A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	1	0	0	0	1	7,000
A & P TEA CO/CHICAGO METRO	DES PLAINES IL	2	0	0	0	2	14,000
ALDI INC	BATAVIA IL	1	0	0	1	0	3,000
CENTRAL GROCERS COOP INC	FRANKLIN PARK IL	1	0	1	0	0	1,500
CERTIFIED GROCEPS OF ILLINOIS	CHICAGO IL	10	1	2	4	2	37,750
CHRIS HOERR AND SON CO	EAST PEORIA IL	2	1	1	0	0	2,250
DOMINICKS FINE FOODS INC	NORTHLAKE IL	1	0	0	0	1	15,000
J M JONES COMPANY	CHAMPAIGN IL	2	0	1	1	0	4,500
JEWEL FOOD STORES	NELRSE PARK IL	3	0	0	0	3	45,000
LUCKY STORES INC	MILAN IL	2	0	0	0	2	14,000
PLAINFIELD SUPER VALU	PLAINFIELD IL	1	0	0	0	0	15,000
SCOT LAD FOCUS INC	LANSING IL	7	1	1	0	5	29,250
WAICO FOODS CORP	ELK GROVE VILLAGE IL	2	0	1	0	1	6,500
COUNTY TOTAL:		35	3	7	6	13	194,750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IL (CONTINUED)								
WILLIAMSON								
ASSOCIATED GROCERS CO	ST LOUIS MO	1	0	0	1	0	0	3,000
FEDERAL WHOLESALE	ELDORADO IL	2	0	1	1	0	0	4,500
KROGER CO	BRIDGETON MO	2	0	0	0	2	0	14,000
MALONE AND HYDE INC	SIKESTON MO	3	0	0	2	1	0	11,000
MARTIN & BAILEY INC	CARMY IL	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	HAZELWOOD MO	1	0	0	0	1	0	5,000
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		11	0	1	6	4	0	43,500
WINNESAGO								
CENTRAL GROCERS COOP INC	FRANKLIN PARK IL	8	0	1	1	5	1	43,500
CERTCO INC	MADISON WI	1	0	1	0	0	0	1,500
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	15	0	6	5	2	2	56,000
GATEWAY FOODS INC	LA CROSSE WI	8	3	3	1	1	0	16,750
LUCKY STORES INC	MILAN IL	7	0	0	2	3	2	43,000
PLAINFIELD SUPER VALU	PLAINFIELD IL	2	0	0	0	0	2	25,000
SUPER VALU STORES INC	DES MOINES IA	1	0	1	0	0	0	1,500
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	2	1	1	0	0	0	2,250
COUNTY TOTAL:		44	4	13	9	11	7	169,500
WOODFORD								
CHRIS HOEHR AND SON CO	EAST PEORIA IL	1	0	1	0	0	0	1,500
J M JONES COMPANY	CHAMPAIGN IL	4	0	1	3	0	0	10,500
NASH-FINCH CO	CEDAR RAPIDS IA	1	1	0	0	0	0	750
COUNTY TOTAL:		6	1	2	3	0	0	12,750
IL STATE TOTAL:		1,943	306	389	453	470	325	9,070,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-6 MIL	6+ MIL	EST ACV (\$1000)
REGION 05								
STATE: IN								
ADAMS								
FOOD MARKETING CORP	FT WAYNE IN	3	0	0	2	1	0	000
SCOT LAD FOODS INC	LIMA OH	1	0	0	0	1	0	5,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	2	0	0	1	1	0	8,000
COUNTY TOTAL:		6	0	0	3	3	0	24,000
ALLEN								
FOOD MARKETING CORP	FT WAYNE IN	26	0	1	8	16	1	121,500
KROGER CO	INDIANAPOLIS IN	4	0	0	0	3	1	29,000
SCOT LAD FOODS INC	LIMA OH	8	0	1	1	3	3	50,500
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	1	0	0	0	0	750
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		40	1	2	10	22	5	212,750
BARTHOLOMEW								
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	1	1	0	0	0	0	750
FEDERAL WHOLESALE	ELDORADO IL	1	0	0	0	1	0	5,000
GROCERS SUPPLY CO	INDIANAPOLIS IN	1	1	0	0	0	0	750
JOHN C GROUP CO	SEYMOUR IN	3	0	0	2	1	0	11,000
KROGER CO	INDIANAPOLIS IN	1	0	0	0	0	1	15,000
MARSH SUPERMARKETS INC	YORKTOWN IN	2	0	0	0	2	0	10,000
NATIONAL SUPER MARKETS	INDIANAPOLIS IN	1	0	0	0	0	1	10,000
WETTERAU FOODS INC	BLOOMINGTON IN	4	1	2	1	0	0	6,750
COUNTY TOTAL:		14	3	2	3	4	2	59,250
BENTON								
GROCERS SUPPLY CO	INDIANAPOLIS IN	1	0	1	0	0	0	1,500
J M JONES COMPANY	CHAMPAIGN IL	2	1	1	0	0	0	2,250
COUNTY TOTAL:		3	1	2	0	0	0	3,750
BLACKFORD								
FOOD MARKETING CORP	FT WAYNE IN	1	1	0	0	0	0	750
MARSH SUPERMARKETS INC	YORKTOWN IN	1	0	0	0	1	0	5,000
SCOT LAD FOODS INC	LIMA OH	3	0	1	2	0	0	7,500
COUNTY TOTAL:		5	1	1	2	1	0	13,250
BOONE								
GROCERS SUPPLY CO	INDIANAPOLIS IN	1	1	0	0	0	0	750
KROGER CO	INDIANAPOLIS IN	1	0	0	0	1	0	5,000
NATIONAL SUPER MARKETS	INDIANAPOLIS IN	2	0	0	1	1	0	10,000
WETTERAU FOODS INC	BLOOMINGTON IN	2	0	1	1	0	0	4,500
COUNTY TOTAL:		6	1	1	2	2	0	20,250
BROWN								
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		1	0	0	1	0	0	3,000
CARROLL								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	1	0	0	0	1,500
NETTERAU FOODS INC	BLOOMINGTON IN	3	0	1	2	0	0	7,500
COUNTY TOTAL:		4	0	2	2	0	0	9,000
CASS								
A & F TEA CO/INDIANAPOLIS	INDIANAPOLIS IN	1	0	0	0	1	0	7,000
FOOD MARKETING CORP	FT WAYNE IN	1	0	0	0	1	0	7,000
MARSH SUPERMARKETS INC	YORKTOWN IN	1	0	0	0	1	0	5,000
NATIONAL SUPER MARKETS	INDIANAPOLIS IN	1	0	0	0	1	0	7,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	2	1	1	0	0	0	2,250
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		7	1	1	1	4	0	31,250
CLARK								
A & P TEA CO/LOUISVILLE	LOUISVILLE KY	2	0	1	0	1	0	8,500
CREASEY CO OF KENTUCKY	LOUISVILLE KY	2	0	1	1	0	0	4,500
GROCERS SUPPLY CO	INDIANAPOLIS IN	2	1	0	0	1	0	5,750

COUNTY SUPPLIERS		TOTAL STORES	500K-1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IN, CLARK	(CONTINUED)							
J WINKLER & SONS INC	DALE IN	3	1	0	1	1	0	8,750
JOHN C GROUP CO	SEYMOUR IN	1	0	1	0	0	0	1,500
KROGER CO	LOUISVILLE KY	2	0	2	0	0	0	3,000
MALONE AND HYDE INC	NICHOLASVILLE KY	3	0	1	0	1	1	23,500
WETTERAU FOODS INC	BLOOMINGTON IN	4	1	2	1	0	0	6,750
WINN-DIXIE STORES INC	LOUISVILLE KY	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		21	3	9	4	4	1	66,750
CLAY								
HULMAN AND CO	TERRE HAUTE IN	2	2	0	0	0	0	1,500
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	1	0	0	3,000
KROGER CO	INDIANAPOLIS IN	1	0	0	0	1	0	7,000
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	0	0	1	0	5,000
COUNTY TOTAL:		5	2	0	1	2	0	16,500
CLINTON								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	0	1	0	0	3,000
GROCERS SUPPLY CO	INDIANAPOLIS IN	1	0	1	0	0	0	1,500
KROGER CO	INDIANAPOLIS IN	1	0	1	0	0	0	1,500
MARSH SUPERMARKETS INC	YORKTOWN IN	1	0	0	0	1	0	5,000
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		6	0	3	2	1	0	15,500
CRAWFORD								
JOHN C GROUP CO	SEYMOUR IN	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		2	1	0	1	0	0	3,750
DAVIESS								
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	1	0	1	0	0	0	1,500
BIERHAUS AND SONS	VINCENNES IN	5	2	3	0	0	0	6,000
JOHN C GROUP CO	SEYMOUR IN	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	BLOOMINGTON IN	3	0	1	2	0	0	7,500
COUNTY TOTAL:		10	2	5	3	0	0	16,000
DE KALB								
FOOD MARKETING CORP	FT WAYNE IN	4	0	2	2	0	0	9,000
KROGER CO	INDIANAPOLIS IN	1	0	0	0	1	0	7,000
SCOT LAD FOODS INC	LIMA OH	1	0	1	0	0	0	1,500
SUPER FOOD SERVICES INC	BELLEVONTAINE OH	2	0	0	1	1	0	8,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		9	1	3	3	2	0	26,250
DEARBORN								
A & P TEA CO/INDIANAPOLIS	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
KROGER CO	CINCINNATI OH	1	0	0	0	1	0	7,000
SUPER FOOD SERVICES	CINCINNATI OH	1	1	0	0	0	0	750
SUPER VALU STORES INC	XENIA OH	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	BLOOMINGTON IN	2	0	1	1	0	0	4,500
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	1	0	1	0	0	0	1,500
COUNTY TOTAL:		7	1	2	3	1	0	19,750
DECATER								
FOOD MARKETING CORP	FT WAYNE IN	1	0	0	0	1	0	5,000
MARSH SUPERMARKETS INC	YORKTOWN IN	1	0	0	1	0	0	3,000
SUPER FOOD SERVICES	CINCINNATI OH	1	1	0	0	0	0	750
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	0	1	0	0	3,000
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	1	0	1	0	0	0	1,500
COUNTY TOTAL:		5	1	1	2	1	0	13,250
DELAWARE								
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
FOOD MARKETING CORP	FT WAYNE IN	5	0	0	0	4	1	41,000
GROCERS SUPPLY CO	INDIANAPOLIS IN	2	1	1	0	0	0	2,250

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IN, DELAWARE	(CONTINUED)							
MARSH SUPERMARKETS INC	YORKTOWN IN	6	0	0	0	4	2	44,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	2	0	2	0	0	0	3,000
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	4	2	0	0	2	0	13,500
COUNTY TOTAL:		20	3	3	1	10	3	106,750
DUODES								
BIERHAUS AND SONS	VINCENNES IN	1	0	1	0	0	0	1,500
CREASEY CO	EVANSVILLE IN	1	0	1	0	0	0	1,500
J WINNLER & SONS INC	DALE IN	3	1	0	2	0	0	6,750
WETTERAU FOODS INC	BLOOMINGTON IN	4	1	0	3	0	0	9,750
COUNTY TOTAL:		9	2	2	5	0	0	19,500
ELKHART								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	1	0	0	0	1,500
FOOD MARKETING CORP	FT WAYNE IN	7	1	2	2	1	1	24,750
J M JONES COMPANY	CHAMPAIGN IL	2	0	0	1	1	0	8,000
KROGER CO	INDIANAPOLIS IN	4	0	0	1	1	2	28,000
SCOT LAD FOODS INC	LANSING IL	7	0	2	2	2	1	29,000
SPARTAN STORES INC	GRAND RAPIDS MI	5	0	3	1	1	0	12,500
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	1	0	1	0	0	0	1,500
WETTERAU FOODS INC	BLOOMINGTON IN	2	0	1	1	0	0	4,500
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		30	2	10	8	6	4	110,500
FAYETTE								
FOOD MARKETING CORP	FT WAYNE IN	2	0	0	0	2	0	12,000
NATIONAL SUPER MARKETS	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
SUPER FOOD SERVICES	CINCINNATI OH	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		5	1	0	2	2	0	18,750
FLOYD								
CREASEY CO	EVANSVILLE IN	1	0	0	1	0	0	3,000
GROCERS SUPPLY CO	INDIANAPOLIS IN	3	0	0	2	1	0	11,000
J WINNLER & SONS INC	DALE IN	2	0	1	1	0	0	4,500
JOHN C GROUP CO	SEYMOUR IN	1	0	0	0	1	0	5,000
KROGER CO	LOUISVILLE KY	2	0	0	1	0	1	13,000
MALONE AND HYDE INC	NICHOLASVILLE KY	1	0	0	1	0	0	3,000
WINN-DIXIE STORES INC	LOUISVILLE KY	1	0	0	0	1	0	7,000
COUNTY TOTAL:		11	0	1	6	3	1	46,500
FOUNTAIN								
GROCERS SUPPLY CO	INDIANAPOLIS IN	2	0	2	0	0	0	3,000
J M JONES COMPANY	CHAMPAIGN IL	3	0	1	0	2	0	11,500
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		6	1	3	0	2	0	15,250
FRANKLIN								
FOOD MARKETING CORP	FT WAYNE IN	1	0	1	0	0	0	1,500
KROGER CO	CINCINNATI OH	1	0	1	0	0	0	1,500
SCOT LAD FOODS INC	LIMA OH	1	0	1	0	0	0	1,500
SUPER FOOD SERVICES	CINCINNATI OH	1	0	0	0	0	1	15,000
COUNTY TOTAL:		4	0	3	0	0	1	19,500
FULTON								
FOOD MARKETING CORP	FT WAYNE IN	2	0	0	1	1	0	8,000
KROGER CO	INDIANAPOLIS IN	1	0	0	0	1	0	7,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	2	2	0	0	0	0	1,500
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	1	0	0	0	1,500
COUNTY TOTAL:		6	2	1	1	2	0	18,000
GIBSON								
BIERHAUS AND SONS	VINCENNES IN	4	2	0	2	0	0	7,500
CREASEY CO	EVANSVILLE IN	2	0	1	1	0	0	4,500
J M JONES COMPANY	CHAMPAIGN IL	2	0	0	0	2	0	10,000
J WINNLER & SONS INC	DALE IN	2	0	2	0	0	0	3,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IN, GIBSON	(CONTINUED)							
MALONE AND HYDE INC	SIKESTON MO	1	0	1	0	0	0	1,500
WETTERAU FOODS INC	BLOOMINGTON IN	2	0	0	2	0	0	6,000
COUNTY TOTAL:		13	2	4	5	2	0	32,500
GRANT								
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
FOOD MARKETING CORP	FT WAYNE IN	1	0	1	0	0	0	1,500
KROGER CO	INDIANAPOLIS IN	1	0	0	0	1	0	7,000
MARSH SUPERMARKETS INC	YORKTOWN IN	2	0	0	1	0	1	13,000
MC MAHAN & LIES CO	ANDERSON IN	1	1	0	0	0	0	750
NATIONAL SUPER MARKETS	INDIANAPOLIS IN	2	0	0	0	2	0	14,000
SCOT LAD FOODS INC	LIMA OH	3	0	1	0	1	1	21,500
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	0	1	0	0	3,000
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	2	2	0	0	0	0	1,500
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		15	4	2	3	4	2	66,000
GREENE								
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	1	0	0	0	1	0	5,000
BIERHAUS AND SONS	VINCENNES IN	1	0	0	1	0	0	3,000
J WINKLER & SONS INC	DALE IN	1	1	0	0	0	0	750
WETTERAU FOODS INC	BLOOMINGTON IN	5	1	2	2	0	0	9,750
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	1	0	0	1	0	0	3,000
COUNTY TOTAL:		9	2	2	4	1	0	21,500
HAMILTON								
A & P TEA CO/INDIANAPOLIS	INDIANAPOLIS IN	1	0	0	0	1	0	7,000
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	1	1	0	0	0	0	750
FEDERAL WHOLESALE	ELDRORADO IL	1	0	1	0	0	0	1,500
FOOD MARKETING CORP	FT WAYNE IN	1	0	0	0	1	0	5,000
GROCERS SUPPLY CO	INDIANAPOLIS IN	3	0	0	0	3	0	15,000
KROGER CO	INDIANAPOLIS IN	1	0	0	0	0	1	10,000
MARSH SUPERMARKETS INC	YORKTOWN IN	3	0	0	0	2	1	22,000
WETTERAU FOODS INC	BLOOMINGTON IN	1	1	0	0	0	0	750
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		13	2	1	1	7	2	65,000
HANCOCK								
A & P TEA CO/INDIANAPOLIS	INDIANAPOLIS IN	1	0	1	0	0	0	1,500
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	1	0	1	0	0	0	1,500
FOOD MARKETING CORP	FT WAYNE IN	2	0	1	1	0	0	4,500
KROGER CO	INDIANAPOLIS IN	1	0	0	0	1	0	5,000
MARSH SUPERMARKETS INC	YORKTOWN IN	1	0	0	0	1	0	5,000
COUNTY TOTAL:		6	0	3	1	2	0	17,500
HARRISON								
JOHN C GROCERS CO	SEYMOUR IN	1	0	0	0	1	0	5,000
MALONE AND HYDE INC	NICHOLASVILLE KY	2	0	1	1	0	0	4,500
WETTERAU FOODS INC	BLOOMINGTON IN	2	0	1	0	1	0	6,500
SMALL SUPPLIERS		2	0	0	1	1	0	8,000
COUNTY TOTAL:		7	0	2	2	3	0	24,000
HENDRICKS								
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
GROCERS SUPPLY CO	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	0	1	0	5,000
KROGER CO	INDIANAPOLIS IN	3	0	0	1	2	0	13,000
MARSH SUPERMARKETS INC	YORKTOWN IN	1	0	0	0	0	1	10,000
NATIONAL SUPER MARKETS	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		9	0	0	5	3	1	40,000
HENRY								
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	1	1	0	0	0	0	750
CHAS H JOHNSTONS SONS CO INC	GREENSBURG IN	1	1	0	0	0	0	750
GROCERS SUPPLY CO	INDIANAPOLIS IN	1	0	1	0	0	0	1,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IN, HENRY	(CONTINUED)							
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	1	0		5,000
KROGER CO	INDIANAPOLIS IN	1	0	0	0	1		15,000
MARSH SUPERMARKETS INC	YORKTOWN IN	1	0	0	1	0		5,000
MC MAHAN & LIEB CO	ANDERSON IN	1	1	0	0	0		750
SCOT LAD FOODS INC	LIMA OH	1	0	0	1	0		7,000
SMALL SUPPLIERS		1	0	1	0	0		3,000
COUNTY TOTAL:		9	3	1	1	3	1	38,750
HOWARD								
A & P TEA CO/INDIANAPOLIS	INDIANAPOLIS IN	2	0	1	0	1	0	8,500
FEDERAL WHOLESALE	ELDORADO IL	1	0	0	1	0		5,000
FOOD MARKETING CORP	FT WAYNE IN	1	0	0	1	0		3,000
GROCERS SUPPLY CO	INDIANAPOLIS IN	1	1	0	0	0		750
KROGER CO	INDIANAPOLIS IN	4	0	0	1	2	1	25,000
MARSH SUPERMARKETS INC	YORKTOWN IN	2	0	0	1	1	0	8,000
NATIONAL SUPER MARKETS	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	5	1	3	0	1	0	10,250
COUNTY TOTAL:		17	2	4	4	6	1	63,500
HUNTINGTON								
FOOD MARKETING CORP	FT WAYNE IN	6	2	2	1	1	0	12,500
MARSH SUPERMARKETS INC	YORKTOWN IN	1	0	0	1	0	0	3,000
SCOT LAD FOODS INC	LIMA OH	1	0	0	0	0	1	10,000
COUNTY TOTAL:		8	2	2	2	1	1	25,500
JACKSON								
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	2	0	0	2	0	0	6,000
FOOD MARKETING CORP	FT WAYNE IN	3	0	0	2	1	0	11,000
GROCERS SUPPLY CO	INDIANAPOLIS IN	2	0	1	1	0	0	4,500
JOHN C GROUP CO	SEYMOUR IN	2	0	1	0	1	0	6,500
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	0	0	1	0	5,000
COUNTY TOTAL:		10	0	2	5	3	0	33,000
JASPER								
A & P TEA CO/INDIANAPOLIS	INDIANAPOLIS IN	1	0	0	0	1	0	7,000
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	0	1	0	0	3,000
EISHER FOOD STORES	CHAMPAIGN IL	1	0	0	1	0	0	3,000
GENEPAL GROCER CO OF ILLINOIS	BLOOMINGTON IL	1	0	0	1	0	0	3,000
GROCERS SUPPLY CO	INDIANAPOLIS IN	1	1	0	0	0	0	750
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	1	0	0	3,000
SCOT LAD FOODS INC	LANSING IL	1	0	0	1	0	0	3,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	0	1	0	0	0	1,500
COUNTY TOTAL:		8	1	1	5	1	0	24,250
JAY								
MARSH SUPERMARKETS INC	YORKTOWN IN	1	0	0	0	1	0	5,000
SCOT LAD FOODS INC	LIMA OH	2	0	0	1	1	0	8,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	0	1	0	0	0	1,500
COUNTY TOTAL:		4	0	1	1	2	0	14,500
JEFFERSON								
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
BIERHAUS AND SONS	VINCENNES IN	2	0	2	0	0	0	3,000
CREASEY CO OF KENTUCKY	LOUISVILLE KY	1	0	0	1	0	0	3,000
JOHN C GROUP CO	SEYMOUR IN	2	0	0	0	2	0	10,000
KROGER CO	LOUISVILLE KY	1	0	0	0	1	0	5,000
SUPER FOOD SERVICES	CINCINNATI OH	1	1	0	0	0	0	750
SMALL SUPPLIERS		2	0	2	0	0	0	3,000
COUNTY TOTAL:		10	1	4	2	3	0	27,750
JEFFERSON								
BIERHAUS AND SONS	VINCENNES IN	1	1	0	0	0	0	750
GROCERS SUPPLY CO	INDIANAPOLIS IN	1	0	1	0	0	0	1,500
JOHN C GROUP CO	SEYMOUR IN	1	0	0	1	0	0	3,000
KROGER CO	LOUISVILLE KY	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		5	1	1	3	0	0	11,250

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-6 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IN (CONTINUED)								
JOHNSON								
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	3	1	1	1	0	0	5,250
FOOD MARKETING CORP	FT WAYNE IN	1	0	0	1	0	0	3,000
GROCERS SUPPLY CO	INDIANAPOLIS IN	2	0	1	1	0	0	4,500
JOHN C GROUB CO	SEYMORE IN	1	0	1	0	0	0	1,500
KROGER CO	INDIANAPOLIS IN	1	0	0	0	1	0	5,000
MARSH SUPERMARKETS INC	YORKTOWN IN	3	0	0	1	2	0	15,000
NATIONAL SUPER MARKETS	INDIANAPOLIS IN	2	0	0	0	1	1	17,000
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	1	0	1	0	0	0	1,500
COUNTY TOTAL:		14	1	4	4	4	1	50,750
KNOX								
BIERHAUS AND SONS	VINCENNES IN	3	0	1	1	1	0	11,500
CREASEY CO	EVANSVILLE IN	1	0	0	1	0	0	3,000
KROGER CO	LOUISVILLE KY	1	0	0	0	1	0	5,000
MARTIN & BAYLEY INC	CARMIC IL	1	0	0	0	1	0	7,000
NATIONAL SUPER MARKETS	INDIANAPOLIS IN	1	0	0	0	1	0	5,000
WETTERAU FOODS INC	BLOOMINGTON IN	3	1	1	1	0	0	5,250
COUNTY TOTAL:		10	1	2	3	4	0	36,750
Kosciusko								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	0	1	0	0	3,000
FOOD MARKETING CORP	FT WAYNE IN	6	2	0	2	1	1	24,500
KROGER CO	INDIANAPOLIS IN	1	0	0	0	1	0	5,000
MARSH SUPERMARKETS INC	YORKTOWN IN	1	0	1	0	0	0	1,500
SCOT LAD FOODS INC	LANSING IL	1	0	1	0	0	3	1,500
SCOT LAD FOODS INC	LIMA OH	1	0	0	1	0	0	3,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	1	0	0	0	0	750
WETTERAU FOODS INC	BLOOMINGTON IN	1	1	0	0	0	0	750
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		14	5	2	4	2	1	40,750
LA PORTE								
A & P TEA CO/CHICAGO METRO	DES PLAINES IL	2	0	0	0	2	0	14,000
CENTRAL GROCERS COOP INC	FRANKLIN PARK IL	1	1	0	0	0	0	750
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	5	1	0	0	4	0	20,750
FOOD MARKETING CORP	FT WAYNE IN	2	1	0	1	0	0	3,750
J M JONES COMPANY	CHAMPAIGN IL	2	1	0	1	0	0	3,750
JEUEL FOOD STORES	MELROSE PARK IL	1	0	0	0	0	1	10,000
KROGER CO	INDIANAPOLIS IN	1	0	1	0	0	0	1,500
SCOT LAD FOODS INC	LANSING IL	2	0	0	0	1	1	15,000
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	0	0	0	1	0	7,000
COUNTY TOTAL:		18	4	1	3	8	2	81,500
LAGRANGE								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	0	1	0	0	3,000
FOOD MARKETING CORP	FT WAYNE IN	2	1	1	0	0	0	2,250
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	3	2	0	0	1	0	8,500
COUNTY TOTAL:		6	3	1	1	1	0	13,750
LAKE								
A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	1	0	0	0	1	0	7,000
A & P TEA CO/CHICAGO METRO	DES PLAINES IL	3	0	0	2	1	0	13,000
CENTRAL GROCERS COOP INC	FRANKLIN PARK IL	15	3	0	2	4	6	122,250
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	29	1	6	6	11	5	143,750
J M JONES COMPANY	CHAMPAIGN IL	3	0	0	2	0	1	16,000
JEUEL FOOD STORES	MELROSE PARK IL	8	0	0	0	4	4	73,000
LUCKY STORES INC	MILAN IL	1	0	0	0	1	0	7,000
SCOT LAD FOODS INC	LANSING IL	13	1	1	2	5	4	93,250
SPARTAN STORES INC	GRAND RAPIDS MI	1	0	0	1	0	0	3,000
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	3	2	1	0	0	0	3,000
SMALL SUPPLIERS		3	0	1	2	0	0	7,500
COUNTY TOTAL:		80	7	9	17	27	20	488,750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IN (CONTINUED)								
LAWRENCE								
GROCERS SUPPLY CO	INDIANAPOLIS IN	3	0	0	2	1	0	11,000
J WINKLER & SONS INC	DALE IN	2	0	1	1	0	0	4,500
JOHN C GROUP CO	SEYMOUR IN	2	0	1	1	0	0	4,500
KROGER CO	INDIANAPOLIS IN	1	0	0	0	1	0	5,000
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	0	0	1	0	5,000
COUNTY TOTAL:		9	0	2	4	3	0	30,000
MADISON								
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	7	1	3	1	2	0	18,250
FOOD MARKETING CORP	FT WAYNE IN	2	0	0	1	1	0	8,000
GROCERS SUPPLY CO	INDIANAPOLIS IN	2	0	2	0	0	0	3,000
KROGER CO	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
MARSH SUPERMARKETS INC	YORKTOWN IN	4	0	0	2	2	0	18,000
MC MAHAN & LIEB CO	ANDERSON IN	1	0	1	0	0	0	1,500
SCOT LAD FOODS INC	LIMA OH	3	0	0	0	1	2	27,000
SUPER FOOD SERVICES INC	BELLEVILLE IL	1	1	0	0	0	0	750
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	0	1	0	0	3,000
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	2	1	1	0	0	0	2,250
SMALL SUPPLIERS		5	0	3	1	1	0	12,500
COUNTY TOTAL:		29	3	10	7	7	2	97,250
MARION								
A & P TEA CO/INDIANAPOLIS	INDIANAPOLIS IN	10	0	0	2	7	1	66,000
ALDI INC	BATAVIA IL	3	1	0	2	0	0	6,750
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	25	3	5	8	8	1	85,750
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	0	1	0	0	3,000
EISNER FOOD STORES	CHAMPAIGN IL	8	0	0	2	5	1	52,000
FOOD MARKETING CORP	FT WAYNE IN	4	1	1	2	0	0	3,250
GROCERS SUPPLY CO	INDIANAPOLIS IN	22	5	6	8	2	1	56,750
KROGER CO	INDIANAPOLIS IN	23	0	0	7	12	4	130,000
MARSH SUPERMARKETS INC	YUETOWN IN	16	0	1	2	0	4	105,500
MILITARY	BUY DIRECT	1	0	0	0	0	1	10,000
NATIONAL SUPER MARKETS	INDIANAPOLIS IN	27	0	4	12	10	1	110,000
WETTERAU FOODS INC	BLOOMINGTON IN	3	0	1	2	0	0	7,500
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		145	10	20	43	53	14	661,500
MARSHALL								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	2	0	1	1	0	0	4,500
FOOD MARKETING CORP	FT WAYNE IN	1	0	0	0	1	0	5,000
J M JONES COMPANY	CHAMPAIGN IL	2	0	2	0	0	0	3,000
KROGER CO	INDIANAPOLIS IN	1	0	0	0	1	0	5,000
SCOT LAD FOODS INC	LANSING IL	2	0	0	1	1	0	8,000
SUPER FOOD SERVICES INC	BELLEVILLE IL	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		10	1	4	2	3	0	27,750
MARTIN								
J WINKLER & SONS INC	DALE IN	2	1	1	0	0	0	2,250
JOHN C GROUP CO	SEYMOUR IN	2	1	1	0	0	0	2,250
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		5	2	2	1	0	0	7,500
MIAMI								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	0	0	1	0	5,000
FOOD MARKETING CORP	FT WAYNE IN	1	0	0	1	0	0	3,000
KROGER CO	INDIANAPOLIS IN	1	0	0	0	1	0	7,000
MILITARY	BUY DIRECT	1	0	0	0	1	0	7,000
SCOT LAD FOODS INC	LIMA OH	1	0	0	0	1	0	5,000
SUPER FOOD SERVICES INC	BELLEVILLE IL	1	1	0	0	0	0	750
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		7	2	0	1	4	0	28,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IN (CONTINUED)								
MONROE								
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	1	1	0	0	0	0	750
BIERHAUS AND SONS	VINCENNES IN	1	0	1	0	0	0	1,500
EISNER FOOD STORES	CHAMPAIGN IL	1	0	0	0	1	0	7,000
FEDERAL WHOLESALE	ELDORADO IL	1	0	0	1	0	0	3,000
KROGER CO	INDIANAPOLIS IN	2	0	0	0	0	2	20,000
MARSH SUPERMARKETS INC	YORKTOWN IN	2	0	0	0	1	1	20,000
NATIONAL SUPER MARKETS	INDIANAPOLIS IN	1	0	0	0	1	0	5,000
WETTERAU FOODS INC	BLOOMINGTON IN	6	0	1	2	3	0	22,500
SMALL SUPPLIERS		2	2	0	0	0	0	1,500
COUNTY TOTAL:		17	3	2	3	6	3	81,250
MONTGOMERY								
A C P TEA CO/INDIANAPOLIS	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
BIERHAUS AND SONS	VINCENNES IN	1	1	0	0	0	0	750
FOOD MARKETING CORP	FT WAYNE IN	1	0	0	1	0	0	3,000
KROGER CO	INDIANAPOLIS IN	2	0	0	0	2	0	10,000
NATIONAL SUPER MARKETS	INDIANAPOLIS IN	1	0	0	0	1	0	5,000
SCOT LAD FOODS INC	LIMA OH	2	0	1	1	0	0	4,500
COUNTY TOTAL:		8	1	1	3	3	0	26,250
MORGAN								
A C P TEA CO/INDIANAPOLIS	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
HULMAN AND CO	TERRE HAUTE IN	1	0	1	0	0	0	1,500
KROGER CO	INDIANAPOLIS IN	2	0	0	0	2	0	10,000
WETTERAU FOODS INC	BLOOMINGTON IN	6	0	2	2	2	0	19,000
COUNTY TOTAL:		11	0	3	4	4	0	36,500
NEWTON								
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
CHRIS HOEPF AND SON CO	EAST PEORIA IL	1	0	1	0	0	0	1,500
GENERAL GROCER CO	ST LOUIS MO	1	0	0	1	0	0	3,000
GENERAL GROCER CO OF ILLINOIS	BLOOMINGTON IL	1	1	0	0	0	0	750
GROCERS SUPPLY CO	INDIANAPOLIS IN	2	1	0	1	0	0	3,750
COUNTY TOTAL:		6	2	1	3	0	0	12,000
NOBLE								
FOOD MARKETING CORP	FT WAYNE IN	5	1	2	2	0	0	9,750
MC MAHAN & LIEB CO	ANDERSON IN	1	0	1	0	0	0	1,500
SPARTAN STORES INC	GRAND RAPIDS MI	1	0	0	1	0	0	3,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	0	0	0	1	0	5,000
COUNTY TOTAL:		8	1	3	3	1	0	19,250
OHIO								
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	1	0	0	0	1,500
COUNTY TOTAL:		1	0	1	0	0	0	1,500
ORANGE								
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	1	1	0	0	0	0	750
FOOD MARKETING CORP	FT WAYNE IN	1	0	1	0	0	0	1,500
J WINKLER & SONS INC	DALE IN	2	1	1	0	0	0	2,250
JOHN C GROUP CO	SEYMOUR IN	2	0	1	1	0	0	4,500
MALONE AND HYDE INC	NICHOLASVILLE KY	1	1	0	0	0	0	750
WETTERAU FOODS INC	BLOOMINGTON IN	2	1	1	0	0	0	2,250
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		10	4	5	1	0	0	13,500
CHEN								
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	1	0	1	0	0	0	1,500
BIERHAUS AND SONS	VINCENNES IN	2	0	0	2	0	0	6,000
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		5	0	2	3	0	0	12,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IN (CONTINUED)								
PARKE								
J M JONES COMPANY	CHAMPAIGN IL	1	0	1	0	0	0	1,500
WETTERAU FOODS INC	BLOOMINGTON IN	3	0	2	0	1	0	9,000
COUNTY TOTAL:		4	0	3	0	1	0	9,500
PERRY								
BIERHAUS AND SONS	VINCENNES IN	1	0	0	1	0	0	3,000
CREASEY CO	EVANSVILLE IN	1	0	0	1	0	0	3,000
FEDERAL WHOLESALE	ELDORADO IL	1	0	1	0	0	0	1,500
GENERAL GROCER CO	ST LOUIS MO	1	0	0	1	0	0	3,000
J WINKLER & SONS INC	DALE IN	1	1	0	0	0	0	750
KROGER CO	LOUISVILLE KY	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	GREENVILLE KY	1	0	0	1	0	0	3,000
COUNTY TOTAL:		7	1	1	5	0	0	17,250
PIKE								
BIERHAUS AND SONS	VINCENNES IN	1	1	0	0	0	0	750
JOHN C GROCER CO	SEYMOUR IN	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	BLOOMINGTON IN	2	1	0	1	0	0	3,750
COUNTY TOTAL:		4	2	0	2	0	0	7,500
FORTER								
A & P TEA CO/CHICAGO METRO	DES PLAINES IL	1	0	0	0	1	0	7,000
CENTRAL GROCERS COOP INC	FRANKLIN PARK IL	1	0	0	1	0	0	3,000
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	7	1	0	2	1	3	43,750
LUCKY STORES INC	MILAN IL	2	0	0	0	2	0	12,000
SCOT LAD FOODS INC	LANSING IL	1	1	0	0	0	0	750
SPARTAN STORES INC	GRAND RAPIDS MI	2	0	0	0	1	1	22,000
COUNTY TOTAL:		14	2	0	3	5	4	93,500
POSEY								
CREASEY CO	EVANSVILLE IN	2	1	0	0	1	0	5,750
FEDERAL WHOLESALE	ELDORADO IL	1	0	1	0	0	0	1,500
J WINKLER & SONS INC	DALE IN	4	1	2	1	0	0	6,750
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		8	2	3	2	1	0	17,000
PULASKI								
A & P TEA CO/INDIANAPOLIS	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
J M JONES COMPANY	CHAMPAIGN IL	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	0	1	1	0	0	4,500
PUTNAM								
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	2	1	1	0	0	0	2,250
EISERHAUS AND SONS	VINCENNES IN	1	1	0	0	0	0	750
EISNER FOOD STORES	CHAMPAIGN IL	1	0	0	1	0	0	3,000
KROGER CO	INDIANAPOLIS IN	1	0	0	0	1	0	5,000
MARSH SUPERMARKETS INC	YORKTOWN IN	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	BLOOMINGTON IN	3	0	3	0	0	0	4,500
COUNTY TOTAL:		9	2	4	2	1	0	18,500
RANDOLPH								
FOOD MARKETING CORP	FT WAYNE IN	3	2	0	1	0	0	4,500
MARSH SUPERMARKETS INC	YORKTOWN IN	1	0	0	0	1	0	5,000
SUPER FOOD SERVICES INC	SELLFONTAINE OH	3	2	0	0	1	0	6,500
SUPER VALU STORES INC	XENIA OH	1	0	0	1	0	0	3,000
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	2	2	0	0	0	0	1,500
COUNTY TOTAL:		10	6	0	2	2	0	20,500
RIPLEY								
FOOD MARKETING CORP	FT WAYNE IN	1	0	1	0	0	0	1,500
JOHN C GROUP CO	SEYMOUR IN	2	0	1	1	0	0	4,500
KROGER CO	CINCINNATI OH	1	0	1	0	0	0	1,500
SUPER FOOD SERVICES	CINCINNATI OH	3	3	0	0	0	0	2,250
WETTERAU FOODS INC	BLOOMINGTON IN	3	0	3	0	0	0	4,500
COUNTY TOTAL:		10	3	6	1	0	0	14,250

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IN (CONTINUED)								
RUSH								
FOOD MARKETING CORP	FT WAYNE IN	1	1	0	0	0	0	750
KROGER CO	INDIANAPOLIS IN	1	0	0	0	1	0	5,000
MARSH SUPERMARKETS INC	YORKTOWN IN	1	0	0	0	1	0	5,000
SCOT LAD FOODS INC	LIMA OH	1	1	0	0	0	0	750
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	1	1	0	0	0	0	750
COUNTY TOTAL:		5	3	0	0	2	0	12,250
SCOTT								
GROCERS SUPPLY CO	INDIANAPOLIS IN	2	0	0	1	1	0	8,000
J WINKLER & SONS INC	DALE IN	1	1	0	0	0	0	750
JOHN C GROUP CO	SEYMOUR IN	1	0	1	0	0	0	1,500
MALONE AND HYDE INC	NICHOLASVILLE KY	1	0	1	0	0	0	1,500
COUNTY TOTAL:		5	1	2	1	1	0	11,750
SHELBY								
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
FEDERAL WHOLESALE	ELDORADO IL	1	0	0	0	1	0	5,000
FOOD MARKETING CORP	FT WAYNE IN	1	0	0	1	0	0	3,000
KROGER CO	INDIANAPOLIS IN	1	0	0	0	1	0	5,000
NATIONAL SUPER MARKETS	INDIANAPOLIS IN	1	0	0	0	1	0	5,000
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	1	0	0	0	1	0	7,000
COUNTY TOTAL:		6	0	0	2	4	0	20,000
SPENCER								
CREASEY CO	EVANSVILLE IN	1	0	1	0	0	0	1,500
J WINKLER & SONS INC	DALE IN	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	BLOOMINGTON IN	2	0	1	1	0	0	4,500
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		5	0	2	3	0	0	12,000
ST JOSEPH								
A & P TEA CO, CHICAGO METRO	DES PLAINES IL	2	0	0	2	0	0	6,000
CENTRAL GROCERS COOP INC	FRANKLIN PARK IL	2	0	2	0	0	0	3,000
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	15	3	4	7	1	0	34,250
FOOD MARKETING CORP	FT WAYNE IN	4	0	1	1	2	0	14,500
GROCERS SUPPLY CO	INDIANAPOLIS IN	2	1	0	1	0	0	3,750
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	1	0	0	3,000
KROGER CO	INDIANAPOLIS IN	8	0	1	1	3	3	59,500
SCOT LAD FOODS INC	LANSING IL	11	1	1	3	4	2	53,250
SUPER FOOD SERVICES INC	BELLEVONTAINE OH	1	0	1	0	0	0	1,500
WAICO FOODS CORP	ELK GROVE VILLAGE IL	3	1	1	1	0	0	5,250
WETTERAU FOODS INC	BLOOMINGTON IN	1	1	0	0	0	0	750
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		51	8	11	17	10	5	185,500
STARKE								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	2	0	1	0	1	0	8,500
FOOD MARKETING CORP	FT WAYNE IN	1	0	1	0	0	0	1,500
SCOT LAD FOODS INC	LANSING IL	3	0	3	0	0	0	4,500
COUNTY TOTAL:		6	0	5	0	1	0	14,500
STEUBEN								
A & P TEA CO/DETROIT METRO	SOUTHFIELD MI	1	0	0	1	0	0	3,000
FOOD MARKETING CORP	FT WAYNE IN	4	1	1	1	1	0	12,250
SCOT LAD FOODS INC	LANSING IL	1	0	0	1	0	0	3,000
SCOT LAD FOODS INC	LIMA OH	2	0	0	2	0	0	6,000
SUPER FOOD SERVICES INC	BELLEVONTAINE OH	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		2	2	0	0	0	0	1,500
COUNTY TOTAL:		11	3	1	6	1	0	28,750
SULLIVAN								
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	1	0	1	0	0	0	1,500
BIERHAUS AND SONS	VINCENNES IN	3	2	0	1	0	0	4,500
HULMAN AND CO	TERRE HAUTE IN	1	1	0	0	0	0	750
J M JONES COMPANY	CHAMPAIGN IL	2	0	0	1	1	0	3,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IN, SULLIVAN	(CONTINUED)							
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		9	3	3	2	1	0	17,750
SWITZERLAND								
SUPER FOOD SERVICES	CINCINNATI OH	1	0	0	1	0	0	3,000
COUNTY TOTAL:		1	0	0	1	0	0	3,000
TIPPECANOE								
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	1	0	1	0	0	0	1,500
EISNER FOOD STORES	CHAMPAIGN IL	3	0	0	1	2	0	15,000
GRCCPS SUPPLY CO	INDIANAPOLIS IN	3	1	0	1	1	0	8,750
KROGER CO	INDIANAPOLIS IN	2	0	0	0	1	1	22,000
MARSH SUPERMARKETS INC	YORKTOWN IN	2	0	0	1	1	0	8,000
NATIONAL SUPER MARKETS	INDIANAPOLIS IN	1	0	1	0	0	0	1,500
SCOT LAD FOODS INC	LIMA OH	2	0	0	0	0	2	30,000
COUNTY TOTAL:		14	1	2	3	5	3	86,750
TIPTON								
GROCERS SUPPLY CO	INDIANAPOLIS IN	2	1	0	0	1	0	5,750
MARSH SUPERMARKETS INC	YORKTOWN IN	1	0	0	0	1	0	5,000
COUNTY TOTAL:		3	1	0	0	2	0	10,750
UNION								
FOOD MARKETING CORP	FT WAYNE IN	1	0	1	0	0	0	1,500
SCOT LAD FOODS INC	LIMA OH	1	0	1	0	0	0	1,500
SUPER FOOD SERVICES	CINCINNATI OH	1	0	0	1	0	0	3,000
COUNTY TOTAL:		3	0	2	1	0	0	6,000
VANDERBURGH								
CREASEY CO	EVANSVILLE IN	16	5	3	5	3	0	38,250
FEDERAL WHOLESALE	ELDORADO IL	6	0	0	0	0	6	75,000
HULMAN AND CO	TERRE HAUTE IN	4	0	2	1	1	0	11,000
J WINKLER & SONS INC	DALE IN	9	2	0	3	3	1	42,500
MALONE AND HIDE INC	SIKESTON MO	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	BLOOMINGTON IN	2	1	0	1	0	0	3,750
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		39	8	5	12	7	7	176,500
VERMILLION								
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
BIERHAUS AND SONS	VINCENNES IN	2	2	0	0	0	0	1,500
GROCERS SUPPLY CO	INDIANAPOLIS IN	1	0	1	0	0	0	1,500
J M JONES COMPANY	CHAMPAIGN IL	1	0	1	0	0	0	1,500
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	0	0	1	0	5,000
COUNTY TOTAL:		6	2	2	1	1	0	12,500
VIGO								
A & P TEA CO/INDIANAPOLIS	INDIANAPOLIS IN	1	0	0	0	1	0	5,000
BIERHAUS AND SONS	VINCENNES IN	1	1	0	0	0	0	750
FEDERAL WHOLESALE	ELDORADO IL	2	0	0	0	0	2	30,000
GRCCPS SUPPLY CO	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
HULMAN AND CO	TERRE HAUTE IN	3	3	0	0	0	0	2,250
J M JONES COMPANY	CHAMPAIGN IL	1	0	0	1	0	0	3,000
KROGER CO	INDIANAPOLIS IN	3	0	0	0	1	2	35,000
NATIONAL SUPER MARKETS	INDIANAPOLIS IN	2	0	0	2	0	0	6,000
WETTERAU FOODS INC	BLOOMINGTON IN	4	0	0	3	1	0	14,000
COUNTY TOTAL:		18	4	0	7	3	4	99,000
WABASH								
FOOD MARKETING CORP	FT WAYNE IN	1	0	0	1	0	0	3,000
KROGER CO	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
MARSH SUPERMARKETS INC	YORKTOWN IN	1	0	0	1	0	0	3,000
SCOT LAD FOODS INC	LIMA OH	4	0	0	3	1	0	14,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	1	0	0	0	0	750
COUNTY TOTAL:		8	1	0	6	1	0	23,750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE IN (CONTINUED)								
WARREN								
EISNER FOOD STORES	CHAMPAIGN IL	1	0	1	0	0	0	1,500
COUNTY TOTAL:		1	0	1	0	0	0	1,500
WARRICK								
CREASEY CO	EVANSVILLE IN	5	1	2	1	1	0	11,750
J WINKLER & SONS INC	DALE IN	1	0	1	0	0	0	1,500
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	1	0	0	0	0	750
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	0	0	1	0	7,000
COUNTY TOTAL:		8	2	3	1	2	0	21,000
WASHINGTON								
BIERHAUS AND SONS	VINCENNES IN	1	1	0	0	0	0	750
FOOD MARKETING CORP	FT WAYNE IN	1	0	0	1	0	0	3,000
J WINKLER & SONS INC	DALE IN	1	1	0	0	0	0	750
JOHN C GROUP CO	SEYMOUR IN	1	0	0	1	0	0	3,000
WETTERAU FOODS INC	BLOOMINGTON IN	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		2	2	0	0	0	0	1,500
COUNTY TOTAL:		7	4	0	3	0	0	12,000
WAYNE								
ALLIED GROCERS OF INDIANA INC	INDIANAPOLIS IN	1	1	0	0	0	0	750
CARDINAL FOODS INC	COLUMBUS OH	1	0	1	0	0	0	1,500
FOOD MARKETING CORP	FT WAYNE IN	2	0	0	1	1	0	8,000
GROCERS SUPPLY CO	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
KROGER CO	INDIANAPOLIS IN	2	0	0	1	1	0	10,000
NATIONAL SUPER MARKETS	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
SCOT LAD FOODS INC	LIMA OH	1	0	0	1	0	0	3,000
SUPER FOOD SERVICES	CINCINNATI OH	5	0	1	0	4	0	27,500
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	2	0	0	2	0	0	6,000
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	1	0	1	0	0	0	1,500
COUNTY TOTAL:		17	1	3	7	6	0	64,250
WELLS								
FOOD MARKETING CORP	FT WAYNE IN	3	0	2	1	0	0	6,000
MC MAHAN & LIEB CO	ANDERSON IN	1	1	0	0	0	0	750
NATIONAL SUPER MARKETS	INDIANAPOLIS IN	1	0	0	0	1	0	7,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		6	2	2	1	1	0	14,500
WHITE								
A C P TEA CO/INDIANAPOLIS	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	0	0	1	0	5,000
SCOT LAD FOODS INC	LANSING IL	1	0	0	1	0	0	3,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	0	1	0	0	0	1,500
WETTERAU FOODS INC	BLOOMINGTON IN	2	0	1	1	0	0	4,500
COUNTY TOTAL:		6	0	2	3	1	0	17,000
WHITLEY								
FOOD MARKETING CORP	FT WAYNE IN	3	1	0	2	0	0	6,750
KROGER CO	INDIANAPOLIS IN	1	0	0	0	1	0	7,000
SCOT LAD FOODS INC	LIMA OH	1	0	0	0	0	1	10,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	1	0	0	0	0	750
COUNTY TOTAL:		6	2	0	2	1	1	24,500
IN STATE TOTAL:		1,107	164	226	322	303	92	4,271,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05								
STATE: MI								
ALCONA								
ALPENA WHLSE GROCER CO	ALPENA MI	1	1	0	0	0	0	750
COUNTY TOTAL:		1	1	0	0	0	0	750
ALGER								
CARPENTER COOK CO	MENOMINEE MI	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	2	0	1	0	1	0	6,500
SUPER VALU STORES INC	GREEN BAY WI	1	0	0	1	0	0	3,000
TWIN PORTS GROCERY CO	SUPERIOR WI	1	1	0	0	0	0	750
COUNTY TOTAL:		5	2	1	1	1	0	11,000
ALLEGAN								
EEBEHARD FOODS INC	GRAND RAPIDS MI	1	0	0	1	0	0	3,000
SCOT LAD FOODS INC	LANSING IL	1	0	0	1	0	0	3,000
SPARTAN STORES INC	GRAND RAPIDS MI	14	1	4	4	5	0	45,750
VILLAGE FARM DAIRY	SYLVANIA OH	1	1	0	0	0	0	750
COUNTY TOTAL:		17	2	4	6	5	0	52,500
ALFENA								
A & P TEA CO/DETROIT METRO	SOUTHFIELD MI	1	0	0	0	1	0	7,000
ALFENA WHLSE GROCER CO	ALPENA MI	2	2	0	0	0	0	1,500
BAY CITY MILLING AND GROCER CO	BAY CITY MI	2	0	0	2	0	0	6,000
HAMADY BROTHERS INC	FLINT MI	1	0	0	0	1	0	5,000
SPARTAN STORES INC	GRAND RAPIDS MI	1	0	0	1	0	0	3,000
COUNTY TOTAL:		7	2	0	3	2	0	22,500
ANTRIM								
AMERICAN GROCERY CO	EDISON NJ	1	1	0	0	0	0	750
SPARTAN STORES INC	GRAND RAPIDS MI	5	2	2	1	0	0	7,500
VIKING FOOD STORES INC	MUSKEGON MI	1	1	0	0	0	0	750
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		8	5	2	1	0	0	9,750
ARENAC								
SUPER FOOD SERVICES INC	BRIDGEPORT MI	2	0	0	1	1	0	8,000
COUNTY TOTAL:		2	0	0	1	1	0	8,000
BARAGA								
CARPENTER COOK CO	MENOMINEE MI	1	0	1	0	0	0	1,500
NORTHLAND ASSOCIATE GROCERS	NORWAY MI	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	GREEN BAY WI	2	0	2	0	0	0	3,000
TWIN PORTS GROCERY CO	SUPERIOR WI	1	1	0	0	0	0	750
COUNTY TOTAL:		5	1	3	1	0	0	8,250
BARRY								
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	1	1	0	0	0	0	750
HAMADY BROTHERS INC	FLINT MI	1	0	0	1	0	0	3,000
SPARTAN STORES INC	GRAND RAPIDS MI	6	2	0	2	1	1	22,500
COUNTY TOTAL:		8	3	0	3	1	1	26,250
BAY								
A & P TEA CO/DETROIT METRO	SOUTHFIELD MI	1	0	0	0	1	0	7,000
BAY CITY MILLING AND GROCER CO	BAY CITY MI	8	2	1	1	3	1	36,000
CENTRAL GROCER CO	FLINT MI	4	3	0	0	1	0	9,250
KROSER CO	LIVONIA MI	2	0	0	0	2	0	12,000
MEIJERS SUPER MARKETS INC	GRAND RAPIDS MI	1	0	0	0	1	0	5,000
SPARTAN STORES INC	GRAND RAPIDS MI	1	0	0	1	0	0	3,000
SUPER FOOD SERVICES INC	BRIDGEPORT MI	1	0	1	0	0	0	1,500
COUNTY TOTAL:		18	5	2	2	8	1	73,750
BENZIE								
SCOT LAD FOODS INC	LANSING IL	1	1	0	0	0	0	750
SPARTAN STORES INC	GRAND RAPIDS MI	1	0	0	1	0	0	3,000
VIKING FOOD STORES INC	MUSKEGON MI	1	0	0	1	0	0	3,000
COUNTY TOTAL:		3	1	0	2	0	0	6,750

COUNTY SUPPLIERS		TOTAL STORES	500K-	1-2	2-4	4-8	8+	EST ACV (\$1000)
			1 MIL	MIL	MIL	MIL	MIL	
REGION 05, STATE MI (CONTINUED)								
BERPIEN								
A & P TEA CO/CHICAGO METRO	DES PLAINES IL	1	0	0	1	0	0	3,000
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	5	0	1	4	0	0	13,500
FOOD MARKETING CORP	FT WAYNE IN	2	0	2	0	0	0	3,000
GROCERS SUPPLY CO	INDIANAPOLIS IN	1	0	0	1	0	0	3,000
HAMMADY BROTHERS INC	FLINT MI	1	0	0	0	1	0	5,000
JEWEL FOOD STORES	MELROSE PARK IL	1	0	0	0	0	1	15,000
MEIJERS SUPER MARKETS INC	GRAND RAPIDS MI	1	0	0	0	0	1	15,000
SCOT LAD FOODS INC	LANSING IL	11	1	1	6	3	0	37,250
SPARTAN STORES INC	GRAND RAPIDS MI	16	1	4	7	4	0	49,750
SUPER FOOD SERVICES INC	BRIDGEPORT MI	2	1	1	0	0	0	2,250
VIRKING FOOD STORES INC	MUSKEGON MI	2	2	0	0	0	0	1,500
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	2	1	1	0	0	0	2,250
SMALL SUPPLIERS		2	0	1	0	1	0	6,500
COUNTY TOTAL:		47	6	11	19	9	2	157,000
BRANCH								
A & P TEA CO/DETROIT METRO	SOUTHFIELD MI	1	0	0	0	1	0	7,000
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	3	2	0	1	0	0	4,500
FOOD MARKETING CORP	FT WAYNE IN	1	0	1	0	0	0	1,500
KROGER CO	LIVONIA MI	1	0	0	1	0	0	3,000
SPARTAN STORES INC	GRAND RAPIDS MI	3	0	1	1	1	0	9,500
SUPER FOOD SERVICES INC	BRIDGEPORT MI	1	0	1	0	0	0	1,500
COUNTY TOTAL:		10	2	3	3	2	0	27,000
CALHOUN								
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	2	1	1	0	0	0	2,250
CARPENTER COOK CO	MENOMINEE MI	1	0	0	1	0	0	3,000
CENTRAL GROCER CO	FLINT MI	3	3	0	0	0	0	2,250
FOOD MARKETING CORP	FT WAYNE IN	1	0	1	0	0	0	1,500
HAMMADY BROTHERS INC	FLINT MI	1	0	0	0	0	1	10,000
MEIJERS SUPER MARKETS INC	GRAND RAPIDS MI	1	0	0	0	1	0	5,000
SCOT LAD FOODS INC	LANSING IL	5	0	0	1	1	3	40,000
SPARTAN STORES INC	GRAND RAPIDS MI	8	0	2	4	1	1	32,000
SUPER FOOD SERVICES INC	BRIDGEPORT MI	1	0	1	0	0	0	1,500
COUNTY TOTAL:		23	4	5	6	3	5	97,500
CASS								
FOOD MARKETING CORP	FT WAYNE IN	2	1	0	0	1	0	5,750
SCOT LAD FOODS INC	LANSING IL	3	0	0	2	1	0	11,000
SPARTAN STORES INC	GRAND RAPIDS MI	4	0	2	2	0	0	9,000
SUPER FOOD SERVICES INC	BRIDGEPORT MI	1	0	1	0	0	0	1,500
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	1	1	0	0	0	0	750
COUNTY TOTAL:		11	2	3	4	2	0	23,000
CHARLEVOIX								
ALPENA WHLSE GROCER CO	ALPENA MI	2	0	2	0	0	0	3,000
SPARTAN STORES INC	GRAND RAPIDS MI	4	0	1	2	1	0	14,500
COUNTY TOTAL:		6	0	3	2	1	0	17,500
CHEBOYGAN								
ALPENA WHLSE GROCER CO	ALPENA MI	2	0	0	0	0	0	1,500
HAMMADY BROTHERS INC	FLINT MI	1	0	0	0	1	0	5,000
NORTHLAND ASSOCIATE GROCERS	NORWAY MI	1	0	1	0	0	0	1,500
SPARTAN STORES INC	GRAND RAPIDS MI	2	0	0	1	0	1	13,000
COUNTY TOTAL:		6	0	1	1	1	1	21,000
CHIPEWA								
NORTHLAND ASSOCIATE GROCERS	NORWAY MI	6	0	3	1	2	0	17,500
RED ONL FOOD STORES INC	HOPKINS MN	1	0	0	0	0	1	15,000
SUPER VALU STORES INC	GREEN BAY WI	1	0	0	0	1	0	7,000
TWIN PORTS GROCERY CO	SUPERIOR WI	2	1	1	0	0	0	2,250
COUNTY TOTAL:		10	1	4	1	3	1	41,750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE MI (CONTINUED)								
CLARE								
BAY CITY MILLING AND GROCER CO	BAY CITY MI	2	0	0	0	1	1	15,000
SPARTAN STORES INC	GRAND RAPIDS MI	2	0	1	0	1	0	8,500
SUPER FOOD SERVICES INC	BRIDGEPORT MI	2	0	0	2	0	0	6,000
COUNTY TOTAL:		6	0	1	2	2	1	29,500
CLINTON								
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	2	1	1	0	0	0	2,250
KROGER CO	LIVONIA MI	1	0	0	0	1	0	5,000
SPARTAN STORES INC	GRAND RAPIDS MI	3	0	1	1	1	0	9,500
SUPER FOOD SERVICES INC	BRIDGEPORT MI	4	0	1	3	0	0	10,500
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		11	1	4	4	2	0	28,750
CRAWFORD								
A C P TEA CO/DETROIT METRO	SOUTHFIELD MI	1	0	0	0	1	0	7,000
SPARTAN STORES INC	GRAND RAPIDS MI	1	0	0	0	1	0	5,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		3	1	0	0	2	0	12,750
DELTA								
CARPENTER COOK CO	MENOMINEE MI	1	0	0	1	0	0	3,000
NORTHLAND ASSOCIATE GROCERS	NORWAY MI	7	4	3	0	0	0	7,500
RED OWL FOOD STORES INC	HOPKINS MN	3	0	1	0	1	1	21,500
ROUNDYS INC	LITTLE CHUTE WI	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	GREEN BAY WI	3	1	0	1	1	0	10,750
COUNTY TOTAL:		15	5	4	3	2	1	45,750
DICKINSON								
CARPENTER COOK CO	MENOMINEE MI	3	0	3	0	0	0	4,500
NORTHLAND ASSOCIATE GROCERS	NORWAY MI	6	4	1	1	0	0	7,500
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	GREEN BAY WI	2	0	1	1	0	0	4,500
COUNTY TOTAL:		12	4	5	2	1	0	21,500
EATON								
A C P TEA CO/DETROIT METRO	SOUTHFIELD MI	1	0	0	0	1	0	5,000
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	4	3	1	0	0	0	3,750
SPARTAN STORES INC	GRAND RAPIDS MI	5	0	0	1	4	0	25,000
SUPER FOOD SERVICES INC	BRIDGEPORT MI	4	1	0	2	1	0	13,750
COUNTY TOTAL:		14	4	1	3	6	0	47,500
EMMET								
ALPENA WHOLE GROCER CO	ALPENA MI	2	1	1	0	0	0	2,250
BAY CITY MILLING AND GROCER CO	BAY CITY MI	1	0	0	0	1	0	5,000
HAMADY BROTHERS INC	FLINT MI	1	0	0	0	1	0	5,000
SPARTAN STORES INC	GRAND RAPIDS MI	1	0	0	1	0	0	3,000
COUNTY TOTAL:		5	1	1	1	2	0	15,250
GENESEE								
A C P TEA CO/DETROIT METRO	SOUTHFIELD MI	4	0	0	0	4	0	26,000
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	1	0	1	0	0	0	1,500
BAY CITY MILLING AND GROCER CO	BAY CITY MI	1	1	0	0	0	0	750
CENTRAL GROCER CO	FLINT MI	30	11	7	10	2	0	58,750
HAMADY BROTHERS INC	FLINT MI	21	0	1	8	12	0	95,500
KROGER CO	LIVONIA MI	5	0	0	0	5	0	35,000
MEIJERS SUPER MARKETS INC	GRAND RAPIDS MI	2	0	1	0	1	0	6,500
SPARTAN STORES INC	GRAND RAPIDS MI	14	3	2	6	3	0	42,250
SUPER FOOD SERVICES INC	BRIDGEPORT MI	5	0	1	3	1	0	15,500
COUNTY TOTAL:		83	15	13	27	28	0	281,750
GLADWIN								
BAY CITY MILLING AND GROCER CO	BAY CITY MI	2	2	0	0	0	0	1,500
CENTRAL GROCER CO	FLINT MI	1	1	0	0	0	0	750
SPARTAN STORES INC	GRAND RAPIDS MI	1	0	0	0	1	0	7,000
SUPER FOOD SERVICES INC	BRIDGEPORT MI	2	0	1	1	0	0	4,500
COUNTY TOTAL:		6	3	1	1	1	0	13,750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE MI (CONTINUED)								
GOSBIC								
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	1	0	1	0	0	0	1,500
NORTHLAND ASSOCIATE GROCERS	NORWAY MI	1	0	0	1	0	0	5,000
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	GREEN BAY WI	1	0	1	0	0	0	1,500
TWIN PORTS GROCERY CO	SUPERIOR WI	2	1	1	0	0	0	2,250
COUNTY TOTAL:		6	1	3	1	1	0	13,250
GRATIOT								
BAY CITY MILLING AND GROCER CO	BAY CITY MI	3	1	1	0	1	0	7,250
HAMADY BROTHERS INC	FLINT MI	1	0	0	1	0	0	3,000
SPARTAN STORES INC	GRAND RAPIDS MI	1	0	0	0	1	0	7,000
SUPER FOOD SERVICES INC	BRIDGEPORT MI	4	1	1	2	0	0	8,250
VIKING FOOD STORES INC	MUSKEGON MI	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		11	2	3	4	2	0	30,000
GRD TRAVERSE								
ALPENA WHLSE GROCER CO	ALFENA MI	1	1	0	0	0	0	750
HAMADY BROTHERS INC	FLINT MI	1	0	0	0	1	0	5,000
MEIJERS SUPER MARKETS INC	GRAND RAPIDS MI	1	0	0	1	0	0	3,000
SPARTAN STORES INC	GRAND RAPIDS MI	7	2	0	1	4	0	30,500
VIKING FOOD STORES INC	MUSKEGON MI	1	1	0	0	0	0	750
COUNTY TOTAL:		11	4	0	2	5	0	40,000
HILLSDALE								
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	3	0	2	1	0	0	6,000
KROGER CO	LIVONIA MI	1	0	0	0	1	0	5,000
SCOT LAD FOODS INC	LIMA OH	1	0	0	1	0	0	3,000
SPARTAN STORES INC	GRAND RAPIDS MI	3	0	1	1	1	0	11,500
SUPER FOOD SERVICES INC	BRIDGEPORT MI	1	1	0	0	0	0	750
COUNTY TOTAL:		9	1	3	3	2	0	26,250
HOUGHTON								
CARPENTER COCK CO	MENOMINEE MI	5	1	2	2	0	0	9,750
FOOD MARKETING CORP	FT WAYNE IN	1	0	1	0	0	0	1,500
NORTHLAND ASSOCIATE GROCERS	NORWAY MI	4	2	0	1	1	0	9,500
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	GREEN BAY WI	3	0	1	2	0	0	7,500
TWIN PORTS GROCERY CO	SUPERIOR WI	2	0	2	0	0	0	3,000
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		17	3	6	7	1	0	37,250
HURON								
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	4	1	2	1	0	0	6,750
BAY CITY MILLING AND GROCER CO	BAY CITY MI	1	1	0	0	0	0	750
BORMANS INC/FARMER JACK STORE	DETROIT MI	1	0	0	0	0	1	10,000
CENTRAL GROCER CO	FLINT MI	1	0	0	1	0	0	3,000
EBERHARD FOODS INC	GRAND RAPIDS MI	1	0	0	1	0	0	3,000
KROGER CO	LIVONIA MI	1	0	0	0	1	0	7,000
MEIJERS SUPER MARKETS INC	GRAND RAPIDS MI	1	0	0	0	1	0	5,000
SPARTAN STORES INC	GRAND RAPIDS MI	4	1	0	0	3	0	17,750
SUPER FOOD SERVICES INC	BRIDGEPORT MI	9	2	2	2	1	1	32,500
COUNTY TOTAL:		22	5	4	5	6	2	85,750
INCHAM								
A C P TEA CO/DETROIT METRO	SOUTHFIELD MI	2	0	1	0	1	0	6,500
ABNER A WOLF INC	DETROIT MI	1	0	1	0	0	0	1,500
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	3	2	2	3	1	0	18,500
CENTRAL GROCER CO	FLINT MI	2	0	2	0	0	0	3,000
EBERHARD FOODS INC	GRAND RAPIDS MI	3	0	0	1	2	0	15,000
KROGER CO	LIVONIA MI	4	0	0	1	0	3	33,000
MEIJERS SUPER MARKETS INC	GRAND RAPIDS MI	2	0	0	0	1	1	22,000
SPARTAN STORES INC	GRAND RAPIDS MI	17	1	6	8	2	0	47,750
COUNTY TOTAL:		39	3	12	13	7	4	152,250

COUNTY SUPPLIERS	TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE MI (CONTINUED)							
IONIA							
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	2	1	1	0	0	2,250
EDEPHARD FOODS INC	GRAND RAPIDS MI	1	0	0	1	0	3,000
MEIJERS SUPER MARKETS INC	GRAND RAPIDS MI	1	0	0	0	1	15,000
SPARTAN STORES INC	GRAND RAPIDS MI	5	0	0	3	2	21,000
SUPER FOOD SERVICES INC	BRIDGEPORT MI	1	0	0	1	0	3,000
VIKING FOOD STORES INC	MUSKEGON MI	1	1	0	0	0	750
COUNTY TOTAL:		11	2	1	5	2	45,000
IOSCO							
A & P TEA CO/DETROIT METRO	SOUTHFIELD MI	1	0	0	1	0	7,000
ALPENA WHOLE GROCER CO	ALPENA MI	1	0	1	0	0	1,500
BAY CITY MILLING AND GROCER CO	BAY CITY MI	4	1	2	0	1	10,750
HAMADY BROTHERS INC	FLINT MI	1	0	0	0	1	5,000
MILITARY	BUY DIRECT	1	0	0	0	1	5,000
SUPER FOOD SERVICES INC	BRIDGEPORT MI	3	1	1	1	0	5,250
COUNTY TOTAL:		11	2	4	1	4	34,500
IRON							
CARPENTER COOK CO	MENOMINEE MI	4	1	1	2	0	8,250
NORTHLAND ASSOCIATE GROCERS	NORWAY MI	2	2	0	0	0	1,500
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	3,000
SUPER VALU STORES INC	GREEN BAY WI	1	0	0	0	1	7,000
COUNTY TOTAL:		8	3	1	3	1	19,750
ISABELLA							
BAY CITY MILLING AND GROCER CO	BAY CITY MI	2	0	0	2	0	6,000
FORMANS INC/FARMER JACK STORE	DETROIT MI	1	0	0	1	0	3,000
CENTRAL CROGER CO	FLINT MI	1	0	0	1	0	3,000
EBERHARD FOODS INC	GRAND RAPIDS MI	1	0	0	0	1	5,000
KROGER CO	LIVONIA MI	1	0	0	0	1	7,000
MEIJERS SUPER MARKETS INC	GRAND RAPIDS MI	1	0	0	0	1	7,000
SPARTAN STORES INC	GRAND RAPIDS MI	5	2	1	2	0	9,000
SUPER FOOD SERVICES INC	BRIDGEPORT MI	4	1	3	0	0	5,250
COUNTY TOTAL:		16	3	4	6	3	45,250
JACKSON							
ADLER A WOLF INC	DETROIT MI	1	0	0	0	1	5,000
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	2	2	0	0	0	1,500
FOOD MARKETING CORP	FT WAYNE IN	2	0	2	0	0	3,000
KROGER CO	LIVONIA MI	2	0	0	0	2	12,000
MEIJERS SUPER MARKETS INC	GRAND RAPIDS MI	1	0	0	1	0	3,000
SCOT LAD FOODS INC	LANSING IL	6	1	0	3	2	21,750
SPARTAN STORES INC	GRAND RAPIDS MI	5	1	3	0	1	10,250
SUPER FOOD SERVICES INC	BRIDGEPORT MI	4	0	0	2	2	20,000
COUNTY TOTAL:		23	4	5	6	8	76,500
KALAMAZOO							
A & P TEA CO/DETROIT METRO	SOUTHFIELD MI	3	0	0	0	1	29,000
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	1	0	0	0	750
JEWEL FOOD STORES	MELROSE PARK IL	2	0	0	0	2	20,000
MEIJERS SUPER MARKETS INC	GRAND RAPIDS MI	3	0	0	0	1	27,000
PLAINFIELD SUPER VALU	PLAINFIELD IL	1	0	0	0	1	10,000
SCOT LAD FOODS INC	LANSING IL	3	0	1	2	0	7,500
SPARTAN STORES INC	GRAND RAPIDS MI	19	1	6	7	4	69,750
SUPER FOOD SERVICES INC	BRIDGEPORT MI	3	0	0	3	0	9,000
VIKING FOOD STORES INC	MUSKEGON MI	1	1	0	0	0	750
COUNTY TOTAL:		36	3	7	12	9	173,750
KALKASKA							
SPARTAN STORES INC	GRAND RAPIDS MI	1	0	0	1	0	3,000
COUNTY TOTAL:		1	0	0	1	0	3,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE MI (CONTINUED)								
KENT								
EBERHARD FOODS INC	GRAND RAPIDS MI	10	0	2	5	3	0	33,000
HAMADY BROTHERS INC	FLINT MI	6	0	0	6	0	0	30,000
MEIJERS SUPER MARKETS INC	GRAND RAPIDS MI	6	0	0	1	1	4	65,000
SCOT LAD FOODS INC	LANSING IL	2	0	0	1	1	0	8,000
SPARTAN STORES INC	GRAND RAPIDS MI	36	6	6	5	11	8	185,500
SUPER FOOD SERVICES INC	BELT PORT MI	1	0	1	0	0	0	1,500
VIKING FOOD STORES INC	MUSKEGON MI	5	5	0	0	0	0	3,750
COUNTY TOTAL:		66	11	9	12	22	12	328,750
LAKE								
ALPENA WHLSE GROCER CO	ALPENA MI	1	0	1	0	0	0	1,500
COUNTY TOTAL:		1	0	1	0	0	0	1,500
LAPEER								
A & P TEA CO/DETROIT METRO	SOUTHFIELD MI	1	0	0	0	1	0	7,000
ABNER A WOLF INC	DETROIT MI	1	1	0	0	0	0	750
CENTRAL GROCER CO	FLINT MI	3	2	1	0	0	0	3,000
HAMADY BROTHERS INC	FLINT MI	2	0	0	0	2	0	12,000
KROGER CO	LIVONIA MI	1	0	0	0	0	1	10,000
SUPER FOOD SERVICES INC	BRIDGEPORT MI	5	1	1	3	0	0	11,250
COUNTY TOTAL:		13	4	2	3	3	1	44,000
LEELANAU								
ALPENA WHLSE GROCER CO	ALPENA MI	1	1	0	0	0	0	750
SPARTAN STORES INC	GRAND RAPIDS MI	4	3	1	0	0	0	3,750
COUNTY TOTAL:		5	4	1	0	0	0	4,500
LENAWEE								
A & P TEA CO/DETROIT METRO	SOUTHFIELD MI	2	0	0	1	1	0	10,000
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	2	2	0	0	0	0	1,500
BORMANS INC/FARMER JACK STORE	DETROIT MI	1	0	0	1	0	0	3,000
FOOD MARKETING CORP	FT WAYNE IN	2	0	2	0	0	0	3,000
KROGER CO	LIVONIA MI	3	0	0	0	1	2	25,000
SEAWAY FOOD TOWN INC	MAUMEE OH	1	0	0	0	1	0	7,000
SPARTAN STORES INC	GRAND RAPIDS MI	2	0	1	0	1	0	6,500
SUPER FOOD SERVICES INC	BRIDGEPORT MI	3	0	1	2	0	0	7,500
COUNTY TOTAL:		16	2	4	4	4	2	63,500
LIVINGSTON								
A & P TEA CO/DETROIT METRO	SOUTHFIELD MI	2	0	0	1	1	0	10,000
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	2	2	0	0	0	0	1,500
CENTRAL GROCER CO	FLINT MI	4	0	2	0	2	0	13,000
KROGER CO	LIVONIA MI	2	0	0	0	2	0	10,000
SPARTAN STORES INC	GRAND RAPIDS MI	2	0	0	1	1	0	10,000
SUPER FOOD SERVICES INC	BRIDGEPORT MI	2	0	1	1	0	0	4,500
COUNTY TOTAL:		14	2	3	3	6	0	49,000
LUCE								
CARPENTER COOK CO	MENOMINEE MI	2	0	1	1	0	0	4,500
NORTHLAND ASSOCIATE GROCERS	NORWAY MI	1	1	0	0	0	0	750
RED CIVL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		5	2	1	2	0	0	9,000
MACKINAC								
ALPENA WHLSE GROCER CO	ALPENA MI	1	1	0	0	0	0	750
CARPENTER COOK CO	MENOMINEE MI	1	0	1	0	0	0	1,500
RED CIVL FOOD STORES INC	HOPKINS MN	2	2	0	0	0	0	1,500
SUPER VALU STORES INC	GREEN BAY WI	1	0	1	0	0	0	1,500
COUNTY TOTAL:		5	3	2	0	0	0	5,250
MACOMB								
A & P TEA CO/DETROIT METRO	SOUTHFIELD MI	7	0	1	0	6	0	41,500
ABNER A WOLF INC	DETROIT MI	10	2	0	1	6	1	52,500
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	1	0	0	1	0	0	3,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE MI, MACOMB	(CONTINUED)							
BORMANS INC/FARMER JACK STORE	DETROIT MI	16	0	0	6	8	2	88,000
CARPENTER COOK CO	MENOMINEE MI	1	0	1	0	0	0	1,500
CENTRAL GROCER CO	FLINT MI	1	1	0	0	0	0	750
CHATHAM SUPER MARKETS INC	WARREN MI	14	0	2	2	2	8	113,000
HOLLYWOOD SUPER MARKETS	TROY MI	1	0	0	0	0	1	10,000
KFCGER CO	LIVONIA MI	11	0	0	1	9	1	74,000
LOMBARDI FOOD CO	UTICA MI	2	2	0	0	0	0	1,500
MEIJERS SUPER MARKETS INC	GRAND RAPIDS MI	1	0	0	0	1	0	5,000
MILITARY	BUY DIRECT	1	0	0	0	0	1	10,000
SPARTAN STORES INC	GRAND RAPIDS MI	8	4	4	0	0	0	9,000
SUPER FOOD SERVICES INC	BRIDGEPORT MI	1	0	0	0	1	0	5,000
SMALL SUPPLIERS		3	2	0	0	1	0	6,500
COUNTY TOTAL:		78	11	8	11	34	14	421,250
MANISTEE								
ALPENA WHLSE GROCER CO	ALPENA MI	1	0	1	0	0	0	1,500
EBERHARD FOODS INC	GRAND RAPIDS MI	1	0	0	1	0	0	3,000
HAMADY BROTHERS INC	FLINT MI	1	0	0	0	1	0	5,000
VIKING FOOD STORES INC	MUSKEGON MI	4	3	1	0	0	0	3,750
COUNTY TOTAL:		7	3	2	1	1	0	13,250
MARQUETTE								
CARPENTER COOK CO	MENOMINEE MI	8	0	2	5	1	0	23,000
MILITARY	BUY DIRECT	1	0	0	0	1	0	7,000
NORTHLAND ASSOCIATE GROCERS	NORWAY MI	9	2	5	2	0	0	15,000
RED CWL FOOD STORES INC	HOPKINS MN	2	0	0	1	0	1	13,000
SUPER VALU STORES INC	GREEN BAY WI	1	0	0	0	1	0	7,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		22	3	7	8	3	1	65,750
MASON								
BAY CITY MILLING AND GROCER CO	BAY CITY MI	1	0	0	0	1	0	5,000
EBERHARD FOODS INC	GRAND RAPIDS MI	1	0	0	0	1	0	5,000
SPARTAN STORES INC	GRAND RAPIDS MI	2	1	1	0	0	0	2,250
VIKING FOOD STORES INC	MUSKEGON MI	5	0	1	4	0	0	13,500
COUNTY TOTAL:		9	1	2	4	2	0	25,750
MECOS A								
BAY CITY MILLING AND GROCER CO	BAY CITY MI	1	0	0	1	0	0	3,000
EBERHARD FOODS INC	GRAND RAPIDS MI	1	0	0	1	0	0	3,000
HAMADY BROTHERS INC	FLINT MI	1	0	0	0	1	0	5,000
VIKING FOOD STORES INC	MUSKEGON MI	1	1	0	0	0	0	750
COUNTY TOTAL:		4	1	0	2	1	0	11,750
MENOMINEE								
CARPENTER COOK CO	MENOMINEE MI	7	5	0	1	1	0	11,750
NORTHLAND ASSOCIATE GROCERS	NORWAY MI	1	1	0	0	0	0	750
RED CWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	GREEN BAY WI	3	1	0	0	2	0	12,750
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		13	8	0	2	3	0	29,000
MIDLAND								
A C P TEA CO/DETROIT METRO	SOUTHFIELD MI	1	0	0	0	0	1	10,000
AEHNER A WOLF INC	DETROIT MI	1	1	0	0	0	0	750
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	1	0	1	0	0	0	1,500
BAY CITY MILLING AND GROCER CO	BAY CITY MI	4	1	0	1	2	0	13,750
CENTRAL GROCER CO	FLINT MI	2	1	1	0	0	0	2,250
FROGER CO	LIVONIA MI	1	0	0	0	1	0	5,000
SUPER FOOD SERVICES INC	BRIDGEPORT MI	1	0	0	1	0	0	3,000
COUNTY TOTAL:		11	3	2	2	3	1	36,250
MISSAUKEE								
SPARTAN STORES INC	GRAND RAPIDS MI	2	0	1	1	0	0	4,500
SUPER FOOD SERVICES INC	BRIDGEPORT MI	1	0	0	0	1	0	5,000
VIKING FOOD STORES INC	MUSKEGON MI	1	1	0	0	0	0	750
COUNTY TOTAL:		4	1	1	1	1	0	10,250

COUNTY SUPPLIERS		TOTAL STORES	500K-1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE MI (CONTINUED)								
MONROE								
ABNER A WOLF INC	DETROIT MI	3	2	0	0	1	0	8,500
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	2	1	0	1	0	0	3,750
KROGER CO	LIVONIA MI	1	0	0	0	0	1	10,000
SEAHAW FOOD TOWN INC	MAUMEE OH	6	0	0	3	3	0	28,000
SPARTAN STORES INC	GRAND RAPIDS MI	4	0	2	1	1	0	11,000
SUPER FOOD SERVICES INC	BRIDGEPORT MI	3	1	2	0	0	0	3,750
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		20	4	5	5	5	1	66,500
MONTCALM								
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	2	0	2	0	0	0	3,000
MEIJERS SUPER MARKETS INC	GRAND RAPIDS MI	1	0	0	1	0	0	3,000
SPARTAN STORES INC	GRAND RAPIDS MI	9	1	2	3	3	0	27,750
SUPER FOOD SERVICES INC	BRIDGEPORT MI	3	1	1	1	0	0	5,250
VIKING FOOD STORES INC	MUSKEGON MI	1	1	0	0	0	0	750
VILLAGE FARM DAIRY	SYLVANIA OH	1	1	0	0	0	0	750
COUNTY TOTAL:		17	4	5	5	3	0	40,500
MONTMORENCY								
ALFENA WHLSE GROCER CO	ALFENA MI	3	1	2	0	0	0	3,750
VIKING FOOD STORES INC	MUSKEGON MI	1	1	0	0	0	0	750
COUNTY TOTAL:		4	2	2	0	0	0	4,500
MUSKEGON								
EBERHARD FOODS INC	GRAND RAPIDS MI	6	0	2	3	1	0	17,000
HAMADY BROTHERS INC	FLINT MI	2	0	0	1	1	0	8,000
MEIJERS SUPER MARKETS INC	GRAND RAPIDS MI	1	0	0	0	0	1	15,000
SCOT LAD FOODS INC	LANSING IL	1	0	1	0	0	0	1,500
SPARTAN STORES INC	GRAND RAPIDS MI	9	0	0	8	1	0	31,000
VIKING FOOD STORES INC	MUSKEGON MI	13	4	3	4	2	0	31,500
COUNTY TOTAL:		32	4	6	16	5	1	104,000
NEWAYGO								
SCOT LAD FOODS INC	LANSING IL	1	0	1	0	0	0	1,500
SPARTAN STORES INC	GRAND RAPIDS MI	3	0	0	2	1	0	11,000
VIKING FOOD STORES INC	MUSKEGON MI	2	1	1	0	0	0	2,250
VILLAGE FARM DAIRY	SYLVANIA OH	1	1	0	0	0	0	750
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		8	2	3	2	1	0	17,000
OAKLAND								
A & P TEA CO/DETROIT METRO	SOUTHFIELD MI	18	0	2	0	16	0	109,000
ABNER A WOLF INC	DETROIT MI	15	0	1	4	9	1	76,500
ALLIED SUPERMARKETS INC	DETROIT MI	1	0	0	0	1	0	5,000
ASSOC GROCERS OF MI CASH & CARR	LANSING MI	1	1	0	0	0	0	750
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	1	0	0	0	0	0	1,500
BORMANS INC/FARMER JACK STORE	DETROIT MI	21	0	1	9	12	0	97,000
CARPENTER COOK CO	MENOMINEE MI	6	4	0	1	0	1	16,000
CENTRAL GROCER CO	FLINT MI	9	3	3	2	0	1	27,750
CHATHAM SUPER MARKETS INC	WARREN MI	9	0	0	1	4	4	72,000
FOOD MARKETING CORP	FT WAYNE IN	4	0	0	3	1	0	14,000
HAMADY BROTHERS INC	FLINT MI	2	0	1	0	1	0	8,500
HOLLYWOOD SUPER MARKETS	TROY MI	4	0	0	0	1	3	35,000
KROGER CO	LIVONIA MI	14	0	0	0	10	4	108,000
LOMBARDI FOOD CO	UTICA MI	1	0	0	1	0	0	3,000
MEIJERS SUPER MARKETS INC	GRAND RAPIDS MI	1	0	0	0	1	0	7,000
SPARTAN STORES INC	GRAND RAPIDS MI	13	3	2	5	3	0	35,250
SUPER FOOD SERVICES INC	BRIDGEPORT MI	6	1	1	4	0	0	14,250
SMALL SUPPLIERS		5	2	1	0	1	1	18,000
COUNTY TOTAL:		131	14	12	30	60	15	648,500
OCEANA								
SPARTAN STORES INC	GRAND RAPIDS MI	2	1	1	0	0	0	2,250
SUPER FOOD SERVICES INC	BRIDGEPORT MI	1	0	0	0	1	0	5,000
VIKING FOOD STORES INC	MUSKEGON MI	4	1	2	1	0	0	6,750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE MI, OCEANA	(CONTINUED)							
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		8	2	4	1	1	0	15,500
OGEMAW								
A & P TEA CO/DETROIT METRO	SOUTHFIELD MI	1	0	0	1	0	0	3,000
BAY CITY MILLING AND GROCER CO	BAY CITY MI	2	1	1	0	0	0	2,250
SPARTAN STORES INC	GRAND RAPIDS MI	2	0	0	2	0	0	6,000
SUPER FOOD SERVICE INC	DAYTON OH	2	0	2	0	0	0	3,000
SUPER FOOD SERVICES INC	BRIDGEPORT MI	2	0	2	0	0	0	3,000
COUNTY TOTAL:		9	1	5	3	0	0	17,250
ONTONAGON								
NORTHLAND ASSOCIATE GROCERS	NORWAY MI	3	1	2	0	0	0	3,750
RED OWL FOOD STORES INC	HOPKINS MN	2	0	2	0	0	0	3,000
TWIN PORTS GROCERY CO	SUPERIOR WI	1	1	0	0	0	0	750
COUNTY TOTAL:		6	2	4	0	0	0	7,500
OSCEOLA								
SPARTAN STORES INC	GRAND RAPIDS MI	4	1	0	3	0	0	9,750
SUPER FOOD SERVICES INC	BRIDGEPORT MI	3	0	2	1	0	0	6,000
VIKING FOOD STORES INC	MUSKEGON MI	1	0	0	1	0	0	3,000
COUNTY TOTAL:		8	1	2	5	0	0	18,750
OSCODA								
ALPENA WHLSE GROCER CO	ALPENA MI	1	0	1	0	0	0	1,500
BAY CITY MILLING AND GROCER CO	BAY CITY MI	1	1	0	0	0	0	750
SPARTAN STORES INC	GRAND RAPIDS MI	1	0	0	1	0	0	3,000
COUNTY TOTAL:		3	1	1	1	0	0	5,250
OTSEGO								
ALPENA WHLSE GROCER CO	ALPENA MI	1	0	0	1	0	0	3,000
BAY CITY MILLING AND GROCER CO	BAY CITY MI	1	0	0	0	1	0	7,000
SPARTAN STORES INC	GRAND RAPIDS MI	2	0	0	0	1	1	15,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		5	1	0	1	2	1	25,750
OTTAWA								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	0	0	1	0	5,000
EDEPHARD FOODS INC	GRAND RAPIDS MI	1	0	1	0	0	0	1,500
FOOD MARKETING CORP	FT WAYNE IN	1	0	0	1	0	0	3,000
MEIJERS SUPER MARKETS INC	GRAND RAPIDS MI	3	0	0	0	1	2	37,000
SCOT LAD FOODS INC	LANSING IL	3	1	0	2	0	0	6,750
SPARTAN STORES INC	GRAND RAPIDS MI	11	1	0	4	3	3	71,750
SUPER FOOD SERVICES INC	BRIDGEPORT MI	2	1	1	0	0	0	2,250
VIKING FOOD STORES INC	MUSKEGON MI	5	1	2	1	1	0	11,750
COUNTY TOTAL:		27	4	4	8	6	5	139,000
PRESQUE ISLE								
ALPENA WHLSE GROCER CO	ALPENA MI	1	0	0	1	0	0	3,000
BAY CITY MILLING AND GROCER CO	BAY CITY MI	1	1	0	0	0	0	750
SPARTAN STORES INC	GRAND RAPIDS MI	2	1	0	0	1	0	5,750
COUNTY TOTAL:		4	2	0	1	1	0	9,500
ROSCOMMON								
BAY CITY MILLING AND GROCER CO	BAY CITY MI	1	0	0	1	0	0	3,000
SPARTAN STORES INC	GRAND RAPIDS MI	3	0	1	1	1	0	9,500
SUPER FOOD SERVICES INC	BRIDGEPORT MI	3	0	0	2	1	0	11,000
COUNTY TOTAL:		7	0	1	4	2	0	23,500
SAGINAW								
A & P TEA CO/DETROIT METRO	SOUTHFIELD MI	2	0	0	0	2	0	14,000
ABNER A WOLF INC	DETROIT MI	2	1	1	0	0	0	2,250
BAY CITY MILLING AND GROCER CO	BAY CITY MI	13	1	4	5	2	1	41,750
CENTRAL GROCER CO	FLINT MI	3	1	2	0	0	0	3,750
EDEPHARD FOODS INC	GRAND RAPIDS MI	1	0	0	0	1	0	5,000
KROGER CO	LIVONIA MI	2	0	0	0	2	0	10,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE MI, SAGINAW	(CONTINUED)							
MEIJERS SUPER MARKETS INC	GRAND RAPIDS MI	2	0	0	0	2	0	10,000
SPARTAN STORES INC	GRAND RAPIDS MI	9	0	0	6	3	0	33,000
SUPER FOOD SERVICES INC	BRIDGEPORT MI	5	0	2	1	1	1	28,000
COUNTY TOTAL:		39	3	9	12	13	2	147,750
SAINTE CLAIR								
A & P TEA CO/DETROIT METRO	SOUTHFIELD MI	3	0	0	0	3	0	19,000
ABNER A WOLF INC	DETROIT MI	2	1	0	0	1	0	7,750
ABRAHAMS AND SON WHL DIST	GRAND RAPIDS MI	1	0	0	0	1	0	5,000
BAY CITY MILLING AND GROCER CO	BAY CITY MI	1	1	0	0	0	0	750
EORMANG INC/FARMER JACK STORE	DETROIT MI	1	0	0	0	0	1	10,000
CENTRAL GROCER CO	FLINT MI	3	2	0	1	0	0	4,500
KROGER CO	LIVONIA MI	3	0	0	1	2	0	15,000
SPARTAN STORES INC	GRAND RAPIDS MI	2	1	1	0	0	0	2,250
SUPER FOOD SERVICES INC	BRIDGEPORT MI	8	1	1	6	0	0	20,250
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		25	6	2	9	7	1	87,500
SANILAC								
A & P TEA CO/DETROIT METRO	SOUTHFIELD MI	1	0	1	0	0	0	1,500
BAY CITY MILLING AND GROCER CO	BAY CITY MI	3	2	1	0	0	0	3,000
KROGER CO	LIVONIA MI	1	0	0	1	0	0	3,000
SPARTAN STORES INC	GRAND RAPIDS MI	2	0	0	2	0	0	6,000
SUPER FOOD SERVICES INC	BRIDGEPORT MI	5	1	1	3	0	0	11,250
COUNTY TOTAL:		12	3	3	6	0	0	24,750
SCHOOLCRAFT								
CARPENTER COOK CO	MENOMINEE MI	1	0	1	0	0	0	1,500
NORTHLAND ASSOCIATE GROCERS	NORWAY MI	1	0	0	1	0	0	3,000
PED CWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		3	0	1	2	0	0	7,500
SHIAWASSEE								
BAY CITY MILLING AND GROCER CO	BAY CITY MI	5	1	1	2	1	0	15,250
CENTRAL GROCER CO	FLINT MI	3	1	2	0	0	0	3,750
EBERHARD FOODS INC	GRAND RAPIDS MI	1	0	0	1	0	0	3,000
KROGER CO	LIVONIA MI	1	0	0	0	1	0	7,000
SPARTAN STORES INC	GRAND RAPIDS MI	2	1	0	1	0	0	3,750
SUPER FOOD SERVICES INC	BRIDGEPORT MI	3	0	1	0	2	0	11,500
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		16	3	4	5	4	0	47,250
ST JOSEPH								
FOOD MARKETING CORP	FT WAYNE IN	2	1	1	0	0	0	2,250
KROGER CO	LIVONIA MI	1	0	0	0	1	0	7,000
SCOT LAD FOODS INC	LANSING IL	3	0	0	1	2	0	13,000
SPARTAN STORES INC	GRAND RAPIDS MI	7	2	1	3	1	0	19,000
SUPER FOOD SERVICES INC	BRIDGEPORT MI	1	1	0	0	0	0	750
VIKING FOOD STORES INC	MUSKEGON MI	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		16	5	3	4	4	0	44,250
TUSCOLA								
BAY CITY MILLING AND GROCER CO	BAY CITY MI	3	0	3	0	0	0	4,500
CENTRAL GROCER CO	FLINT MI	2	1	0	0	1	0	5,750
KROGER CO	LIVONIA MI	1	0	0	0	1	0	5,000
SPARTAN STORES INC	GRAND RAPIDS MI	2	0	1	0	1	0	6,500
SUPER FOOD SERVICES INC	BRIDGEPORT MI	6	1	0	4	1	0	17,750
COUNTY TOTAL:		14	2	4	4	4	0	39,500
VAN BUREN								
FOOD MARKETING CORP	FT WAYNE IN	4	1	3	0	0	0	5,250
SCOT LAD FOODS INC	LANSING IL	3	2	0	0	1	0	6,500
SPARTAN STORES INC	GRAND RAPIDS MI	9	0	2	5	2	0	32,000
VIKING FOOD STORES INC	MUSKEGON MI	1	1	0	0	0	0	750
COUNTY TOTAL:		17	4	5	5	3	0	44,500

COUNTY SUPPLIERS	TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)	
REGION 05, STATE MI (CONTINUED)								
WASHTENAW								
A C P TEA CO/DETROIT METRO	SOUTHFIELD MI	7	0	0	1	0	23,000	
ABNER A WOLF INC	DETROIT MI	5	4	1	0	0	6,000	
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	1	0	0	1	0	5,000	
BORMANS INC/FARMER JACK STORE	DETROIT MI	3	0	0	3	0	17,000	
CARPENTER COOK CO	MENOMINEE MI	1	1	0	0	0	750	
KROGER CO	LIVONIA MI	6	0	0	6	0	38,000	
MEIJERS SUPER MARKETS INC	GRAND RAPIDS MI	1	0	0	0	1	15,000	
SCOT LAD FOODS INC	LANSING IL	1	0	0	1	0	5,000	
SCOT LAD FOODS INC	LIMA OH	1	0	1	0	0	1,500	
SEAWAY FOOD TOWN INC	MAUMEE OH	1	0	0	1	0	3,000	
SPARTAN STORES INC	GRAND RAPIDS MI	5	3	1	1	0	8,750	
SUPER FOOD SERVICES INC	BRIDGEPORT MI	3	1	1	0	0	7,250	
COUNTY TOTAL:		35	9	3	14	1	130,250	
WAYNE								
A C P TEA CO/DETROIT METRO	SOUTHFIELD MI	22	0	3	13	2	132,500	
ABNER A WOLF INC	DETROIT MI	48	13	9	16	4	173,250	
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	1	0	1	0	0	1,500	
BORMANS INC/FARMER JACK STORE	DETROIT MI	40	0	1	22	5	200,500	
CARPENTER COOK CO	MENOMINEE MI	69	9	27	27	6	158,250	
CENTRAL GROCER CO	FLINT MI	1	0	1	0	0	1,500	
CHATHAM SUPER MARKETS INC	WARREN MI	21	0	0	8	7	149,000	
CREASEY CO	COLUMBUS OH	1	1	0	0	0	750	
KROGER CO	LIVONIA MI	23	0	0	8	11	136,000	
LOMBARDI FOOD CO	UTICA MI	1	1	0	0	0	750	
MEIJERS SUPER MARKETS INC	GRAND RAPIDS MI	2	0	0	0	2	25,000	
SEAWAY FOOD TOWN INC	MAUMEE OH	1	0	0	1	0	3,000	
SPARTAN STORES INC	GRAND RAPIDS MI	49	7	16	19	7	123,250	
SUPER FOOD SERVICES INC	BRIDGEPORT MI	6	2	3	1	0	9,000	
SMALL SUPPLIERS		5	0	4	1	0	9,000	
COUNTY TOTAL:		290	33	65	97	23	1,123,250	
WEXFORD								
ALFENA WHLSE GROCER CO	ALPENA MI	1	0	1	0	0	1,500	
BAY CITY MILLING AND GROCER CO	BAY CITY MI	1	0	0	1	0	3,000	
EDEPHARD FOODS INC	GRAND RAPIDS MI	1	0	0	1	0	3,000	
HAMADY BROTHERS INC	FLINT MI	1	0	0	0	1	5,000	
SPARTAN STORES INC	GRAND RAPIDS MI	2	1	0	0	1	5,750	
SUPER FOOD SERVICES INC	BRIDGEPORT MI	1	0	1	0	0	1,500	
COUNTY TOTAL:		7	1	2	2	0	19,750	
MI STATE TOTAL:		1,599	281	325	459	427	107	5,866,250

COUNTY SUPPLIERS		TOTAL STORES	500K-1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05								
STATE: MN								
AITKIN								
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	1	0	1	0	0	0	1,500
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	1	0	0	0	0	750
MASON BROS WHOLESALE GROCERS	WADENA MN	1	0	1	0	0	0	1,500
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	1	2	1	0	0	6,750
ANOKA								
FAIRWAY FOODS INC	NORTHFIELD MN	2	0	0	0	2	0	12,000
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	15	1	3	3	6	2	79,250
RED OWL FOOD STORES INC	HOPKINS MN	3	0	0	0	3	0	21,000
SUPER VALU STORES INC	HOPKINS MN	6	0	0	3	2	1	36,000
COUNTY TOTAL:		26	1	3	6	13	3	148,250
BECKER								
FAIRWAY FOODS INC	NORTHFIELD MN	1	0	0	0	1	0	5,000
NASH-FINCH CO	FARGO ND	1	0	0	1	0	0	3,000
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	FARGO ND	2	1	0	0	1	0	7,750
COUNTY TOTAL:		5	1	0	1	3	0	20,750
BELTRAMI								
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	4	2	2	0	0	0	4,500
L B HARTZ WHOLESALE INC	THIEF RIVER FALLS MN	2	0	2	0	0	0	3,000
NASH-FINCH CO	FARGO ND	2	0	0	1	1	0	8,000
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	FARGO ND	2	0	0	1	1	0	8,000
COUNTY TOTAL:		11	2	4	3	2	0	26,500
BENTON								
HANCOCK NELSON	ST PAUL MN	2	0	0	1	0	1	13,000
NASH-FINCH CO	ST CLOUD MN	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	0	1	1	0	1	14,500
BIG STONE								
RED OWL FOOD STORES INC	HOPKINS MN	3	2	0	1	0	0	4,500
SUPER VALU STORES INC	FARGO ND	1	0	1	0	0	0	1,500
COUNTY TOTAL:		4	2	1	1	0	0	6,000
BLUE EARTH								
ASSOCIATED GROCERS COOP	BLOOMING FRAIRIE MN	1	1	0	0	0	0	750
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	1	0	0	0	0	750
HANCOCK NELSON	ST PAUL MN	3	1	0	2	0	0	6,750
M AND J R HAKES	LAURENS IA	1	0	1	0	0	0	1,500
NASH-FINCH CO	SIOUX FALLS SD	2	0	0	1	0	1	18,000
RED OWL FOOD STORES INC	HOPKINS MN	3	0	1	0	2	0	15,500
SUPER VALU STORES INC	HOPKINS MN	3	1	0	0	1	1	15,750
COUNTY TOTAL:		14	4	2	3	3	2	59,000
BROWN								
FAIRWAY FOODS INC	NORTHFIELD MN	1	1	0	0	0	0	750
GATEWAY FOODS INC	LA CROSSE WI	1	1	0	0	0	0	750
GATEWAY FOODS OF IOWA	CHEPONEE IA	1	0	0	0	1	0	5,000
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	2	0	2	0	0	0	3,000
HANCOCK NELS IN	ST PAUL MN	1	0	0	1	0	0	3,000
RED OWL FOOD STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	HOPKINS MN	2	0	0	1	0	1	18,000
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		10	2	3	3	1	1	35,000
CARLTON								
FAIRWAY FOODS INC	NORTHFIELD MN	1	0	0	1	0	0	3,000
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	1	0	0	0	1,500
RED OWL FOOD STORES INC	HOPKINS MN	3	1	1	0	1	0	9,250
SUPER VALU STORES INC	HOPKINS MN	2	0	0	0	1	1	15,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE MN, CARLTON	(CONTINUED)							
TWIN PORTS GROCERY CO	SUPERIOR WI	3	0	1	0	2	0	11,500
COUNTY TOTAL:		10	1	3	1	4	1	40,250
CARVER								
FAIRWAY FOODS INC	NORTHFIELD MN	2	1	0	1	0	0	3,750
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	2	0	0	1	1	0	8,000
HANCOCK NELSON	ST PAUL MN	2	2	0	0	0	0	1,500
SUPER VALU STORES INC	HOPKINS MN	3	1	0	1	1	0	8,750
COUNTY TOTAL:		9	4	0	3	2	0	22,000
CASS								
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	1	0	1	0	0	0	1,500
RED OWL FOOD STORES INC	HOPKINS MN	4	2	1	1	0	0	6,000
SUPER VALU STORES INC	FARGO ND	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		2	1	1	0	0	0	2,250
COUNTY TOTAL:		9	3	4	2	0	0	14,250
CHIPPEWA								
FAIRWAY FOODS INC	NORTHFIELD MN	2	1	1	0	0	0	2,250
HANCOCK NELSON	ST PAUL MN	1	1	0	0	0	0	750
LUDKE AND CO	ALEXANDRIA MN	1	1	0	0	0	0	750
M AND J R HAKES	LUVERNE MN	1	0	0	1	0	0	3,000
NASH-FINCH CO	ST CLOUD MN	1	0	0	1	0	0	3,000
RED OWL FOOD STORES INC	HOPKINS MN	2	1	0	1	0	0	3,750
COUNTY TOTAL:		8	4	1	3	0	0	13,500
CHISAGO								
FAIRWAY FOODS INC	NORTHFIELD MN	2	1	1	0	0	0	2,250
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	3	1	1	1	0	0	5,250
HANCOCK NELSON	ST PAUL MN	2	0	1	1	0	0	4,500
NASH-FINCH CO	ST CLOUD MN	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	HOPKINS MN	2	0	1	1	0	0	4,500
COUNTY TOTAL:		10	2	4	4	0	0	19,500
CLAY								
BUTTREY FOODS	GREAT FALLS MT	1	0	0	0	0	1	10,000
NASH-FINCH CO	FARGO ND	4	0	2	2	0	0	9,000
RED OWL FOOD STORES INC	HOPKINS MN	2	0	0	0	1	1	22,000
SUPER VALU STORES INC	FARGO ND	4	3	0	0	0	1	17,250
COUNTY TOTAL:		11	3	2	2	1	3	58,250
CLEARWATER								
L B HARTZ WHOLESALE INC	THIEF RIVER FALLS MN	1	0	0	1	0	0	3,000
NASH-FINCH CO	FARGO ND	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	FARGO ND	2	2	0	0	0	0	1,500
COUNTY TOTAL:		4	2	1	1	0	0	6,000
COOK								
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	1	1	0	0	0	0	750
TWIN PORTS GROCERY CO	SUPERIOR WI	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	1	1	0	0	0	2,250
COTTONWOOD								
FAIRWAY FOODS INC	NORTHFIELD MN	2	2	0	0	0	0	1,500
GATEWAY FOODS OF IOWA	CHEROKEE IA	1	0	0	1	0	0	3,000
M AND J R HAKES	LAURENS IA	1	0	1	0	0	0	1,500
NASH-FINCH CO	SIOUX FALLS SD	1	1	0	0	0	0	750
SUPER VALU STORES INC	HOPKINS MN	1	0	0	0	1	0	5,000
COUNTY TOTAL:		6	3	1	1	1	0	11,750
CROW WING								
FAIRWAY FOODS INC	NORTHFIELD MN	1	0	0	0	1	0	5,000
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	2	2	0	0	0	0	1,500
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	0	0	1	0	5,000
HANCOCK NELSON	ST PAUL MN	1	0	0	0	1	0	5,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE MN, CROW WING	(CONTINUED)							
RED OWL FOOD STORES INC	HOPKINS MN	2	0	1	1	0	0	4,500
SUPER VALU STORES INC	HOPKINS MN	5	0	2	3	0	0	12,000
TWIN PORTS GROCERY CO	SUPERIOR WI	1	0	0	1	0	0	3,000
COUNTY TOTAL:		13	2	3	5	3	0	36,000
DAKOTA								
FAIRWAY FOODS INC	NORTHFIELD MN	4	2	1	1	0	0	6,000
FARM HOUSE FOODS CORP	EAU CLAIR WI	1	1	0	0	0	0	750
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	11	0	0	4	6	1	63,000
HANCOCK NELSON	ST PAUL MN	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	6	0	2	1	1	2	31,000
SUPER VALU STORES INC	HOPKINS MN	6	0	0	0	4	2	42,000
SUPER VALU STORES INC HQ	EDEN PRAIRIE MN	1	0	0	0	1	0	7,000
COUNTY TOTAL:		30	4	3	6	12	5	150,500
DODGE								
ASSOCIATED GROCERS COOP	BLOOMING PRAIRIE MN	1	1	0	0	0	0	750
FAIRWAY FOODS INC	NORTHFIELD MN	1	0	1	0	0	0	1,500
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	HOPKINS MN	2	1	0	1	0	0	3,750
COUNTY TOTAL:		6	3	2	1	0	0	8,250
DOUGLAS								
FAIRWAY FOODS INC	FARGO ND	1	0	0	1	0	0	3,000
FAIRWAY FOODS INC	NORTHFIELD MN	1	0	0	1	0	0	3,000
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	1	0	0	0	1,500
MASON EROS WHOLESALE GROCERS	WADENA MN	1	0	1	0	0	0	1,500
NASH-FINCH CO	ST CLOUD MN	1	0	1	0	0	0	1,500
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	HOPKINS MN	1	0	0	0	1	0	7,000
COUNTY TOTAL:		7	0	3	2	2	0	22,500
FARIBAULT								
ASSOCIATED GROCERS COOP	BLOOMING PRAIRIE MN	1	1	0	0	0	0	750
FAIRWAY FOODS INC	NORTHFIELD MN	1	1	0	0	0	0	750
M AND J R HAKES	LAURENS IA	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	2	1	0	0	1	0	5,750
SUPER VALU STORES INC	HOPKINS MN	3	0	1	2	0	0	7,500
COUNTY TOTAL:		8	4	1	2	1	0	15,500
FILLMORE								
GATEWAY FOODS INC	LA CROSSE WI	5	2	2	1	0	0	7,500
SUPER VALU STORES INC	HOPKINS MN	2	0	2	0	0	0	3,000
SMALL SUPPLIERS		2	2	0	0	0	0	1,500
COUNTY TOTAL:		9	4	4	1	0	0	12,000
FREEDOM								
GATEWAY FOODS INC	LA CROSSE WI	1	0	0	1	0	0	3,000
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	0	1	10,000
NASH-FINCH CO	CEDAR RAPIDS IA	2	0	1	1	0	0	4,500
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	0	1	0	7,000
SUPER VALU STORES INC	HOPKINS MN	1	0	0	0	1	0	7,000
COUNTY TOTAL:		6	0	1	2	2	1	31,500
GOODHUE								
ASSOCIATED GROCERS COOP	BLOOMING PRAIRIE MN	2	1	1	0	0	0	2,250
FAIRWAY FOODS INC	NORTHFIELD MN	3	1	1	1	0	0	5,250
GATEWAY FOODS INC	LA CROSSE WI	1	1	0	0	0	0	750
HANCOCK NELSON	ST PAUL MN	2	0	2	0	0	0	3,000
NASH-FINCH CO	ST CLOUD MN	1	0	0	0	1	0	5,000
RED OWL FOOD STORES INC	HOPKINS MN	4	1	1	1	1	0	10,250
SUPER VALU STORES INC	HOPKINS MN	2	0	0	1	1	0	10,000
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		16	4	5	4	3	0	39,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE MN (CONTINUED)								
GRANT								
NASH-FINCH CO	ST CLOUD MN	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	1	1	0	0	0	2,250
HENNEPIN								
FAIRWAY FOODS INC	NORTHFIELD MN	2	1	0	0	1	0	5,750
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	1	0	0	1	0	0	3,000
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	43	6	2	12	19	4	198,500
HANCOCK NELSON	ST PAUL MN	12	7	3	2	0	0	15,750
RED OWL FOOD STORES INC	HOPKINS MN	24	0	1	10	11	2	116,500
SUPER VALU STORES INC	HOPKINS MN	31	0	0	7	8	16	277,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		114	15	6	32	39	22	617,250
HOUSTON								
GATEWAY FOODS INC	LA CROSSE WI	3	1	2	0	0	0	3,750
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	1	0	1	0	0	0	1,500
NASH-FINCH CO	CEDAR RAPIDS IA	1	0	0	0	1	0	7,000
COUNTY TOTAL:		5	1	3	0	1	0	12,250
HUETON								
NASH-FINCH CO	FARGO ND	1	0	0	1	0	0	3,000
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	FARGO ND	2	0	0	2	0	0	6,000
COUNTY TOTAL:		4	0	0	3	1	0	14,000
ISANTI								
FAIRWAY FOODS INC	NORTHFIELD MN	1	0	0	0	1	0	5,000
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	HOPKINS MN	1	0	0	0	1	0	5,000
COUNTY TOTAL:		3	0	0	1	2	0	13,000
ITASCA								
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	3	2	1	0	0	0	3,000
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	0	0	1	0	5,000
RED OWL FOOD STORES INC	HOPKINS MN	1	1	0	0	0	0	750
SUPER VALU STORES INC	HOPKINS MN	1	0	0	0	1	0	7,000
TWIN PORTS GROCERY CO	SUPERIOR WI	5	1	1	2	1	0	15,250
COUNTY TOTAL:		11	4	2	2	3	0	31,000
JACKSON								
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	1	0	0	0	0	750
M AND J R HAKES	LAURENS IA	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	2	0	2	0	0	7,500
KANABEC								
FAIRWAY FOODS INC	NORTHFIELD MN	2	0	0	1	1	0	6,000
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	0	1	2	1	0	12,500
KANDIYOH								
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	1	0	0	0	1,500
HANCOCK NELSON	ST PAUL MN	2	0	0	1	1	0	10,000
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	0	0	1	15,000
SUPER VALU STORES INC	HOPKINS MN	2	0	1	0	1	0	6,500
COUNTY TOTAL:		6	0	2	1	2	1	33,000
KITTSON								
L B HARTZ WHOLESALE INC	THIEF RIVER FALLS MN	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	FARGO ND	1	1	0	0	0	0	750
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		3	2	1	0	0	0	3,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE MN (CONTINUED)								
KOOCHICHING								
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	2	2	0	0	0	0	1,500
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	0	0	1	0	7,000
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
TWIN PORTS GROCERY CO	SUPERIOR WI	2	1	0	0	1	0	5,750
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		7	4	0	1	2	0	18,000
LAC QUI PARL								
FAIRWAY FOODS INC	NORTHFIELD MN	1	0	1	0	0	0	1,500
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		3	0	1	2	0	0	7,500
LAKE								
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	1	0	1	0	0	0	1,500
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	1	0	0	0	1,500
TWIN PORTS GROCERY CO	SUPERIOR WI	2	1	0	1	0	0	3,750
COUNTY TOTAL:		4	1	2	1	0	0	6,750
LAKE OF WOOD								
L B HARTZ WHOLESALE INC	THIEF RIVER FALLS MN	1	0	1	0	0	0	1,500
RED OWL FOOD STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	0	2	0	0	0	3,000
LE SUEUR								
FAIRWAY FOODS INC	NORTHFIELD MN	6	4	2	0	0	0	6,000
RED OWL FOOD STORES INC	HOPKINS MN	2	1	0	1	0	0	3,750
SUPER VALU STORES INC	HOPKINS MN	3	0	2	1	0	0	6,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		12	6	4	2	0	0	16,500
LINCOLN								
AFFILIATED FOODS CO OP INC	NORFOLK NE	1	1	0	0	0	0	750
SUPER VALU STORES INC	HOPKINS MN	1	1	0	0	0	0	750
COUNTY TOTAL:		2	2	0	0	0	0	1,500
LYCN								
FAIRWAY FOODS INC	NORTHFIELD MN	1	0	0	1	0	0	3,000
GATEWAY FOODS OF IOWA	CHEROKEE IA	1	0	0	0	0	1	10,000
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	0	1	0	7,000
SUPER VALU STORES INC	HOPKINS MN	3	1	0	2	0	0	6,750
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		7	2	0	3	1	1	27,500
MAHONIEN								
FAIRWAY FOODS INC	FARGO ND	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	1	1	0	0	0	2,250
MARSHALL								
FAIRWAY FOODS INC	FARGO ND	1	0	1	0	0	0	1,500
L B HARTZ WHOLESALE INC	THIEF RIVER FALLS MN	1	1	0	0	0	0	750
NASH-FINCH CO	FARGO ND	1	1	0	0	0	0	750
SUPER VALU STORES INC	FARGO ND	1	1	0	0	0	0	750
COUNTY TOTAL:		4	3	1	0	0	0	3,750
MARTIN								
ASSOCIATED GROCERS OF IOWA	ANKENY IA	2	0	1	0	1	0	6,500
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	1	0	0	0	1,500
HANCOCK NELSON	ST PAUL MN	1	0	0	1	0	0	3,000
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	0	1	10,000
RED OWL FOOD STORES INC	HOPKINS MN	2	0	0	1	1	0	8,000
SUPER VALU STORES INC	HOPKINS MN	3	2	0	0	1	0	6,500
COUNTY TOTAL:		10	2	2	2	3	1	35,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE MN (CONTINUED)								
MCLEOD								
FAIRWAY FOODS INC	NORTHFIELD MN	1	1	0	0	0	0	750
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	0	1	0	0	3,000
NASH-FINCH CO	ST CLOUD MN	2	1	1	0	0	0	2,250
RED OWL FOOD STORES INC	HOPKINS MN	3	0	2	0	1	0	8,000
SUPER VALU STORES INC	HOPKINS MN	2	0	0	0	2	0	10,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		10	3	3	1	3	0	24,750
MEEKER								
FAIRWAY FOODS INC	NORTHFIELD MN	2	1	1	0	0	0	2,250
NASH-FINCH CO	ST CLOUD MN	1	0	1	0	0	0	1,500
RED OWL FOOD STORES INC	HOPKINS MN	2	0	1	1	0	0	4,500
SUPER VALU STORES INC	HOPKINS MN	2	0	1	1	0	0	4,500
COUNTY TOTAL:		7	1	4	2	0	0	12,750
MILLE LACS								
FAIRWAY FOODS INC	NORTHFIELD MN	2	1	0	1	0	0	3,750
HANCOCK NELSON	ST PAUL MN	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	HOPKINS MN	3	0	1	2	0	0	7,500
COUNTY TOTAL:		7	2	2	3	0	0	13,500
MORRISON								
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	2	2	0	0	0	0	1,500
HANCOCK NELSON	ST PAUL MN	1	0	0	0	1	0	5,000
NASH-FINCH CO	ST CLOUD MN	1	0	1	0	0	0	1,500
RED OWL FOOD STORES INC	HOPKINS MN	2	1	0	1	0	0	3,750
SUPER VALU STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	FARGO ND	1	1	0	0	0	0	750
COUNTY TOTAL:		8	4	2	1	1	0	14,000
MOWER								
FAIRWAY FOODS INC	NORTHFIELD MN	1	1	0	0	0	0	750
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	1	0	0	3,000
NASH-FINCH CO	CEDAR RAPIDS IA	1	0	0	0	1	0	5,000
RED OWL FOOD STORES INC	HOPKINS MN	2	1	0	1	0	0	3,750
COUNTY TOTAL:		5	2	0	2	1	0	12,500
MURRAY								
NASH-FINCH CO	SIOUX FALLS SD	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	HOPKINS MN	1	0	0	0	1	0	5,000
COUNTY TOTAL:		2	0	1	0	1	0	6,500
NICOLLET								
FAIRWAY FOODS INC	NORTHFIELD MN	2	0	0	1	1	0	8,000
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	1	0	0	0	1,500
HANCOCK NELSON	ST PAUL MN	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
COUNTY TOTAL:		5	1	2	1	1	0	11,750
NOBLES								
GATEWAY FOODS OF IOWA	CHEROKEE IA	1	0	0	0	1	0	7,000
M AND J R HAKES	LAURENS IA	1	1	0	0	0	0	750
NASH-FINCH CO	SIOUX FALLS SD	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	HOPKINS MN	1	0	0	0	1	0	5,000
COUNTY TOTAL:		4	1	1	0	2	0	14,250
NORMAN								
FAIRWAY FOODS INC	FARGO ND	2	2	0	0	0	0	1,500
L B HARTZ WHOLESALE INC	THIEF RIVER FALLS MN	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	2	1	0	0	0	3,000

COUNTY SUPPLIERS		TOTAL STORES	500K-1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE MN (CONTINUED)								
OLMSTED								
ASSOCIATED GROCERS COOP								
GATEWAY FOODS INC	BLOOMING FRAIRIE MN	1	0	1	0	0	0	1,500
GATEWAY FOODS/MAY BROS	LA CROSSE WI	3	1	1	0	0	1	12,250
HANCOCK NELSON	MINNEAPOLIS MN	2	2	0	0	0	0	1,500
NASH-FINCH CO	ST PAUL MN	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	CEDAR RAPIDS IA	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	HOPKINS MN	3	0	0	1	2	0	15,000
COUNTY TOTAL:	HOPKINS MN	5	0	0	1	3	1	35,000
OTTER TAIL								
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	0	0	1	0	5,000
L B HARTZ WHOLESALE INC	THIEF RIVER FALLS MN	1	0	1	0	0	0	1,500
LUKE AND CO	ALEXANDRIA MN	1	1	0	0	0	0	750
MASON BROS WHOLESALE GROCERS	WADENA MN	4	0	4	0	0	0	6,000
NASH-FINCH CO	FARGO ND	1	0	0	1	0	0	3,000
RED OWL FOOD STORES INC	HOPKINS MN	2	0	1	0	1	0	8,500
SUPER VALU STORES INC	FARGO ND	3	1	0	1	1	0	8,750
THIN PORTS GROCERY CO	SUPERIOR WI	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		2	2	0	0	0	0	1,500
COUNTY TOTAL:		16	4	7	2	3	0	36,500
PENNINGTON								
L B HARTZ WHOLESALE INC	THIEF RIVER FALLS MN	1	0	0	1	0	0	3,000
NASH-FINCH CO	FARGO ND	1	0	0	1	0	0	3,000
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	0	0	4	0	0	12,000
PINE								
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	HOPKINS MN	2	0	0	2	0	0	6,000
COUNTY TOTAL:		4	1	1	2	0	0	8,250
PIPESTONE								
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	1	0	0	0	0	750
M AND J R HAKES	LAURENS IA	1	1	0	0	0	0	750
NASH-FINCH CO	SIOUX FALLS SD	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	2	0	2	0	0	7,500
POLK								
FAIRWAY FOODS INC	FARGO ND	2	0	0	2	0	0	6,000
L B HARTZ WHOLESALE INC	THIEF RIVER FALLS MN	1	1	0	0	0	0	750
NASH-FINCH CO	FARGO ND	4	1	1	0	2	0	12,250
RED OWL FOOD STORES INC	HOPKINS MN	2	0	2	0	0	0	3,000
SUPER VALU STORES INC	FARGO ND	2	0	0	1	1	0	8,000
SMALL SUPPLIERS		4	4	0	0	0	0	3,000
COUNTY TOTAL:		15	6	3	3	3	0	33,000
POPE								
FAIRWAY FOODS INC	NORTHFIELD MN	1	0	0	1	0	0	3,000
HANCOCK NELSON	ST PAUL MN	1	1	0	0	0	0	750
SUPER VALU STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		4	2	1	1	0	0	6,000
RAMSEY								
FAIRWAY FOODS INC	NORTHTFELD MN	5	1	3	1	0	0	8,250
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	1	1	0	0	0	0	750
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	35	2	2	16	14	1	146,500
HANCOCK NELSON	ST PAUL MN	14	2	4	2	6	0	45,500
RED OWL FOOD STORES INC	HOPKINS MN	6	0	0	0	3	3	47,000
SUPER VALU STORES INC	HOPKINS MN	9	1	0	1	5	2	59,750
COUNTY TOTAL:		70	7	9	20	28	6	307,750

COUNTY SUPPLIERS		TOTAL STORES	500K-1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE MN (CONTINUED)								
RED LAKE								
SUPER VALU STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		1	0	0	1	0	0	3,000
REDWOOD								
FAIRWAY FOODS INC	NORTHFIELD MN	1	0	0	1	0	0	3,000
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	HOPKINS MN	3	2	0	0	1	0	6,500
COUNTY TOTAL:		5	2	0	2	1	0	12,500
RENNVILLE								
HANCOCK NELSON	ST PAUL MN	1	1	0	0	0	0	750
LUDKE AND CO	ALEXANDRIA MN	1	1	0	0	0	0	750
NASH-FINCH CO HQ	MINNEAPOLIS MN	1	1	0	0	0	0	750
RED CIVL FOOD STORES INC	HOPKINS MN	3	2	0	1	0	0	4,500
SUPER VALU STORES INC	HOPKINS MN	2	1	0	1	0	0	3,750
COUNTY TOTAL:		8	6	0	2	0	0	10,500
RICE								
FAIRWAY FOODS INC	NORTHFIELD MN	3	0	1	1	1	0	9,500
HANCOCK NELSON	ST PAUL MN	1	0	1	0	0	0	1,500
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	1	0	7,000
NASH-FINCH CO	CEDAR RAPIDS IA	1	0	0	0	1	0	5,000
RED OWL FOOD STORES INC	HOPKINS MN	2	0	0	0	2	0	10,000
SUPER VALU STORES INC	HOPKINS MN	2	0	1	0	0	1	11,500
COUNTY TOTAL:		10	0	3	1	5	1	44,500
ROCK								
M AND J R HAKES	LAURENS IA	1	0	0	1	0	0	3,000
NASH-FINCH CO	SIOUX FALLS SD	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	DES MOINES IA	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	0	1	2	0	0	7,500
ROSEAU								
L B HARTZ WHOLESALE INC	THIEF RIVER FALLS MN	2	0	1	1	0	0	4,500
RED OWL FOOD STORES INC	HOPKINS MN	2	1	1	0	0	0	2,250
TWIN PORTS GROCERY CO	SUPERIOR WI	1	0	1	0	0	0	1,500
COUNTY TOTAL:		5	1	3	1	0	0	8,250
SAIN T LOUIS								
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	15	12	2	1	0	0	15,000
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	6	1	1	4	0	0	14,250
MILITARY	BUY DIRECT	1	0	0	0	1	0	5,000
RED CIVL FOOD STORES INC	HOPKINS MN	4	0	0	2	0	2	26,000
SUPER VALU STORES INC	HOPKINS MN	8	0	1	1	5	1	43,500
TWIN PORTS GROCERY CO	SUPERIOR WI	19	1	6	11	0	1	52,750
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		54	15	10	19	6	4	157,250
SCOTT								
FAIRWAY FOODS INC	NORTHFIELD MN	1	0	0	1	0	0	3,000
NASH-FINCH CO	ST CLOUD MN	1	0	1	0	0	0	1,500
RED OWL FOOD STORES INC	HOPKINS MN	4	1	0	3	0	0	9,750
SUPER VALU STORES INC	HOPKINS MN	2	0	0	0	2	0	12,000
COUNTY TOTAL:		8	1	1	4	2	0	26,250
SHERBURNE								
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	HOPKINS MN	3	0	0	2	1	0	13,000
COUNTY TOTAL:		4	0	1	2	1	0	14,500
SIBLEY								
FAIRWAY FOODS INC	NORTHFIELD MN	2	2	0	0	0	0	1,500
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	3	1	2	0	0	0	3,750
RED OWL FOOD STORES INC	HOPKINS MN	1	1	0	0	0	0	750
SUPER VALU STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
COUNTY TOTAL:		7	4	3	0	0	0	7,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE MN (CONTINUED)								
STEARNS								
FAIRWAY FOODS INC	NORTHFIELD MN	5	0	5	0	0	0	7,500
HANCOCK NELSON	ST PAUL MN	5	2	1	0	2	0	13,000
LUDKE AND CO	ALEXANDRIA MN	3	1	2	0	0	0	3,750
NASH-FINCH CO	ST CLOUD MN	4	0	2	2	0	0	9,000
RED OWL FOOD STORES INC	HOPKINS MN	4	1	0	1	1	1	18,750
SUPER VALU STORES INC	HOPKINS MN	3	0	1	1	1	0	9,500
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		25	4	12	4	4	1	63,000
STEELE								
ASSOCIATED GROCERS COOP	BLOOMING PRAIRIE MN	1	1	0	0	0	0	750
FAIRWAY FOODS INC	NORTHFIELD MN	1	0	0	1	0	0	3,000
GATEWAY FOODS INC	LA CROSSE WI	1	0	1	0	0	0	1,500
HY-VEE FOOD STORES INC	CHARITON IA	1	0	0	0	0	1	15,000
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
COUNTY TOTAL:		6	1	2	2	0	1	24,750
STEVENS								
FAIRWAY FOODS INC	NORTHFIELD MN	1	0	0	1	0	0	3,000
LUDKE AND CO	ALEXANDRIA MN	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		5	1	0	4	0	0	12,750
SWIFT								
FAIRWAY FOODS INC	NORTHFIELD MN	2	0	2	0	0	0	3,000
RED OWL FOOD STORES INC	HOPKINS MN	3	1	2	0	0	0	3,750
SUPER VALU STORES INC	HOPKINS MN	3	1	2	0	0	0	3,750
COUNTY TOTAL:		8	2	6	0	0	0	10,500
TODD								
FAIRWAY FOODS INC	NORTHFIELD MN	1	0	1	0	0	0	1,500
GATEWAY FOODS INC	LA CROSSE WI	1	1	0	0	0	0	750
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	1	0	1	0	0	0	1,500
MASON BROS WHOLESALE GROCERS	WADENA MN	3	2	1	0	0	0	3,000
NASH-FINCH CO	ST CLOUD MN	1	0	1	0	0	0	1,500
NASH-FINCH CO	FARGO ND	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		9	3	4	2	0	0	14,250
TRVERSE								
RED OWL FOOD STORES INC	HOPKINS MN	1	1	0	0	0	0	750
SUPER VALU STORES INC	FARGO ND	1	0	1	0	0	0	1,500
COUNTY TOTAL:		2	1	1	0	0	0	2,250
WABASHA								
FAIRWAY FOODS INC	NORTHFIELD MN	1	0	1	0	0	0	1,500
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	1	0	0	0	0	750
LEWIS GROCER CO	INDIANOLA MS	1	0	1	0	0	0	1,500
NASH-FINCH CO	ST CLOUD MN	1	0	0	1	0	0	3,000
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	HOPKINS MN	2	0	0	2	0	0	6,000
COUNTY TOTAL:		7	1	2	4	0	0	15,750
WADENA								
MASON BROS WHOLESALE GROCERS	WADENA MN	1	0	0	0	1	0	5,000
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	FARGO ND	1	0	0	1	0	0	3,000
TWIN PORTS GROCERY CO	SUPERIOR WI	1	1	0	0	0	0	750
COUNTY TOTAL:		4	1	0	2	1	0	11,750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE MN (CONTINUED)								
WASECA								
ASSOCIATED GROCERS COOP	BLOOMING PRAIRIE MN	1	1	0	0	0	0	750
FAIRWAY FOODS INC	NORTHFIELD MN	2	1	0	1	0	0	3,750
RED OWL FOOD STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	HOPKINS MN	1	0	0	0	1	0	5,000
SMALL SUPPLIERS		2	1	0	1	0	0	3,750
COUNTY TOTAL:		7	3	1	2	1	0	14,750
WASHINGTON								
FAIRWAY FOODS INC	NORTHFIELD MN	2	0	1	0	0	1	11,500
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	4	1	0	0	1	2	27,750
NASH-FINCH CO	ST CLOUD MN	1	0	0	0	1	0	5,000
RED OWL FOOD STORES INC	HOPKINS MN	3	1	0	1	1	0	8,750
SUPER VALU STORES INC	HOPKINS MN	6	1	0	1	2	2	38,750
COUNTY TOTAL:		16	3	1	2	5	5	91,750
WATONWAH								
M AND J R HAKES	LAURENS IA	1	1	0	0	0	0	750
NASH-FINCH CO	SIOUX FALLS SD	1	0	1	0	0	0	1,500
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	HOPKINS MN	3	2	1	0	0	0	3,000
COUNTY TOTAL:		6	3	2	1	0	0	8,250
WILKIN								
SUPER VALU STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		1	0	0	1	0	0	3,000
WINONA								
ASSOCIATED GROCERS COOP	BLOOMING PRAIRIE MN	2	1	1	0	0	0	2,250
FARM HOUSE FOODS CORP	EAU CLAIR WI	1	0	0	1	0	0	3,000
GATEWAY FOODS INC	LA CROSSE WI	3	2	0	1	0	0	4,500
NASH-FINCH CO	CEDAR RAPIDS IA	2	0	1	0	1	0	6,500
RED OWL FOOD STORES INC	HOPKINS MN	2	0	0	1	1	0	8,000
SUPER VALU STORES INC	DES MOINES IA	1	0	0	0	0	1	10,000
COUNTY TOTAL:		11	3	2	3	2	1	34,250
WRIGHT								
FAIRWAY FOODS INC	NORTHFIELD MN	1	1	0	0	0	0	750
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	2	0	1	1	0	0	4,500
HANCOCK NELSON	ST PAUL MN	4	2	1	1	3	0	6,000
NASH-FINCH CO	ST CLOUD MN	4	0	2	2	0	0	9,000
RED OWL FOOD STORES INC	HOPKINS MN	6	1	2	2	1	0	14,750
SUPER VALU STORES INC	HOPKINS MN	2	0	0	1	1	0	8,000
COUNTY TOTAL:		19	4	6	7	2	0	43,000
YELLOW MEDICINE								
LUDINE AND CO	ALEXANDRIA MN	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	2	0	2	0	0	0	3,000
SUPER VALU STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	1	2	1	0	0	6,750
IN STATE TOTAL:		869	205	186	229	186	63	2,929,750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05								
STATE: OH								
ADAMS								
CARDINAL FOODS INC	COLUMBUS OH	1	0	0	1	0	0	3,000
SUPER FOOD SERVICES	CINCINNATI OH	1	1	0	0	0	0	750
W T SISTRUNK & CO	LEXINGTON KY	3	0	0	3	0	0	9,000
COUNTY TOTAL:		5	1	0	4	0	0	12,750
ALLEN								
A & P TEA CO/DETROIT METRO	SOUTHFIELD MI	2	0	1	1	0	0	4,500
FOOD MARKETING CORP	FT WAYNE IN	5	0	0	2	2	1	30,000
KROGER CO	COLUMBUS OH	2	0	0	1	0	1	13,000
SCOT LAD FOODS INC	LIMA OH	6	0	0	3	2	1	29,000
SEALTS CO INC	LIMA OH	1	0	0	0	1	0	5,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	9	0	8	1	0	0	15,000
SMALL SUPPLIERS		2	0	2	0	0	0	3,000
COUNTY TOTAL:		27	0	11	8	5	3	99,500
ASHLAND								
ASSOCIATED GROCERS INC	DENNISON OH	4	1	0	0	3	0	17,750
BETSY ROSS FOODS INC	MOSCOW OH	1	0	1	0	0	0	1,500
KROGER CO	SOLON OH	1	0	0	0	1	0	5,000
MC LAIN GROCERY CO	MASSILON OH	3	1	1	1	0	0	5,250
SEAWAY FOOD TOWN INC	MAUMEE OH	1	0	0	0	1	0	7,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		11	3	2	1	5	0	37,250
ASHTABULA								
A & P TEA CO/ALTOONA	ALTOONA PA	1	0	0	0	1	0	7,000
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	1	0	0	1	0	0	3,000
FIRST NATIONAL/PICK & PAY	CLEVELAND OH	1	0	0	0	1	0	7,000
GOLDEN DAWN FOODS INC	SHARON PA	9	2	2	5	0	0	19,500
KROGER CO	COLUMBUS OH	1	0	0	0	1	0	7,000
KROGER CO	SOLON OH	1	0	0	0	1	0	7,000
MC LAIN GROCERY CO	MASSILON OH	1	0	0	1	0	0	3,000
S M FLICKINGER CO	JAMESTOWN NY	2	0	1	1	0	0	4,500
S M FLICKINGER CO	COLUMBUS OH	1	0	0	1	0	0	3,000
TAMARKIN CO	YOUNGSTOWN OH	5	0	0	3	2	0	21,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		24	3	3	12	6	0	82,750
ATHENS								
BIG BEAR STORES CO	COLUMBUS OH	1	0	0	0	1	0	5,000
CARDINAL FOODS INC	COLUMBUS OH	1	0	1	0	0	0	1,500
CREASEY CO	COLUMBUS OH	3	1	1	1	0	0	5,250
KROGER CO	COLUMBUS OH	3	0	1	1	1	0	11,500
MALONE AND HYDE INC	NICHOLASVILLE KY	1	0	0	1	0	0	3,000
MC LAIN GROCERY CO	MASSILON OH	1	0	1	0	0	0	1,500
S M FLICKINGER CO	COLUMBUS OH	1	0	0	1	0	0	3,000
COUNTY TOTAL:		11	1	4	4	2	0	30,750
AUGLAIZE								
CARDINAL FOODS INC	COLUMBUS OH	3	0	2	1	0	0	6,000
FOOD MARKETING CORP	FT WAYNE IN	2	0	0	2	0	0	6,000
SCOT LAD FOODS INC	LIMA OH	2	0	0	1	1	0	8,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	2	0	1	1	0	0	4,500
SUPER VALU STORES INC	XENIA OH	1	0	0	1	0	0	3,000
COUNTY TOTAL:		10	0	3	6	1	0	27,500
EELMONT								
ASSOCIATED GROCERS INC	DENNISON OH	3	3	0	0	0	0	2,250
BIG BEAR STORES CO	COLUMBUS OH	1	0	0	0	1	0	7,000
FOX GROCERY CO	BELLE VERNON PA	1	0	1	0	0	0	1,500
FOX GROCERY CO	MILTON WV	1	0	0	1	0	0	3,000
KROGER CO	COLUMBUS OH	3	0	0	0	2	1	25,000
MC LAIN GROCERY CO	MASSILON OH	6	1	0	4	1	0	17,750
POMCO INC	BARNESVILLE OH	1	1	0	0	0	0	750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE OH, BELMONT		(CONTINUED)						
S M FLICKINGER CO	COLUMBUS OH	1	0	0	1	0	0	3,000
SCOT LAD FOODS INC	LIMA OH	3	1	0	0	1	1	15,750
WHEELING WHOLESALE GROCERY CO	WHEELING WV	4	4	0	0	0	0	3,000
SMALL SUPPLIERS		2	2	0	0	0	0	1,500
COUNTY TOTAL:		26	12	1	6	5	2	80,500
BROWN								
CARDINAL FOODS INC	COLUMBUS OH	1	0	1	0	0	0	1,500
SUPER FOOD SERVICES	CINCINNATI OH	3	2	0	0	1	0	6,500
SUPER VALU STORES INC	XENIA OH	4	0	1	3	0	0	10,500
COUNTY TOTAL:		8	2	2	3	1	0	18,500
BUTLER								
FISHER FOODS INC	BEDFORD HEIGHTS OH	1	0	0	0	1	0	7,000
KROGER CO	CINCINNATI OH	8	0	0	1	4	3	64,000
MARSH SUPERMARKETS INC	YORKTOWN IN	5	0	1	2	1	1	27,500
SCOT LAD FOODS INC	LIMA OH	4	1	0	2	1	0	11,750
SUPER FOOD SERVICES	CINCINNATI OH	3	2	0	0	1	0	6,500
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	7	3	2	2	0	0	11,250
SUPER VALU STORES INC	XENIA OH	4	0	1	1	1	1	19,500
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	3	2	0	1	0	0	4,500
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		36	9	4	9	9	5	152,750
CARROLL								
ASSOCIATED CROCERS INC	DENNISON OH	1	1	0	0	0	0	750
MC LAIN GROCERY CO	MASSILON OH	2	1	0	0	1	0	7,750
S M FLICKINGER CO	JAMESTOWN NY	1	0	0	0	1	0	5,000
COUNTY TOTAL:		4	2	0	0	2	0	13,500
CHAMPAIGN								
D O CONNORS SONS INC	URBANA OH	1	1	0	0	0	0	750
KROGER CO	COLUMBUS OH	1	0	0	0	1	0	7,000
S M FLICKINGER CO	COLUMBUS OH	1	0	0	1	0	0	3,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	4	0	3	1	0	0	7,500
SUPER VALU STORES INC	XENIA OH	2	0	0	2	0	0	6,000
COUNTY TOTAL:		9	1	3	4	1	0	24,250
CLARK								
BIG BEAR STORES CO	COLUMBUS OH	4	0	0	1	3	0	20,000
KROGER CO	CINCINNATI OH	5	0	0	1	4	0	29,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	5	0	1	4	0	0	13,500
SUPER VALU STORES INC	XENIA OH	10	1	0	4	3	2	47,750
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	3	2	1	0	0	0	3,000
COUNTY TOTAL:		27	3	2	10	10	2	113,250
CLERMONT								
FISHER FOODS INC	BEDFORD HEIGHTS OH	1	0	0	0	1	0	7,000
FOOD MARKETING CORP	FT WAYNE IN	1	0	1	0	0	0	1,500
KROGER CO	CINCINNATI OH	2	0	0	1	0	1	18,000
SUPER FOOD SERVICES	CINCINNATI OH	7	0	2	2	3	0	24,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	0	0	0	0	1	10,000
SUPER VALU STORES INC	XENIA OH	1	0	0	0	1	0	5,000
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	1	0	1	0	0	0	1,500
COUNTY TOTAL:		14	0	4	3	5	2	67,000
CLIFTON								
CARDINAL FOODS INC	COLUMBUS OH	1	1	0	0	0	0	750
KROGER CO	CINCINNATI OH	2	0	0	0	2	0	12,000
SUPER FOOD SERVICES	CINCINNATI OH	1	0	0	1	0	0	3,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	XENIA OH	3	1	0	0	1	1	20,750
COUNTY TOTAL:		8	2	0	2	3	1	39,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE OH (CONTINUED)								
COLUMBIANA								
A & P TEA CO/ALTOONA	ALTOONA PA	1	0	0	1	0	0	7,000
BETSY ROSS FOODS INC	MOGADORE OH	1	0	0	1	0	0	7,000
FOX GROCERY CO	MILTON WV	2	0	0	1	1	0	8,000
GOLDEN DAWN FOODS INC	SHARON PA	3	0	2	1	0	0	6,000
KROGER CO	SOLON OH	2	0	0	1	0	1	18,000
MC LAIN GROCERY CO	MASSILON OH	6	2	2	0	1	1	19,500
S M FLICKINGER CO	JAMESTOWN NY	2	0	0	2	0	0	6,000
S M FLICKINGER CO	COLUMBUS OH	1	0	1	0	0	0	1,500
SCOT LAD FOODS INC	LIMA OH	1	0	0	1	0	0	3,000
TAMARKIN CO	YOUNGSTOWN OH	7	0	4	2	1	0	17,000
THORFARE MARKETS INC	YOUNGSTOWN OH	1	0	0	0	1	0	5,000
SMALL SUPPLIERS		2	1	0	0	1	0	5,750
COUNTY TOTAL:		29	3	9	8	7	2	103,750
COSHOCOTON								
ASSOCIATED GROCERS INC	DENNISON OH	4	1	0	3	0	0	9,750
KROGER CO	COLUMBUS OH	1	0	0	1	0	0	3,000
MC LAIN GROCERY CO	MASSILON OH	2	1	0	1	0	0	3,750
SCOT LAD FOODS INC	LIMA OH	1	0	0	0	0	1	15,000
SMALL SUPPLIERS		3	3	0	0	0	0	2,250
COUNTY TOTAL:		11	5	0	5	0	1	33,750
CRAWFORD								
CARDINAL FOODS INC	COLUMBUS OH	2	1	0	1	0	0	3,750
CREASEY CO	COLUMBUS OH	2	0	1	0	1	0	6,500
FOOD MARKETING CORP	FT WAYNE IN	2	0	0	1	1	0	8,000
KROGER CO	COLUMBUS OH	1	0	1	0	0	0	1,500
SEAHAY FOOD TOWN INC	MAUMEE OH	4	0	1	2	1	0	12,500
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	5	2	0	2	1	0	12,500
COUNTY TOTAL:		16	3	3	6	4	0	44,750
CUYAHOGA								
AMERICAN SEAHAY FOODS INC	BEDFORD HEIGHTS OH	80	21	21	17	16	5	243,250
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	1	1	0	0	0	0	750
BETSY ROSS FOODS INC	MOGADORE OH	2	0	2	0	0	0	3,000
FIRST NATIONAL/PICK & PAY	CLEVELAND OH	43	0	0	5	19	19	336,000
FISHER FOODS INC	BEDFORD HEIGHTS OH	34	0	0	7	14	13	292,000
FOOD MARKETING CORP	FT WAYNE IN	5	0	0	4	1	0	17,000
FRANK FORTUNE GROCERY CO	ASHTABULA OH	1	0	1	0	0	0	1,500
HEINENS INC	BEDFORD OH	9	0	0	0	4	5	86,000
KROGER CO	SOLON OH	12	0	1	1	7	3	94,500
MC LAIN GROCERY CO	MASSILON OH	3	1	2	0	0	0	3,750
MILITARY	BUY DIRECT	1	0	1	0	0	0	1,500
PEGO'S	WESTLAKE OH	8	0	0	6	2	0	30,000
RINIS SUPER MARKET INC	CLEVELAND OH	8	0	0	0	6	2	63,000
SCOT LAD FOODS INC	LIMA OH	1	0	0	1	0	0	3,000
TAMARKIN CO	YOUNGSTOWN OH	3	0	1	2	0	0	7,500
COUNTY TOTAL:		211	23	29	43	69	47	1,182,750
DARKE								
KROGER CO	CINCINNATI OH	1	0	0	1	0	0	3,000
MARSH SUPERMARKETS INC	YORKTOWN IN	1	0	0	1	0	0	3,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	4	0	1	0	3	0	20,500
SUPER VALU STORES INC	XENIA OH	5	3	0	2	0	0	8,250
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	1	1	0	0	0	0	750
COUNTY TOTAL:		12	4	1	4	3	0	35,500
DEFIANCE								
CARPENTER COOK CO	MENOMINEE MI	2	0	0	2	0	0	6,000
FOOD MARKETING CORP	FT WAYNE IN	2	0	2	0	0	0	3,000
KROGER CO	COLUMBUS OH	1	0	0	0	1	0	5,000
SCOT LAD FOODS INC	LIMA OH	2	0	0	0	2	0	10,000
COUNTY TOTAL:		7	0	2	2	3	0	24,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE OH (CONTINUED)								
DELAWARE								
CARDINAL FOODS INC	COLUMBUS OH	1	0	0	1	0	0	3,000
CREASEY CO	COLUMBUS OH	2	0	0	1	1	0	8,000
KROGER CO	COLUMBUS OH	1	0	0	0	1	0	5,000
SCOT LAD FOODS INC	LIMA OH	1	0	0	0	0	1	10,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	0	0	1	0	0	3,000
COUNTY TOTAL:		6	0	0	3	2	1	29,000
ERIE								
BETSY ROSS FOODS INC	MOGADORE OH	1	1	0	0	0	0	750
CARDINAL FOODS INC	COLUMBUS OH	1	0	0	1	0	0	3,000
FIRST NATIONAL/PICK & PAY	CLEVELAND OH	3	0	0	0	2	1	24,000
FOOD MARKETING CORP	FT WAYNE IN	1	0	0	1	0	0	3,000
KROGER CO	SOLON OH	2	0	0	0	1	1	15,000
MC LAIN GROCERY CO	MASSILON OH	1	0	1	0	0	0	1,500
SEAWAY FOOD TOWN INC	MAUMEE OH	2	0	0	1	1	0	10,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	0	1	0	0	0	1,500
COUNTY TOTAL:		12	1	2	3	4	2	53,750
FAIRFIELD								
BIG BEAR STORES CO	COLUMBUS OH	2	0	0	2	0	0	6,000
CARDINAL FOODS INC	COLUMBUS OH	3	0	2	1	0	0	6,000
CREASEY CO	COLUMBUS OH	4	0	2	0	2	0	13,000
KROGER CO	COLUMBUS OH	2	0	0	0	0	2	20,000
S M FLICKINGER CO	COLUMBUS OH	2	0	1	1	0	0	4,500
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	5	2	2	1	0	0	7,500
SMALL SUPPLIERS		2	2	0	0	0	0	1,500
COUNTY TOTAL:		20	4	7	5	2	2	58,500
FAYETTE								
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	1	0	1	0	0	0	1,500
CARDINAL FOODS INC	COLUMBUS OH	2	0	2	0	0	0	3,000
KROGER CO	COLUMBUS OH	1	0	0	0	0	1	10,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	XENIA OH	1	0	0	0	1	0	5,000
COUNTY TOTAL:		6	0	3	1	1	1	23,500
FRANKLIN								
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	6	0	0	5	1	0	20,000
BIG BEAR STORES CO	COLUMBUS OH	29	0	0	5	14	10	231,000
CARDINAL FOODS INC	COLUMBUS OH	8	0	2	2	4	0	29,000
CREASEY CO	COLUMBUS OH	20	8	3	5	4	0	45,500
KROGER CO	COLUMBUS OH	28	0	0	10	8	10	208,000
MILITARY	BUY DIRECT	1	0	0	0	1	0	7,000
S M FLICKINGER CO	COLUMBUS OH	19	2	5	7	4	1	71,000
SCOT LAD FOODS INC	LIMA OH	2	0	0	1	1	0	8,000
SEAWAY FOOD TOWN INC	MAUMEE OH	6	0	0	0	6	0	42,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	18	2	6	9	1	0	42,500
SUPER VALU STORES INC	XENIA OH	3	0	0	0	1	2	32,000
COUNTY TOTAL:		140	12	16	44	45	23	736,000
FULTON								
CARPENTER COOK CO	MENOMINEE MI	2	0	2	0	0	0	3,000
FOOD MARKETING CORP	FT WAYNE IN	3	0	1	0	2	0	11,500
SCOT LAD FOODS INC	LIMA OH	1	0	0	0	1	0	7,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	3	1	1	1	0	0	5,250
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		10	1	5	1	3	0	28,250
GALLIA								
ASSOCIATED GROCERS INC	HUNTINGTON WV	1	1	0	0	0	0	750
CREASEY CO OF HUNTINGTON	KEHVA WV	1	0	1	0	0	0	1,500
FOX GROCERY CO	MILTON WV	1	0	0	1	0	0	3,000
KROGER CO	SALEM VA	1	0	3	0	0	1	10,000
S M FLICKINGER CO	COLUMBUS OH	1	0	0	0	1	0	5,000
SCOT LAD FOODS INC	HEPBURN WV	1	0	1	0	0	0	1,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE OH, GALLIA	(CONTINUED)							
SCOT LAD FOODS INC	LIMA OH	1	0	0	1	0	0	5,000
SUPER VALU STORES INC	XENIA OH	1	1	0	0	0	0	750
THOROFARE MARKETS INC	YOUNGSTOWN OH	1	0	0	0	1	0	5,000
COUNTY TOTAL:		9	2	2	1	3	1	32,500
GEauga								
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	4	0	0	1	3	0	22,000
GOLDEN DAWN FOODS INC	SHARON PA	1	0	1	0	0	0	1,500
MC LAIN GROCERY CO	MASSILON OH	2	2	0	0	0	0	1,500
S M FLICKINGER CO	BUFFALO NY	1	1	0	0	0	0	750
TAMARKIN CO	YOUNGSTOWN OH	3	0	1	1	1	0	11,500
COUNTY TOTAL:		11	3	2	2	4	0	37,250
GREENE								
CARDINAL FOODS INC	COLUMBUS OH	2	1	1	0	0	0	2,250
KROGER CO	CINCINNATI OH	2	0	0	0	0	2	25,000
MARSH SUPERMARKETS INC	YORKTOWN IN	1	0	0	0	1	0	5,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	4	1	1	0	2	0	12,250
SUPER VALU STORES INC	XENIA OH	8	0	1	3	2	2	40,500
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	1	1	0	0	0	0	750
COUNTY TOTAL:		18	3	3	5	4	0	85,750
GUERNSEY								
ASSOCIATED GROCERS INC	DENNISON OH	3	2	1	0	0	0	3,000
C A ROSPRECHT COMPANY	WHEELING WV	1	1	0	0	0	0	750
CARDINAL FOODS INC	COLUMBUS OH	1	0	1	0	0	0	1,500
CREASEY CO	COLUMBUS OH	1	1	0	0	0	0	750
KROGER CO	COLUMBUS OH	1	0	0	0	1	0	5,000
MC LAIN GROCERY CO	MASSILON OH	1	0	0	0	1	0	5,000
S M FLICKINGER CO	COLUMBUS OH	1	0	0	0	1	0	3,000
THOROFARE MARKETS INC	YOUNGSTOWN OH	2	0	2	0	0	0	3,000
WHEELING WHOLESALE GROCERY CO	WHEELING WV	1	1	0	0	0	0	750
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		13	6	4	1	2	0	23,500
HAMILTON								
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	1	0	0	1	0	0	3,000
FISHER FOODS INC	BEDFORD HEIGHTS OH	4	0	0	1	2	1	27,000
KROGER CO	CINCINNATI OH	38	0	2	11	19	6	208,000
MARSH SUPERMARKETS INC	YORKTOWN IN	1	0	0	0	1	0	5,000
SUPER FOOD SERVICES	CINCINNATI OH	49	12	13	10	10	4	168,500
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	2	0	0	1	1	0	8,000
SUPER VALU STORES INC	XENIA OH	4	3	0	1	0	0	5,250
THOROFARE MARKETS INC	YOUNGSTOWN OH	7	0	0	1	4	2	47,000
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	7	5	2	0	0	0	6,750
SMALL SUPPLIERS		3	3	0	0	0	0	2,250
COUNTY TOTAL:		116	23	17	26	37	13	500,750
HANCOCK								
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	4	0	1	2	1	0	12,500
CARDINAL FOODS INC	COLUMBUS OH	1	0	0	1	0	0	3,000
FOOD MARKETING CORP	FT WAYNE IN	1	0	1	0	0	0	1,500
KROGER CO	COLUMBUS OH	1	0	0	0	0	1	15,000
SEAWAY FOOD TOWN INC	MAUMEE OH	3	0	0	3	0	0	9,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	4	1	2	1	0	0	6,750
COUNTY TOTAL:		14	1	4	7	1	1	47,750
HARDIN								
AEMER A WOLF INC	DETROIT MI	1	0	0	1	0	0	3,000
CARDINAL FOODS INC	COLUMBUS OH	2	1	0	1	0	0	3,750
CREASEY CO	COLUMBUS OH	1	1	0	0	0	0	750
KROGER CO	COLUMBUS OH	1	0	0	1	0	0	3,000
S J LAD FOODS INC	LIMA OH	1	0	1	0	1	0	1,500
SEALTS CO INC	LIMA OH	1	1	0	0	0	0	750
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	3	1	0	2	0	0	6,750
COUNTY TOTAL:		10	4	1	5	0	0	19,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE OH (CONTINUED)								
HARRISON								
ASSOCIATED GROCERS INC	DENNISON OH	2	0	2	0	0	0	3,000
MC LAIN GROCERY CO	MASSILON OH	1	0	1	0	0	0	1,500
PONCO INC	BARNESVILLE OH	1	0	1	0	0	0	1,500
S M FLICKINGER CO	COLUMBUS OH	1	0	1	0	0	0	1,500
COUNTY TOTAL:		5	0	5	0	0	0	7,500
HENRY								
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	1	1	0	0	0	0	750
CARDINAL FOODS INC	COLUMBUS OH	1	0	1	0	0	0	1,500
CARPENTER COOK CO	MENOMINEE MI	3	0	2	1	0	0	6,000
FOOD MARKETING CORP	FT WAYNE IN	2	1	1	0	0	0	2,250
SCOT LAD FOODS INC	LIMA OH	1	0	0	0	1	0	5,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	0	0	0	1	0	5,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		10	3	4	1	2	0	21,250
HIGHLAND								
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	1	0	0	1	0	0	3,000
CARDINAL FOODS INC	COLUMBUS OH	1	0	0	1	0	0	3,000
KROGER CO	CINCINNATI OH	1	0	0	0	1	0	5,000
SUPER FOOD SERVICES	CINCINNATI OH	1	1	0	0	0	0	750
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	2	1	0	0	1	0	7,750
SUPER VALU STORES INC	XENIA OH	1	0	0	1	0	0	3,000
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	1	1	0	0	0	0	750
COUNTY TOTAL:		8	3	0	3	2	0	23,250
HOCKING								
CREASEY CO	COLUMBUS OH	1	1	0	0	0	0	750
KROGER CO	COLUMBUS OH	1	0	0	0	1	0	7,000
S M FLICKINGER CO	COLUMBUS OH	2	0	1	1	0	0	4,500
SMALL SUPPLIERS		2	1	0	1	0	0	3,750
COUNTY TOTAL:		6	2	1	2	1	0	16,000
HOLMES								
FOOD MARKETING CORP	FT WAYNE IN	1	0	1	0	0	0	1,500
MC LAIN GROCERY CO	MASSILON OH	3	0	2	0	1	0	8,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		5	1	3	0	1	0	10,250
HURON								
CARDINAL FOODS INC	COLUMBUS OH	3	1	1	1	0	0	5,250
FOOD MARKETING CORP	FT WAYNE IN	1	0	0	1	0	0	3,000
KROGER CO	SOLON OH	4	0	1	1	2	0	18,500
MC LAIN GROCERY CO	MASSILON OH	3	1	0	0	2	0	12,750
SCOT LAD FOODS INC	LIMA OH	1	0	0	1	0	0	3,000
SEAWAY FOOD TOWN INC	MAUMEE OH	1	0	0	0	1	0	5,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	0	0	0	1	0	5,000
COUNTY TOTAL:		14	2	2	4	6	0	52,500
JACKSON								
BIG BEAR STORES CO	COLUMBUS OH	1	0	0	1	0	0	3,000
CREASEY CO OF HUNTINGTON	KENOVA WV	1	0	1	0	0	0	1,500
HENRY'S GROCERY CO INC	JACKSON OH	2	0	0	2	0	0	6,000
KROGER CO	COLUMBUS OH	2	0	1	1	0	0	4,500
MALONE AND HYDE INC	NICHOLASVILLE KY	2	0	0	2	0	0	6,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		9	1	2	6	0	0	21,750
JEFFERSON								
ASSOCIATED GROCERS INC	DENNISON OH	3	1	0	2	0	0	6,750
BIG BEAR STORES CO	COLUMBUS OH	1	0	0	0	0	1	15,000
GAUDIOS SUPER MARKETS	FOLLANSBEE WV	1	0	0	1	0	0	3,000
KROGER CO	COLUMBUS OH	2	0	0	0	1	1	20,000
MC LAIN GROCERY CO	MASSILON OH	3	1	0	1	1	0	8,750
FOMCO INC	BARNESVILLE OH	2	2	0	0	0	0	1,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-6 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE CH, JEFFERSON	(CONTINUED)							
SCOT LAD FOODS INC	LIMA OH	1	1	0	0	0	0	750
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	1	0	0	0	0	750
WHEELING WHOLESALE GROCERY CO	WHEELING WV	5	0	2	3	0	0	12,000
SMALL SUPPLIERS		3	2	0	1	0	0	4,500
COUNTY TOTAL:		22	8	2	8	2	2	73,000
KNOX								
BETSY ROSS FOODS INC	MOGADORE OH	1	1	0	0	0	0	750
BIG BEAR STORES CO	COLUMBUS OH	1	0	0	0	0	1	10,000
CARDINAL FOODS INC	COLUMBUS OH	4	0	3	0	1	0	9,500
CREASEY CO	COLUMBUS OH	1	1	0	0	0	0	750
KROGER CO	COLUMBUS OH	1	0	0	1	0	0	3,000
MC LAIN GROCERY CO	MASSILLON OH	1	0	0	1	0	0	3,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	0	1	0	0	0	1,500
COUNTY TOTAL:		10	2	4	2	1	1	28,500
LAKE								
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	8	1	4	1	2	0	21,750
FIRST NATIONAL/PICK & PAY	CLEVELAND OH	5	0	0	0	4	1	39,000
FISHER FOODS INC	BEDFORD HEIGHTS OH	4	0	0	1	3	0	20,000
FRANK FORTUNE GROCERY CO	ASHTABULA OH	1	1	0	0	0	0	750
HEINENS INC	BEDFORD OH	1	0	0	0	1	0	7,000
KROGER CO	SOLON OH	2	0	0	0	2	0	12,000
MC LAIN GROCERY CO	MASSILLON OH	3	0	1	1	1	0	9,500
RINTS SUPER MARKET INC	CLEVELAND OH	2	0	0	0	2	0	10,000
S M FLICKINGER CO	JANESTOWN NY	1	0	0	1	0	0	3,000
TAMARKIN CO	YOUNGSTOWN OH	2	0	0	1	1	0	8,000
COUNTY TOTAL:		29	2	5	5	16	1	131,000
LAWRENCE								
ASSOCIATED GROCERS INC	HUNTINGTON WV	4	2	1	1	0	0	6,000
CARDINAL FOODS INC	COLUMBUS OH	1	0	0	1	0	0	3,000
CREASEY CO OF HUNTINGTON	KEMOVA WV	2	0	1	1	0	0	4,500
FOX GROCERY CO	MILTON WV	5	0	0	4	1	0	17,000
KROGER CO	SALEM VA	1	0	0	0	1	0	5,000
S M FLICKINGER CO	COLUMBUS OH	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	XENIA OH	2	0	0	2	0	0	6,000
COUNTY TOTAL:		16	2	2	10	2	0	44,500
LICKING								
BIG BEAR STORES CO	COLUMBUS OH	3	0	0	0	3	0	21,000
CARDINAL FOODS INC	COLUMBUS OH	10	1	0	7	2	0	33,750
CREASEY CO	COLUMBUS OH	4	3	1	0	0	0	3,750
KROGER CO	COLUMBUS OH	3	0	1	1	0	1	19,500
S M FLICKINGER CO	COLUMBUS OH	3	0	1	2	0	0	7,500
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	5	2	1	2	0	0	9,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		29	7	4	12	5	1	95,250
LOGAN								
A C P TEA CO/INDIANAPOLIS	INDIANAPOLIS IN	1	0	0	0	1	0	7,000
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	1	0	1	0	0	0	1,500
CARDINAL FOODS INC	COLUMBUS OH	1	0	1	0	0	0	1,500
CREASEY CO	COLUMBUS OH	1	1	0	0	0	0	750
KROGER CO	COLUMBUS OH	1	0	0	0	1	0	5,000
SCOT LAD FOODS INC	LIMA OH	1	0	1	0	0	0	1,500
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	7	3	3	1	0	0	9,750
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		14	4	6	2	2	0	30,000
LORAIN								
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	2	0	1	1	0	0	4,500
ASSOCIATED GROCERS INC	DENISON OH	1	0	1	0	0	0	1,500
BETSY ROSS FOODS INC	MOGADORE OH	8	1	0	5	2	0	25,750
FIRST NATIONAL/PICK & PAY	CLEVELAND OH	2	0	0	1	1	0	8,000
FISHER FOODS INC	BEDFORD HEIGHTS OH	8	0	0	0	4	4	75,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE OH, LORAIN	(CONTINUED)							
FOOD MARKETING CORP	FT WAYNE IN	2	1	0	1	0	0	3,750
KROGER CO	COLUMBUS OH	1	0	0	0	0	1	10,000
KROGER CO	SOLON OH	6	0	0	0	3	3	66,000
MC LAIN GROCERY CO	MASSILLON OH	7	0	2	3	2	0	22,000
RIMIS SUPER MARKET INC	CLEVELAND OH	1	0	0	0	0	1	10,000
COUNTY TOTAL:		38	2	4	11	12	9	226,500
LUCAS								
A & P TEA CO/DETROIT METRO	SOUTHFIELD MI	5	0	1	2	2	0	19,500
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	3	0	0	3	0	0	9,000
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	11	2	5	1	3	0	27,000
BOSMANS INC/FARMER JACK STORE	DETROIT MI	1	0	0	0	0	1	15,000
CARDINAL FOODS INC	COLUMBUS OH	2	0	1	0	1	0	6,500
CARPENTER COOK CO	MENOMINEE MI	1	0	0	1	0	0	3,000
FIRST NATIONAL/PICK & PAY	CLEVELAND OH	1	0	0	0	0	1	15,000
FOOD MARKETING CORP	FT WAYNE IN	4	0	0	0	2	2	35,000
KROGER CO	COLUMBUS OH	10	0	0	1	5	4	80,000
SCOT LAD FOODS INC	LIMA OH	9	0	1	4	3	1	40,500
SEAWAY FOOD TOWN INC	MAUMEE OH	29	0	3	10	16	0	120,500
SPARTAN STORES INC	GRAND RAPIDS MI	1	1	0	0	0	0	750
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	6	0	1	4	1	0	18,500
SMALL SUPPLIERS		5	1	1	2	1	0	13,250
COUNTY TOTAL:		88	4	13	28	34	9	403,500
MADISON								
CARDINAL FOODS INC	COLUMBUS OH	2	0	1	0	1	0	6,500
CREASEY CO	COLUMBUS OH	1	0	1	0	0	0	1,500
KROGER CO	COLUMBUS OH	1	0	0	0	1	0	5,000
S M FLICKINGER CO	COLUMBUS OH	2	0	1	1	0	0	4,500
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	3	0	2	1	0	0	6,000
COUNTY TOTAL:		9	0	5	2	2	0	23,500
MAHONING								
BETSY ROSS FOODS INC	MOGADORE OH	15	0	1	6	7	1	68,500
GIANT EAGLE MARKETS	PITTSBURGH PA	3	0	0	0	3	0	17,000
GOLDEN DAWN FOODS INC	SHARON PA	6	0	3	3	0	0	13,500
KROGER CO	SOLON OH	4	0	0	3	0	1	24,000
MC LAIN GROCERY CO	MASSILLON OH	1	0	0	0	1	0	5,000
PENN TRAFFIC CO	DU BOIS PA	3	0	0	1	2	0	15,000
S M FLICKINGER CO	JAMESTOWN NY	1	0	0	1	0	0	3,000
TAIRMARK CO	YOUNGSTOWN OH	28	5	6	5	12	0	95,750
SMALL SUPPLIERS		3	3	0	0	0	0	2,250
COUNTY TOTAL:		64	8	10	19	25	2	244,000
MARION								
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	1	0	1	0	0	0	1,500
BIG BEAR STORES CO	COLUMBUS OH	1	0	0	0	1	0	5,000
CARDINAL FOODS INC	COLUMBUS OH	1	0	0	1	0	0	3,000
CREASEY CO	COLUMBUS OH	1	1	0	0	0	0	750
KROGER CO	COLUMBUS OH	2	0	0	0	1	1	17,000
SEAWAY FOOD TOWN INC	MAUMEE OH	3	0	1	1	1	0	9,500
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	2	0	1	0	0	1	11,500
COUNTY TOTAL:		11	1	3	2	3	2	43,250
MEDINA								
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	1	0	0	0	0	1	10,000
ASSOCIATED GROCERS INC	DENNISON OH	1	0	0	1	0	0	3,000
BETSY ROSS FOODS INC	MOGADORE OH	1	1	0	0	0	0	750
CARDINAL FOODS INC	COLUMBUS OH	1	0	0	1	0	0	3,000
FISHER FOODS INC	BEDFORD HEIGHTS OH	2	0	0	0	2	0	10,000
FOOD MARKETING CORP	FT WAYNE IN	1	0	1	0	0	0	1,500
FRED W ALBRECHT GROCERY CO	AKRON OH	1	0	0	1	0	0	3,000
KROGER CO	SOLON OH	3	0	0	0	3	0	19,000
MC LAIN GROCERY CO	MASSILLON OH	4	0	1	3	0	0	10,500
SCOT LAD FOODS INC	LIMA OH	2	0	0	0	0	2	30,000
COUNTY TOTAL:		17	1	2	6	5	3	90,750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE OH (CONTINUED)								
MEIGS								
CARDINAL FOODS INC	COLUMBUS OH	1	0	0	1	0	0	3,000
CREASEY CO	COLUMBUS OH	1	0	1	0	0	0	1,500
FOX GROCERY CO	MILTON WV	1	0	1	0	0	0	1,500
KROGER CO	SALEM VA	1	0	0	0	1	0	7,000
SCOT LAD FOODS INC	LIMA OH	1	0	0	1	0	0	3,000
SCOT LAD FOODS INC	HEPBURN WV	1	1	0	0	0	0	750
SUPER VALU STORES INC	XENIA OH	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		2	1	0	1	0	0	3,750
COUNTY TOTAL:		9	2	2	4	1	0	23,500
MERCER								
FOOD MARKETING CORP	FT WAYNE IN	2	0	0	0	2	0	12,000
SCOT LAD FOODS INC	LIMA OH	3	1	0	2	0	0	6,750
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	7	4	1	2	0	0	10,500
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	1	1	0	0	0	0	750
COUNTY TOTAL:		13	6	1	4	2	0	30,000
MIAMI								
CARDINAL FOODS INC	COLUMBUS OH	1	0	0	1	0	0	3,000
FOOD MARKETING CORP	FT WAYNE IN	2	0	0	1	1	0	8,000
GROCERS SUPPLY CO	INDIANAPOLIS IN	2	0	0	1	1	0	10,000
KROGER CO	CINCINNATI OH	2	0	0	0	1	1	22,000
MARSH SUPERMARKETS INC	YORKTON IN	2	0	0	1	1	0	8,000
SCOT LAD FOODS INC	LIMA OH	1	0	0	0	1	0	5,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	4	1	1	1	1	0	12,250
SUPER VALU STORES INC	XENIA OH	1	0	1	0	0	0	1,500
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	2	1	1	0	0	0	2,250
SMALL SUPPLIERS		2	2	0	0	0	0	1,500
COUNTY TOTAL:		19	4	3	5	6	1	73,500
MONROE								
MC LAIN GROCERY CO	MASSILLON OH	2	0	1	1	0	0	4,500
SCOT LAD FOODS INC	LIMA OH	1	0	0	0	1	0	7,000
WHEELING WHOLESALE GROCERY CO	WHEELING WV	1	0	1	0	0	0	1,500
COUNTY TOTAL:		4	0	2	1	1	0	13,000
MONTGOMERY								
ALBI DISTRIBUTING INC	CENTERVILLE OH	1	1	0	0	0	0	750
CARDINAL FOODS INC	COLUMBUS OH	10	0	1	7	2	0	32,500
FISHER FOODS INC	BEDFORD HEIGHTS OH	2	0	0	2	0	0	6,000
KROGER CO	CINCINNATI OH	19	0	0	4	12	3	135,000
MILITARY	BUY DIRECT	1	0	0	0	0	1	15,000
SCOT LAD FOODS INC	LIMA OH	2	0	0	1	0	1	13,000
SEAHAY FOOD TOWN INC	MAUMEE OH	1	0	0	0	1	0	7,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	15	1	2	7	4	1	54,750
SUPER VALU STORES INC	XENIA OH	16	0	2	2	10	2	90,000
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	15	4	4	1	4	2	59,000
SMALL SUPPLIERS		2	1	0	1	0	0	3,750
COUNTY TOTAL:		84	7	9	25	33	10	416,750
MORGAN								
CARDINAL FOODS INC	COLUMBUS OH	1	0	0	1	0	0	3,000
CREASEY CO	COLUMBUS OH	1	1	0	0	0	0	750
KROGER CO	COLUMBUS OH	1	0	1	0	0	0	1,500
MC LAIN GROCERY CO	MASSILLON OH	1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	1	1	2	0	0	8,250
MORROW								
CARDINAL FOODS INC	COLUMBUS OH	1	0	1	0	0	0	1,500
FOOD MARKETING CORP	FT WAYNE IN	1	0	0	0	1	0	7,000
SCOT LAD FOODS INC	LIMA OH	1	0	0	1	0	0	3,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	2	1	0	1	0	0	3,750
COUNTY TOTAL:		5	1	1	2	1	0	15,250

COUNTY SUPPLIERS	TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE OH (CONTINUED)							
MUSKINGUM							
BIG BEAR STORES CO	COLUMBUS OH	3	0	1	2	0	13,000
CARDINAL FOODS INC	COLUMBUS OH	1	0	1	0	0	1,500
CREASEY CO	COLUMBUS OH	6	2	1	3	0	12,000
KROGER CO	COLUMBUS OH	3	0	1	0	2	11,500
MC LAIN GROCERY CO	MASSILLON OH	7	1	0	4	2	22,750
S M FLICKINGER CO	COLUMBUS OH	1	0	0	0	1	7,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	0	0	1	0	3,000
COUNTY TOTAL:		22	3	3	9	7	70,750
NOBLE							
ASSOCIATED GROCERS INC	DENNISON OH	2	1	1	0	0	2,250
CARDINAL FOODS INC	COLUMBUS OH	1	0	1	0	0	1,500
CREASEY CO	COLUMBUS OH	1	0	0	1	0	3,000
COUNTY TOTAL:		4	1	2	1	0	6,750
OTTAWA							
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	1	0	0	1	0	5,000
CARDINAL FOODS INC	COLUMBUS OH	1	0	1	0	0	1,500
FOOD MARKETING CORP	FT WAYNE IN	2	0	1	1	0	4,500
KROGER CO	SOLON OH	1	0	0	0	1	10,000
SEAWAY FOOD TOWN INC	MAUMEE OH	1	0	0	0	1	5,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	2	0	1	0	1	6,500
COUNTY TOTAL:		8	0	3	1	3	32,500
PAULDING							
SCOT LAD FOODS INC	LIMA OH	1	0	1	0	0	3,000
SEALTS CO INC	LIMA OH	1	1	0	0	0	750
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	4	1	3	0	0	5,250
COUNTY TOTAL:		6	2	3	1	0	9,000
PERRY							
CARDINAL FOODS INC	COLUMBUS OH	2	1	1	0	0	2,250
KROGER CO	COLUMBUS OH	1	0	0	1	0	5,000
S M FLICKINGER CO	COLUMBUS OH	1	0	0	1	0	3,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	2	1	0	1	0	3,750
COUNTY TOTAL:		6	2	1	2	1	14,000
PICKAWAY							
BIG BEAR STORES CO	COLUMBUS OH	1	0	0	1	0	5,000
CARDINAL FOODS INC	COLUMBUS OH	2	1	0	1	0	3,750
CREASEY CO	COLUMBUS OH	2	1	1	0	0	2,250
KROGER CO	COLUMBUS OH	1	0	0	1	0	7,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	1	0	0	0	750
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	1	0	0	1	0	5,000
COUNTY TOTAL:		8	3	1	1	3	23,750
PIKE							
BIG BEAR STORES CO	COLUMBUS OH	1	0	0	1	0	5,000
KROGER CO	COLUMBUS OH	1	0	0	0	1	10,000
SMALL SUPPLIERS		3	3	0	0	0	2,250
COUNTY TOTAL:		5	3	0	0	1	17,250
PORTAGE							
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	1	0	0	1	0	5,000
BETSY ROSS FOODS INC	MOGADORE OH	5	0	1	3	1	15,500
FRED W ALERCHITZ GROCERY CO	AIRON OH	2	0	0	0	2	10,000
GOLDEN DAIRY FOODS INC	SHARPSburg PA	2	1	1	0	0	2,250
HEINENS INC	BEDFORD OH	1	0	0	0	1	7,000
KROGER CO	SOLON OH	1	0	0	0	1	7,000
MC LAIN GROCERY CO	MASSILLON OH	3	0	2	1	0	6,000
TAMARKIN CO	YOUNGSTOWN OH	5	0	0	1	4	27,000
SMALL SUPPLIERS		2	1	1	0	0	2,250
COUNTY TOTAL:		22	2	5	5	10	82,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE OH (CONTINUED)								
PRESLE								
SCOT LAD FOODS INC	LIMA OH	1	0	1	0	0	0	1,500
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	4	0	2	1	1	0	11,000
SUPER VALU STORES INC	XENIA OH	1	0	0	1	0	0	3,000
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	1	0	0	0	1	0	7,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		8	1	3	2	2	0	23,250
PUTNAM								
CARPENTER COOK CO	MENOMINEE MI	1	0	1	0	0	0	1,500
FOOD MARKETING CORP	FT WAYNE IN	4	2	1	0	1	0	8,000
SCOT LAD FOODS INC	LIMA OH	3	2	1	0	0	0	3,000
SEAWAY FOOD TOWN INC	MAUMEE OH	1	0	0	1	0	0	3,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	6	2	3	1	0	0	9,000
COUNTY TOTAL:		15	6	6	2	1	0	24,500
RICHLAND								
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	1	0	1	0	0	0	1,500
ASSOCIATED GROCERS INC	DENNISON OH	1	0	0	0	0	1	10,000
BIG BEAR STORES CO	COLUMBUS OH	1	0	0	1	0	0	3,000
CARDINAL FOODS INC	COLUMBUS OH	3	1	1	0	1	0	7,250
CARPENTER COOK CO	MENOMINEE MI	1	0	1	0	0	0	1,500
FOOD MARKETING CORP	FT WAYNE IN	5	0	2	2	1	0	16,000
KROGER CO	COLUMBUS OH	3	0	0	1	1	1	25,000
SEAWAY FOOD TOWN INC	MAUMEE OH	4	0	0	3	1	0	14,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	0	0	0	1	0	7,000
SMALL SUPPLIERS		4	1	3	0	0	0	5,250
COUNTY TOTAL:		24	2	8	7	5	2	90,500
ROSS								
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	1	0	0	1	0	0	3,000
BIG BEAR STORES CO	COLUMBUS OH	2	0	0	1	0	1	13,000
CARDINAL FOODS INC	COLUMBUS OH	1	0	1	0	0	0	1,500
CREASEY CO	COLUMBUS OH	3	1	0	2	0	0	6,750
KROGER CO	COLUMBUS OH	3	0	0	1	0	0	15,000
S M FLICKINGER CO	COLUMBUS OH	1	0	0	0	1	0	5,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	3	1	1	1	0	0	5,250
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		15	3	2	6	3	1	50,250
SANDUSKY								
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	3	0	1	1	1	0	9,500
CARDINAL FOODS INC	COLUMBUS OH	1	1	0	0	0	0	750
FOOD MARKETING CORP	FT WAYNE IN	3	0	1	0	2	0	11,500
KROGER CO	SOLON OH	1	0	0	0	1	0	7,000
SCOT LAD FOODS INC	LIMA OH	1	1	0	0	0	0	750
SEAWAY FOOD TOWN INC	MAUMEE OH	1	0	0	0	1	0	5,000
SPARTAN STORES INC	GRAND RAPIDS MI	2	0	1	1	0	0	4,500
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		14	3	4	2	5	0	41,250
SCIOTO								
ASSOCIATED GROCERS INC	HUNTINGTON WV	2	0	1	0	1	0	6,500
BIG BEAR STORES CO	COLUMBUS OH	1	0	0	1	0	0	3,000
CARDINAL FOODS INC	COLUMBUS OH	2	1	1	0	0	0	2,250
CREASEY CO OF HUNTINGTON	KENOVA WV	1	0	1	0	0	0	1,500
FOX GROCERY CO	MILTON WV	2	0	0	1	1	0	8,000
KROGER CO	COLUMBUS OH	2	0	0	0	2	0	10,000
MIDLAND GROCERY CO	FORTSMOUTH OH	1	1	0	0	0	0	750
SUPER VALU STORES INC	XENIA OH	4	1	0	1	2	0	13,750
COUNTY TOTAL:		15	3	3	3	6	0	45,750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE OH (CONTINUED)								
SENECA								
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	1	0	1	0	0	0	1,500
CARDINAL FOODS INC	COLUMBUS OH	1	0	1	0	0	0	1,500
CARPENTER COOK CO	MENOMINEE MI	1	0	1	0	0	0	1,500
KROGER CO	COLUMBUS OH	2	0	0	1	1	0	10,000
SCOT LAD FOODS INC	LIMA OH	2	0	1	1	0	0	4,500
SEALTS CO INC	LIMA OH	1	1	0	0	0	0	750
SEAWAY FOOD TOWN INC	MAUMEE OH	2	0	0	1	1	0	10,000
SPARTAN STORES INC	GRAND RAPIDS MI	2	0	1	1	0	0	4,500
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	5	3	1	1	0	0	6,750
COUNTY TOTAL:		17	4	6	5	2	0	41,000
SHELBY								
CARDINAL FOODS INC	COLUMBUS OH	1	0	0	1	0	0	3,000
CLASIR FOOD SERVICES	PITTSBURGH PA	1	0	1	0	0	0	1,500
KROGER CO	CINCINNATI OH	1	0	0	0	1	0	5,000
SCOT LAD FOODS INC	LIMA OH	1	0	0	1	0	0	3,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	5	1	2	1	1	0	11,750
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	3	2	1	0	0	0	3,000
COUNTY TOTAL:		12	3	4	3	2	0	27,250
STARK								
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	2	1	1	0	0	0	2,250
ASSOCIATED GROCERS INC	DENNISON OH	13	4	2	2	3	0	52,000
BETSY ROSS FOODS INC	MOGADORE OH	2	0	0	1	1	0	10,000
FIRST NATIONAL/PICK & PAY	CLEVELAND OH	1	0	0	0	1	0	7,000
FISHER FOODS INC	BEDFORD HEIGHTS OH	2	0	0	0	1	1	17,000
FISHERS FOOD OF CANTON	CANTON OH	5	0	0	0	0	5	75,000
FRED W ALRECHT GROCERY CO	AKRON OH	1	0	0	0	1	0	5,000
KROGER CO	SOLON OH	5	0	0	4	1	0	19,000
MC LAIN GROCERY CO	MASSILLION OH	23	4	5	4	8	2	92,500
S M FLICKINGER CO	JAMESTOWN NY	1	0	0	0	1	0	5,000
SCOT LAD FOODS INC	LIMA OH	2	0	2	0	0	0	3,000
TAMARKIN CO	YOUNGSTOWN OH	1	0	0	1	0	0	3,000
COUNTY TOTAL:		58	9	10	12	16	11	290,750
SUMMIT								
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	3	0	0	2	1	0	11,000
BETSY ROSS FOODS INC	MOGADORE OH	31	4	5	14	8	0	92,500
CARDINAL FOODS INC	COLUMBUS OH	2	1	0	0	1	0	5,750
FIRST NATIONAL/PICK & PAY	CLEVELAND OH	1	0	0	0	0	1	15,000
FISHER FOODS INC	BEDFORD HEIGHTS OH	7	0	0	0	2	5	82,000
FOOD MARKETING CORP	FT DIXIE IN	1	0	0	1	0	0	3,000
FRED W ALRECHT GROCERY CO	AKRON OH	23	0	2	7	13	1	110,000
KROGER CO	SOLON OH	10	0	0	3	4	3	68,000
MC LAIN GROCERY CO	MASSILLION OH	11	3	3	3	2	0	25,750
TAMARKIN CO	YOUNGSTOWN OH	2	0	0	0	1	1	15,000
COUNTY TOTAL:		91	8	10	30	32	11	420,000
TRUMBULL								
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	2	1	0	1	0	0	3,750
BETSY ROSS FOODS INC	MOGADORE OH	10	0	0	5	3	2	52,000
GIANT EAGLE MARKETS	PITTSBURGH PA	2	0	1	1	0	0	4,500
GOLDEN DAWN FOODS INC	SHARON PA	7	1	3	3	0	0	14,250
KROGER CO	SOLON OH	1	0	0	0	1	0	7,000
PENNY TRAFFIC CO	DU BOIS PA	3	0	1	0	2	0	13,500
S M FLICKINGER CO	JAMESTOWN NY	2	0	2	0	0	0	3,000
TAMARKIN CO	YOUNGSTOWN OH	24	5	9	4	4	2	69,250
SMALL SUPPLIERS		2	0	2	0	0	0	3,000
COUNTY TOTAL:		53	7	18	14	10	4	170,250
TUSCARAWAS								
ASSOCIATED GROCERS INC	DENNISON OH	5	2	0	0	3	0	20,500
BIG BEAR STORES CO	COLUMBUS OH	1	0	0	0	1	0	5,000
KROGER CO	SOLON OH	1	0	0	1	0	0	3,000
MC LAIN GROCERY CO	MASSILLION OH	9	1	5	2	1	0	19,250

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE OH, TUSCARAWAS		(CONTINUED)						
SCOT LAD FOODS INC	LIMA OH	2	0	0	0	1	1	17,000
COUNTY TOTAL:		16	3	5	3	6	1	64,750
UNION								
CARDINAL FOODS INC	COLUMBUS OH	1	0	0	1	0	0	3,000
KROGER CO	COLUMBUS OH	1	0	0	0	1	0	5,000
SEAWAY FOOD TOWN INC	MAUMEE OH	1	0	1	0	0	0	1,500
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	3	1	2	0	0	0	3,750
COUNTY TOTAL:		6	1	3	1	1	0	13,250
VAN WERT								
CARPENTER COOK CO	MENOMINEE MI	1	0	0	0	1	0	5,000
FOOD MARKETING CORP	FT WAYNE IN	1	0	0	1	0	0	3,000
MARSH SUPERMARKETS INC	YORKTOWN IN	1	0	0	0	1	0	5,000
SCOT LAD FOODS INC	LIMA OH	1	0	0	1	0	0	3,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	3	2	1	0	0	0	3,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		8	3	1	2	2	0	19,750
VINTON								
KROGER CO	COLUMBUS OH	1	0	1	0	0	0	1,500
COUNTY TOTAL:		1	0	1	0	0	0	1,500
WARREN								
BIG BEAR STORES CO	COLUMBUS OH	1	0	0	0	1	0	5,000
KROGER CO	CINCINNATI OH	2	0	0	1	0	1	13,000
MARSH SUPERMARKETS INC	YORKTOWN IN	1	0	0	0	1	0	5,000
SUPER FOOD SERVICES	CINCINNATI OH	4	2	1	1	0	0	6,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	7	0	2	2	2	1	33,000
SUPER VALU STORES INC	XENIA OH	4	0	1	2	1	0	12,500
WHITE VILLA GROCERS INC	WEST CARROLLTON OH	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		21	3	5	6	5	2	76,750
WASHINGTON								
ASSOCIATED GROCERS INC	DENNISON OH	2	0	1	1	0	0	4,500
BIG BEAR STORES CO	COLUMBUS OH	1	0	0	0	0	1	10,000
CARDINAL FOODS INC	COLUMBUS OH	1	0	1	0	0	0	1,500
CREASEY CO OF CLARKSBURG	CLARKSBURG WV	1	1	0	0	0	0	750
FOX GROCERY CO	MILTON WV	1	0	0	1	0	0	3,000
KROGER CO	SALIM VA	2	0	0	0	2	0	12,000
MC LAIN GROCERY CO	MASSILON OH	6	0	2	1	3	0	21,000
PCMCO INC	BARNESVILLE OH	1	1	0	0	0	0	750
THOPOFARE MARKETS INC	YOUNGSTOWN OH	1	0	0	1	0	0	3,000
WHEELING WHOLESALE GROCERY CO	WHEELING WV	1	1	0	0	0	0	750
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		18	4	4	4	5	1	58,000
WAYNE								
ASSOCIATED GROCERS INC	DENNISON OH	5	0	1	2	1	1	22,500
BETSY FOSS FOODS INC	HOGARDE OH	2	0	1	1	0	0	4,500
KROGER CO	SOLON OH	1	0	0	1	0	0	3,000
MC LAIN GROCERY CO	MASSILON OH	9	4	0	3	2	0	24,000
SCOT LAD FOODS INC	LIMA OH	3	0	0	0	1	2	25,000
COUNTY TOTAL:		20	4	2	7	4	3	79,000
WILLIAMS								
CARPENTER COOK CO	MENOMINEE MI	2	1	1	0	0	0	2,250
FOOD MARKETING CORP	FT WAYNE IN	3	1	0	2	0	0	6,750
SCOT LAD FOODS INC	LIMA OH	1	0	0	0	1	0	7,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	4	1	3	0	0	0	5,250
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		11	3	5	2	1	0	22,750

RD-A123 601

GUIDELINES AND DATA TO SUPPORT PLANS FOR REALLOCATING
FOOD DURING CRISIS. (U) SYSTAN INC LOS ALTOS CA
J W BILLHEIMER ET AL. SEP 82 SYSTAN-D180-APP-5

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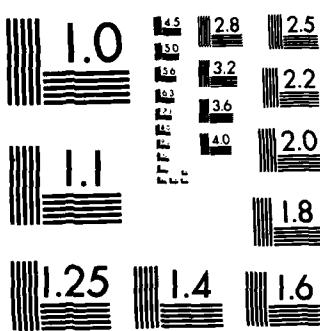
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MICROCOPY RESOLUTION TEST CHART
NATIONAL BUREAU OF STANDARDS-1963-A

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE OH (CONTINUED)								
WOOD								
A & P TEA CO/DETROIT METRO	SOUTHFIELD MI	2	0	1	0	1	0	8,500
AMERICAN SEAWAY FOODS INC	BEDFORD HEIGHTS OH	1	0	1	0	0	0	1,500
ASSOCIATED GROCERS OF MICHIGAN	HOLT MI	3	0	1	1	1	0	9,500
FOOD MARKETING CORP	FT WAYNE IN	1	0	1	0	0	0	1,500
KROGER CO	COLUMBUS OH	1	0	0	0	0	1	10,000
SCOT LAD FOODS INC	LIMA OH	3	1	1	1	0	0	5,250
SEAWAY FOOD TOWN INC	MAUMEE OH	3	0	1	0	2	0	11,500
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	3	0	1	2	0	0	7,500
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		18	1	8	4	4	1	56,750
WYANDOT								
CARDINAL FOODS INC	COLUMBUS OH	1	0	1	0	0	0	1,500
CREASEY CO	COLUMBUS OH	1	0	1	0	0	0	1,500
SCOT LAD FOODS INC	LIMA OH	1	0	0	1	0	0	3,000
SUPER FOOD SERVICES INC	BELLEFONTAINE OH	2	0	1	0	1	0	6,500
COUNTY TOTAL:		5	0	3	1	1	0	12,500
OH STATE TOTAL:		1,962	298	374	544	553	193	7,969,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05								
STATE: WI								
ADAMS								
COPPS CO	STEVENS POINT WI	2	1	1	0	0	0	2,250
HUB CITY FOODS INC	MARSHFIELD WI	2	1	1	0	0	0	2,250
RED OWL FOOD STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
ROUNDYS INC	MILWAUKEE WI	1	0	0	1	0	0	3,000
COUNTY TOTAL:		6	2	3	1	0	0	9,000
ASHLAND								
FAIRWAY FOODS INC	NORTHFIELD MN	1	0	0	1	0	0	3,000
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	2	2	0	0	0	0	1,500
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	0	1	0	0	3,000
NORTHLAND ASSOCIATE GROCERS	NORWAY MI	2	1	0	1	0	0	3,750
SUPER VALU STORES INC	GREEN BAY WI	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		8	4	0	4	0	0	15,000
BARRON								
FAIRWAY FOODS INC	NORTHFIELD MN	3	0	0	2	1	0	11,000
GATEWAY FOODS INC	LA CROSSE WI	4	1	1	2	0	0	8,250
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	1	0	0	0	0	750
NATIONAL SUPER MARKETS	HOPKINS MN	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	HOPKINS MN	2	0	1	0	1	0	6,500
TWIN PORTS GROCERY CO	SUPERIOR WI	2	1	1	0	0	0	2,250
COUNTY TOTAL:		13	3	4	4	2	0	30,250
BAYFIELD								
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	1	0	1	0	0	0	1,500
TWIN PORTS GROCERY CO	SUPERIOR WI	4	3	1	0	0	0	3,750
COUNTY TOTAL:		5	3	2	0	0	0	5,250
BROWN								
CARPENTER COOK CO	MENOMINEE MI	2	0	0	2	0	0	6,000
COPPS CO	STEVENS POINT WI	1	0	0	1	0	0	3,000
FARM HOUSE FOODS CORP HQ	MILWAUKEE WI	1	0	0	1	0	0	3,000
GODFREY CO	WAUKESHA WI	3	0	1	0	2	0	11,500
KOHLS FOOD STORES	MILWAUKEE WI	2	0	0	0	1	1	15,000
RED OWL FOOD STORES INC	HOPKINS MN	8	2	3	1	1	1	29,000
ROUNDYS INC	LITTLE CHUTE WI	5	2	2	1	0	0	7,500
S C SHANNON CO	APPLETON WI	15	0	5	8	2	0	43,500
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	2	0	1	1	0	0	4,500
SUPER VALU STORES INC	GREEN BAY WI	9	1	1	5	2	0	27,250
COUNTY TOTAL:		48	5	13	20	8	2	150,250
BUFFALO								
SUPER VALU STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		1	0	0	1	0	0	3,000
BURNETT								
FAIRWAY FOODS INC	NORTHFIELD MN	3	2	0	1	0	0	4,500
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	2	2	0	0	0	0	1,500
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	2	0	2	0	0	0	3,000
HANCOCK NELSON	ST PAUL MN	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
COUNTY TOTAL:		9	5	3	1	0	0	11,250
CALUMET								
GODFREY CO	WAUKESHA WI	1	0	0	1	0	0	3,000
NORTHLAND ASSOCIATE GROCERS	NORWAY MI	1	0	1	0	0	0	1,500
ROUNDYS INC	LITTLE CHUTE WI	1	0	1	0	0	0	1,500
S C SHANNON CO	APPLETON WI	4	0	1	3	0	0	10,500
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	1	1	0	0	0	0	750
SUPER VALU STORES INC	GREEN BAY WI	1	0	1	0	0	0	1,500
COUNTY TOTAL:		9	1	4	4	0	0	18,750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE WI (CONTINUED)								
CHIPPEWA								
COPPS CO	STEVENS POINT WI	1	0	0	1	0	0	3,000
GATEWAY FOODS INC	LA CROSSE WI	4	0	3	1	0	0	7,500
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	0	0	0	1	10,000
HUB CITY FOODS INC	MARSHFIELD WI	3	1	1	0	1	0	7,250
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	HOPKINS MN	3	1	1	0	1	0	7,250
COUNTY TOTAL:		13	2	5	2	3	1	40,000
CLARK								
COPPS CO	STEVENS POINT WI	7	3	2	2	0	0	11,250
COPPS STORES INC	STEVENS POINT WI	1	0	0	1	0	0	3,000
HUB CITY FOODS INC	MARSHFIELD WI	3	2	1	0	0	0	3,000
ROUNDYS INC	LITTLE CHUTE WI	2	0	0	2	0	0	6,000
ROUNDYS INC	MILWAUKEE WI	1	0	1	0	0	0	1,500
S C SHANNON CO	APPLETON WI	1	0	0	1	0	0	3,000
COUNTY TOTAL:		15	5	4	6	0	0	27,750
COLUMBIA								
CERTCO INC	MADISON WI	3	2	1	0	0	0	3,000
LUCKY STORES INC	MILAN IL	1	0	0	0	1	0	5,000
ROUNDYS INC	MILWAUKEE WI	4	0	1	1	2	0	14,500
S C SHANNON CO	APPLETON WI	3	2	0	1	0	0	4,500
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	GREEN BAY WI	2	0	1	1	0	0	4,500
COUNTY TOTAL:		14	4	3	4	3	0	34,500
CRAWFORD								
CERTCO INC	MADISON WI	1	1	0	0	0	0	750
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	0	0	1	0	7,000
GATEWAY FOODS INC	LA CROSSE WI	3	3	0	0	0	0	2,250
HUB CITY FOODS INC	MARSHFIELD WI	1	1	0	0	0	0	750
NASH-FINCH CO	CEDAR RAPIDS IA	1	0	0	1	0	0	3,000
COUNTY TOTAL:		7	5	0	1	1	0	13,750
DANE								
CERTCO INC	MADISON WI	14	2	6	6	0	0	28,500
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	4	1	2	1	0	0	6,750
COPPS CO	STEVENS POINT WI	3	0	0	0	1	2	27,000
GATEWAY FOODS INC	LA CROSSE WI	9	2	2	4	0	1	26,500
GODFREY CO	WAUKESHA WI	7	0	0	4	3	0	31,000
KOHLS FOOD STORES	MILWAUKEE WI	6	0	0	0	6	0	38,000
LUCKY STORES INC	MILAN IL	8	0	0	1	6	1	51,000
RED OWL FOOD STORES INC	HOPKINS MN	1	1	0	0	0	0	750
ROUNDYS INC	MILWAUKEE WI	1	0	0	1	0	0	3,000
ROUNDYS INC	MILWAUKEE WI	5	1	1	2	0	1	23,250
ROUNDYS INC	LITTLE CHUTE WI	1	0	0	1	0	0	3,000
S C SHANNON CO	APPLETON WI	3	2	0	1	0	0	4,500
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	3	0	1	0	2	0	11,500
SUPER VALU STORES INC	GREEN BAY WI	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		2	1	1	0	0	0	2,250
COUNTY TOTAL:		68	10	13	22	18	5	260,000
DODGE								
GODFREY CO	WAUKESHA WI	1	0	0	0	1	0	5,000
ROUNDYS INC	MILWAUKEE WI	2	0	0	2	0	0	6,000
ROUNDYS INC	LITTLE CHUTE WI	2	0	0	1	1	0	8,000
S C SHANNON CO	APPLETON WI	4	1	0	3	0	0	9,750
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	6	0	3	3	0	0	13,500
SUPER VALU STORES INC	GREEN BAY WI	1	0	0	1	0	0	3,000
COUNTY TOTAL:		16	1	3	10	2	0	45,250
DOOR								
GODFREY CO	WAUKESHA WI	1	0	0	0	1	0	5,000
FED OWL FOOD STORES INC	HOPKINS MN	2	0	0	2	0	0	6,000
ROUNDYS INC	LITTLE CHUTE WI	2	2	0	0	0	0	1,500

COUNTY SUPPLIERS		TOTAL STORES	500K-1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE WI, DOOR	(CONTINUED)							
S C SHANNON CO	APPLETON WI	2	0	1	0	1	0	6,500
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	2	0	0	1	1	0	8,000
SUPER VALU STORES INC	GREEN BAY WI	2	0	0	2	0	0	6,000
COUNTY TOTAL:		11	2	1	5	3	0	33,000
DOUGLAS								
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	2	1	0	1	0	0	3,750
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	2	0	0	0	1	1	15,000
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	HOPKINS MN	1	0	0	0	1	0	5,000
TWIN PORTS GROCERY CO	SUPERIOR WI	3	1	1	0	1	0	9,250
COUNTY TOTAL:		9	2	1	2	3	1	36,000
DUNN								
FARM HOUSE FOODS CORP	EAU CLAIR WI	1	1	0	0	0	0	750
GATEWAY FOODS INC	LA CROSSE WI	1	0	1	0	0	0	1,500
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	0	0	1	0	5,000
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	0	1	0	7,000
SUPER VALU STORES INC	HOPKINS MN	1	0	0	0	1	0	7,000
COUNTY TOTAL:		5	1	1	0	3	0	21,250
EAU CLAIRE								
COPPS CO	STEVENS POINT WI	2	0	0	0	1	1	20,000
COPPS STORES INC	STEVENS POINT WI	1	0	0	0	1	0	5,000
FAIRNAY FOODS INC	NORTHFIELD MN	1	0	0	0	0	1	10,000
FARM HOUSE FOODS CORP	EAU CLAIR WI	1	1	0	0	0	0	750
GATEWAY FOODS INC	LA CROSSE WI	4	0	2	1	1	0	13,000
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	1	0	0	0	0	750
HUB CITY FOODS INC	MARSHFIELD WI	2	1	1	0	0	0	2,250
ROUNDYS INC	MILWAUKEE WI	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	DES MOINES IA	2	0	0	0	1	1	17,000
TWIN PORTS GROCERY CO	SUPERIOR WI	1	0	0	1	0	0	3,000
COUNTY TOTAL:		16	3	3	3	4	3	74,750
FLORENCE								
CARPENTER COOK CO	MENOMINEE MI	1	1	0	0	0	0	750
RED CWL FOOD STORES INC	HOPKINS MN	1	1	0	0	0	0	750
COUNTY TOTAL:		2	2	0	0	0	0	1,500
FOND DU LAC								
COPPS CO	STEVENS POINT WI	1	0	0	0	1	0	5,000
GODFREY CO	WAUKESHA WI	2	0	0	1	1	0	8,000
KOHLS FOOD STORES	MILWAUKEE WI	1	0	0	0	0	1	10,000
RED CWL FOOD STORES INC	HOPKINS MN	2	0	0	1	1	0	10,000
ROUNDYS INC	LITTLE CHUTE WI	1	0	0	1	0	0	3,000
ROUNDYS INC	MILWAUKEE WI	4	3	0	0	0	1	12,250
S C SHANNON CO	APPLETON WI	4	1	1	1	1	0	10,250
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	6	2	2	0	2	0	14,500
SUPER VALU STORES INC	GREEN BAY WI	3	0	0	1	2	0	13,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		25	7	3	5	8	2	86,750
FOREST								
ROUNDYS INC	LITTLE CHUTE WI	1	1	0	0	0	0	750
S C SHANNON CO	APPLETON WI	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	GREEN BAY WI	1	1	0	0	0	0	750
COUNTY TOTAL:		3	2	0	1	0	0	4,500
GRANT								
CERTCO INC	MADISON WI	2	2	0	0	0	0	1,500
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	3	0	1	2	0	0	7,500
GATEWAY FOODS INC	LA CROSSE WI	5	1	1	1	1	1	25,250
GODFREY CO	WAUKESHA WI	1	0	0	1	0	0	3,000
NASH-FINCH CO	CEDAR RAPIDS IA	1	1	0	0	0	0	750
ROUNDYS INC	MILWAUKEE WI	1	1	0	0	0	0	750
COUNTY TOTAL:		13	5	2	4	1	1	38,750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE WI (CONTINUED)								
GREEN								
CERTCO INC	MADISON WI	3	2	1	0	0	0	3,000
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	2	0	1	1	0	0	4,500
GATEWAY FOODS INC	LA CROSSE WI	1	0	1	0	0	0	1,500
GODFREY CO	WAUKESHA WI	2	0	0	1	1	0	8,000
LUCKY STORES INC	MILAN IL	1	0	0	0	1	0	5,000
ROUNDYS INC	MILWAUKEE WI	1	0	0	0	1	0	10,000
COUNTY TOTAL:		10	2	3	2	2	1	32,000
GREEN LAKE								
GODFREY CO	WAUKESHA WI	1	0	0	0	1	0	5,000
ROUNDYS INC	LITTLE CHUTE WI	2	0	2	0	0	0	3,000
S C SHANNON CO	APPLETON WI	2	2	0	0	0	0	1,500
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	3	0	1	2	0	0	7,500
SUPER VALU STORES INC	GREEN BAY WI	1	0	0	1	0	0	3,000
COUNTY TOTAL:		9	2	3	3	1	0	20,000
IOWA								
CERTCO INC	MADISON WI	2	0	2	0	0	0	3,000
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	0	1	0	0	3,000
GATEWAY FOODS INC	LA CROSSE WI	2	0	1	0	1	0	6,500
COUNTY TOTAL:		5	0	3	1	1	0	12,500
IRON								
COPPS CO	STEVENS POINT WI	1	0	0	0	1	0	5,000
NORTHLAND ASSOCIATE GROCERS	NORWAY MI	1	0	0	1	0	0	3,000
ROUNDYS INC	MILWAUKEE WI	1	0	0	1	0	0	3,000
COUNTY TOTAL:		3	0	0	2	1	0	11,000
JACKSON								
GATEWAY FOODS INC	LA CROSSE WI	3	1	1	0	1	0	7,250
HUB CITY FOODS INC	MARSHFIELD WI	1	0	0	1	0	0	3,000
ROUNDYS INC	MILWAUKEE WI	1	0	0	0	1	0	5,000
COUNTY TOTAL:		5	1	1	1	2	0	15,250
JEFFERSON								
CERTCO INC	MADISON WI	1	0	1	0	0	0	1,500
COPPS CO	STEVENS POINT WI	1	0	0	1	0	0	3,000
GATEWAY FOODS INC	LA CROSSE WI	1	0	0	1	0	0	3,000
GODFREY CO	WAUKESHA WI	2	0	0	1	1	0	8,000
KOHLS FOOD STORES	MILWAUKEE WI	1	0	0	0	1	0	7,000
LUCKY STORES INC	MILAN IL	1	0	0	0	1	0	5,000
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
ROUNDYS INC	MILWAUKEE WI	4	1	2	1	0	0	6,750
ROUNDYS INC	LITTLE CHUTE WI	1	0	0	1	0	0	3,000
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	GREEN BAY WI	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	0	0	0	1	0	5,000
COUNTY TOTAL:		16	1	3	8	4	0	51,250
JUNEAU								
CERTCO INC	MADISON WI	1	1	0	0	0	0	750
GATEWAY FOODS INC	LA CROSSE WI	2	1	1	0	0	0	2,250
ROUNDYS INC	LITTLE CHUTE WI	1	1	0	0	0	0	750
ROUNDYS INC	MILWAUKEE WI	1	0	0	0	1	0	7,000
COUNTY TOTAL:		5	3	1	0	1	0	10,750
KENOSHA								
CENTRAL GROCERS COOP INC	FRANKLIN PARK IL	2	0	0	1	1	0	8,000
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	1	0	0	0	1,500
GODFREY CO	WAUKESHA WI	5	0	0	2	3	0	21,000
KOHLS FOOD STORES	MILWAUKEE WI	2	0	0	0	2	0	10,000
LUCKY STORES INC	MILAN IL	1	0	0	0	0	1	10,000
ROUNDYS INC	MILWAUKEE WI	1	0	1	0	0	0	1,500
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	4	0	0	1	3	0	20,000
SUPER VALU STORES INC	GREEN BAY WI	4	0	0	1	2	1	23,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE WI, KENOSHA		(CONTINUED)						
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	2	2	0	0	0	0	1,500
COUNTY TOTAL:		22	2	2	5	11	2	9,500
KENOSHA								
CARPENTER COOK CO	MENOMINEE MI	2	0	1	1	0	0	4,500
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	2	0	2	0	0	0	3,000
SUPER VALU STORES INC	GREEN BAY WI	1	0	0	1	0	0	3,000
COUNTY TOTAL:		6	0	3	3	0	0	13,500
LA CROSSE								
COPPS CO	STEVENS POINT WI	2	0	0	0	2	0	10,000
GATEWAY FOODS INC	LA CROSSE WI	16	1	4	6	0	5	84,750
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	0	0	1	0	7,000
ROUNDYS INC	MILWAUKEE WI	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	HOPKINS MN	3	0	0	0	3	0	19,000
COUNTY TOTAL:		23	1	4	6	7	5	125,750
LAFAYETTE								
FARM HOUSE FOODS CORP	ELDRIDGE IA	1	1	0	0	0	0	750
GATEWAY FOODS INC	LA CROSSE WI	1	0	0	0	1	0	5,000
ROUNDYS INC	MILWAUKEE WI	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	1	1	0	1	0	7,250
LANGLADE								
CARPENTER COOK CO	MENOMINEE MI	1	0	1	0	0	0	1,500
COPPS CO	STEVENS POINT WI	1	0	0	1	0	0	3,000
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
S C SHANNON CO	APPLETON WI	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	GREEN BAY WI	1	0	0	1	0	0	3,000
COUNTY TOTAL:		5	0	1	3	1	0	15,500
LINCOLN								
COPPS CO	STEVENS POINT WI	2	0	1	1	0	0	4,500
HUB CITY FOODS INC	MARSHFIELD WI	3	1	0	1	1	0	8,750
RED OWL FOOD STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
ROUNDYS INC	LITTLE CHUTE WI	1	0	0	1	0	0	3,000
ROUNDYS INC	MILWAUKEE WI	2	0	0	2	0	0	6,000
S C SHANNON CO	APPLETON WI	2	0	1	1	0	0	4,500
COUNTY TOTAL:		11	1	3	6	1	0	28,250
MANITOWOC								
CARPENTER COOK CO	MENOMINEE MI	1	0	0	1	0	0	3,000
COPPS CO	STEVENS POINT WI	1	0	0	0	0	1	10,000
FARM HOUSE FOODS CORP HQ	MILWAUKEE WI	1	0	1	0	0	0	1,500
GATEWAY FOODS INC	LA CROSSE WI	1	0	0	1	0	0	3,000
GODFREY CO	WAUKESHA WI	2	0	1	1	0	0	4,500
NORTHLAND ASSOCIATE GROCERS	NORWAY MI	1	1	0	0	0	0	750
PLUMB AND NELSON CO	MANITOWAC WI	1	0	1	0	0	0	1,500
RED OWL FOOD STORES INC	HOPKINS MN	2	0	0	0	2	0	10,000
ROUNDYS INC	MILWAUKEE WI	1	0	0	1	0	0	3,000
ROUNDYS INC	LITTLE CHUTE WI	1	1	0	0	0	0	750
S C SHANNON CO	APPLETON WI	4	0	3	1	0	0	7,500
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	5	2	2	1	0	0	7,500
SCHWEIGMANN BROS GIANT SUPER MKT	NEW ORLEANS LA	1	1	0	0	0	0	750
SUPER VALU STORES INC	GREEN BAY WI	4	0	0	3	1	0	14,000
SMALL SUPPLIERS		2	0	2	0	0	0	3,000
COUNTY TOTAL:		28	5	10	9	3	1	70,750
MARATHON								
COPPS CO	STEVENS POINT WI	11	1	7	2	1	0	22,250
GATEWAY FOODS INC	LA CROSSE WI	1	0	1	0	0	0	1,500
HUB CITY FOODS INC	MARSHFIELD WI	2	1	1	0	0	0	2,250
RED OWL FOOD STORES INC	HOPKINS MN	4	0	0	2	2	0	16,000
ROUNDYS INC	MILWAUKEE WI	1	0	0	0	1	0	5,000
ROUNDYS INC	LITTLE CHUTE WI	4	0	1	3	0	0	10,500

COUNTY SUPPLIERS		TOTAL STORES	500K-1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE WI, MARATHON	(CONTINUED)							
S C SHANNON CO	APPLETON WI	4	1	1	1	0	1	20,250
SUPER VALU STORES INC	GREEN BAY WI	2	0	0	0	2	0	10,000
COUNTY TOTAL:		29	3	11	8	6	1	87,750
MARINETTE								
CARPENTER COOK CO	MENOMINEE MI	4	0	1	3	0	0	10,500
FARM HOUSE FOODS CORP HQ	MILWAUKEE WI	1	0	0	1	0	0	3,000
NORTHLAND ASSOCIATE GROCERS	NORWAY MI	3	1	2	0	0	0	3,750
RED OWL FOOD STORES INC	HOPKINS MN	2	1	0	1	0	0	3,750
ROUNDYS INC	LITTLE CHUTE WI	2	2	0	0	0	0	1,500
S C SHANNON CO	APPLETON WI	4	0	3	1	0	0	7,500
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	GREEN BAY WI	1	0	1	0	0	0	1,500
COUNTY TOTAL:		18	4	7	6	1	0	36,500
MARQUETTE								
CUPPS CO	STEVENS POINT WI	2	1	1	0	0	0	2,250
ROUNDYS INC	MILWAUKEE WI	1	1	0	0	0	0	750
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	1	1	0	0	0	0	750
COUNTY TOTAL:		4	3	1	0	0	0	3,750
MENOMINEE								
S C SHANNON CO	APPLETON WI	1	1	0	0	0	0	750
COUNTY TOTAL:		1	1	0	0	0	0	750
MILWAUKEE								
ASSOCIATED GROCERS INC	NEW BERLIN WI	5	3	1	0	1	0	8,750
GODFREY CO	WAUKESHA WI	29	0	0	10	16	3	158,000
KOHLS FOOD STORES	MILWAUKEE WI	36	0	1	1	26	8	244,500
RED OWL FOOD STORES INC	HOPKINS MN	5	0	1	2	2	0	19,500
ROUNDYS INC	MILWAUKEE WI	46	10	9	14	6	7	185,000
S C SHANNON CO	APPLETON WI	13	3	6	3	1	0	25,250
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	3	0	0	1	2	0	13,000
SUPER VALU STORES INC	GREEN BAY WI	8	0	2	3	3	0	29,000
SUSQUE FOOD MARKETS INC	CATAWISSA PA	1	0	0	1	0	0	3,000
WAYCO FOODS CORP	ELK GROVE VILLAGE IL	1	0	0	0	1	0	5,000
SMALL SUPPLIERS		2	1	0	0	0	1	10,750
COUNTY TOTAL:		149	17	20	35	58	19	701,750
MONROE								
FAIRHAY FOODS INC	NORTHFIELD MN	2	2	0	0	0	0	1,500
FARM HOUSE FOODS CORP	EAU CLAIR WI	1	0	1	0	0	0	1,500
GATEWAY FOODS INC	LA CROSSE WI	4	1	2	0	1	0	8,750
RED OWL FOOD STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
ROUNDYS INC	MILWAUKEE WI	1	0	0	0	1	0	7,000
ROUNDYS INC	LITTLE CHUTE WI	1	1	0	0	0	0	750
S C SHANNON CO	APPLETON WI	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		12	4	4	2	2	0	27,000
OCOHO								
CARPENTER COOK CO	MENOMINEE MI	3	0	2	1	0	0	6,000
RED OWL FOOD STORES INC	HOPKINS MN	3	1	2	0	0	0	3,750
ROUNDYS INC	LITTLE CHUTE WI	2	2	0	0	0	0	1,500
S C SHANNON CO	APPLETON WI	3	2	0	1	0	0	4,500
SUPER VALU STORES INC	GREEN BAY WI	1	1	0	0	0	0	750
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		13	7	4	2	0	0	17,250
ONEIDA								
CARPENTER COOK CO	MENOMINEE MI	1	0	1	0	0	0	1,500
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	0	0	1	0	5,000
NORTHLAND ASSOCIATE GROCERS	NORWAY MI	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	2	0	0	0	2	0	14,000
S C SHANNON CO	APPLETON WI	1	0	0	0	1	0	7,000
SUPER VALU STORES INC	GREEN BAY WI	4	0	1	1	2	0	16,500
COUNTY TOTAL:		10	1	2	1	6	0	44,750

COUNTY SUPPLIERS		TOTAL STORES	500K-1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE WI (CONTINUED)								
OUTAGAMIE								
CARPENTER COOK CO	MENOMINEE MI	1	0	0	0	1	0	5,000
COPPS CO	STEVENS POINT WI	1	1	0	0	0	0	750
FARM HOUSE FOODS CORP HQ	MILWAUKEE WI	1	0	0	1	0	0	3,000
GODFREY CO	WAUKESHA WI	2	0	0	1	1	0	8,000
KOHLS FOOD STORES	MILWAUKEE WI	1	0	0	0	1	0	7,000
NORTHLAND ASSOCIATE GROCERS	NORWAY MI	1	0	0	0	1	0	5,000
RED OWL FOOD STORES INC	HOPKINS MN	4	1	0	2	1	0	11,750
ROUNDYS INC	LITTLE CHUTE WI	2	0	0	1	1	0	8,000
S C SHANNON CO	APPLETON WI	11	2	1	4	3	1	49,000
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	4	0	0	1	3	0	22,000
SUPER VALU STORES INC	GREEN BAY WI	3	1	0	1	1	0	8,750
COUNTY TOTAL:		31	5	1	11	13	1	128,250
OZAUKEE								
GODFREY CO	WAUKESHA WI	3	0	0	0	3	0	15,000
KOHLS FOOD STORES	MILWAUKEE WI	3	0	0	2	1	0	13,000
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	0	1	0	7,000
ROUNDYS INC	MILWAUKEE WI	1	1	0	0	0	0	750
ROUNDYS INC	LITTLE CHUTE WI	1	0	0	1	0	0	3,000
ROUNDYS INC	MILWAUKEE WI	2	0	0	1	1	0	8,000
S C SHANNON CO	APPLETON WI	1	1	0	0	0	0	750
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	4	1	1	1	1	0	10,250
COUNTY TOTAL:		16	3	1	5	7	0	57,750
PEPIN								
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	1	0	0	0	0	750
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		2	1	0	1	0	0	3,750
PIERCE								
FAIRWAY FOODS INC	NORTHFIELD MN	3	0	0	3	0	0	9,000
GATEWAY FOODS INC	LA CROSSE WI	1	1	0	0	0	0	750
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	1	0	0	0	1,500
HUB CITY FOODS INC	MARSHFIELD WI	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	HOPKINS MN	3	0	2	1	0	0	6,000
COUNTY TOTAL:		10	2	4	4	0	0	19,500
POLK								
FAIRWAY FOODS INC	NORTHFIELD MN	6	2	0	2	2	0	17,500
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	2	2	0	0	0	0	1,500
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	1	0	0	0	0	750
HANCOCK NELSON	ST PAUL MN	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
SUPER VALU STORES INC	HOPKINS MN	2	0	0	2	0	0	6,000
COUNTY TOTAL:		13	6	1	4	2	0	28,000
FORTAGE								
COPPS CO	STEVENS POINT WI	4	1	0	0	3	0	15,750
RED OWL FOOD STORES INC	HOPKINS MN	3	0	0	3	0	0	9,000
ROUNDYS INC	LITTLE CHUTE WI	4	1	1	2	0	0	8,250
S C SHANNON CO	APPLETON WI	2	1	1	0	0	0	2,250
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		15	3	3	6	3	0	39,750
PRICE								
COPPS CO	STEVENS POINT WI	2	0	0	1	1	0	8,000
FAIRWAY FOODS INC	NORTHFIELD MN	1	0	0	0	1	0	5,000
HUB CITY FOODS INC	MARSHFIELD WI	1	0	1	0	0	0	1,500
TWIN PORTS GROCERY CO	SUPERIOR WI	1	0	0	1	0	0	3,000
COUNTY TOTAL:		5	0	1	2	2	0	17,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE WI (CONTINUED)								
RACINE								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	2	1	0	1	0	0	3,750
GODFREY CO	WAUKESHA WI	4	0	0	1	2	1	23,000
KOHL'S FOOD STORES	MILWAUKEE WI	3	0	0	1	2	0	13,000
ROUNDYS INC	MILWAUKEE WI	6	0	4	2	0	0	12,000
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	8	0	0	3	5	0	34,000
SUPER VALU STORES INC	GREEN BAY WI	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	HOPKINS MN	2	0	0	0	1	1	20,000
COUNTY TOTAL:		26	1	4	9	10	2	108,750
RICHLAND								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	0	1	0	0	3,000
HUB CITY FOODS INC	MARSHFIELD WI	1	1	0	0	0	0	750
ROUNDYS INC	MILWAUKEE WI	1	0	0	0	1	0	7,000
SUPER VALU STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	1	0	2	1	0	13,750
ROCK								
CERTCO INC	MADISON WI	2	1	1	0	0	0	2,250
COPPS CO	STEVENS POINT WI	1	0	0	0	1	0	5,000
GATEWAY FOODS INC	LA CROSSE WI	1	0	1	0	0	0	1,500
GODFREY CO	WAUKESHA WI	3	0	0	3	0	0	9,000
KOHL'S FOOD STORES	MILWAUKEE WI	2	0	0	0	2	0	12,000
LUCKY STORES INC	MILAN IL	4	0	0	0	3	1	25,000
ROUNDYS INC	LITTLE CHUTE WI	1	0	1	0	0	0	1,500
ROUNDYS INC	MILWAUKEE WI	5	1	0	2	1	1	23,750
S C SHANNON CO	APPLETON WI	2	0	0	2	0	0	6,000
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	3	0	0	2	1	0	11,000
SUPER VALU STORES INC	GREEN BAY WI	1	0	0	1	0	0	3,000
COUNTY TOTAL:		25	2	3	10	8	2	100,000
RUSH								
GATEWAY FOODS INC	LA CROSSE WI	2	1	0	0	1	0	5,750
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	GREEN BAY WI	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	HOPKINS MN	1	0	1	0	0	0	1,500
COUNTY TOTAL:		5	1	1	2	1	0	13,250
SAINT CROIX								
FAIRWAY FOODS INC	NORTHFIELD MN	5	3	0	0	2	0	12,250
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	1	1	0	0	0	0	750
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	1	0	0	0	1,500
HANCOCK NELSON	ST PAUL MN	1	0	1	0	0	0	1,500
HUB CITY FOODS INC	MARSHFIELD WI	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	2	0	1	1	0	0	4,500
SUPER VALU STORES INC	HOPKINS MN	2	0	0	1	1	0	8,000
COUNTY TOTAL:		13	5	3	2	3	0	29,250
SAUK								
CERTCO INC	MADISON WI	2	1	0	1	0	0	3,750
GATEWAY FOODS INC	LA CROSSE WI	2	0	1	1	0	0	4,500
HUB CITY FOODS INC	MARSHFIELD WI	2	1	1	0	0	0	2,250
ROUNDYS INC	MILWAUKEE WI	2	0	0	2	0	0	6,000
S C SHANNON CO	APPLETON WI	2	0	0	0	2	0	14,000
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	1	0	0	1	0	0	3,000
SUPER VALU STORES INC	GREEN BAY WI	2	0	1	0	1	0	8,500
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		14	2	3	6	3	0	45,000
SAYWER								
GATEWAY FOODS INC	LA CROSSE WI	1	0	0	0	1	0	7,000
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	1	1	0	0	0	0	750
SUPER VALU STORES INC	GREEN BAY WI	1	0	0	1	0	0	3,000
TWIN PORTS GROCERY CO	SUPERIOR WI	1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	1	0	2	1	0	13,750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE WI (CONTINUED)								
SHAWANO								
CARPENTER COOK CO	MENOMINEE MI	2	2	0	0	0	0	1,500
COPPS CO	STEVENS POINT WI	3	1	1	0	1	0	7,250
PLUMB AND NELSON CO	MANITOWAC WI	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	3	0	1	2	0	0	7,500
ROUNDYS INC	MILWAUKEE WI	1	0	0	1	0	0	1,500
ROUNDYS INC	LITTLE CHUTE WI	1	0	0	1	0	0	3,000
S C SHANNON CO	APPLETON WI	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	GREEN BAY WI	1	0	0	0	1	0	5,000
COUNTY TOTAL:		13	4	3	3	3	0	31,500
SHEBOYGAN								
PLUMB AND NELSON CO	MANITOWAC WI	1	1	0	0	0	0	750
RED OWL FOOD STORES INC	HOPKINS MN	2	0	0	2	0	0	6,000
ROUNDYS INC	MILWAUKEE WI	1	1	0	0	0	0	750
S C SHANNON CO	APPLETON WI	7	1	2	2	1	1	26,750
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	12	2	2	5	3	0	34,500
SUPER VALU STORES INC	GREEN BAY WI	1	0	0	1	0	0	3,000
COUNTY TOTAL:		24	5	4	10	4	1	71,750
TAYLOR								
COPPS CO	STEVENS POINT WI	4	1	2	1	0	0	6,750
FAIRWAY FOODS INC	NORTHFIELD MN	1	0	0	1	0	0	3,000
HUB CITY FOODS INC	MARSHFIELD WI	2	1	1	0	0	0	2,250
COUNTY TOTAL:		7	2	3	2	0	0	12,000
TREMPPEALEAU								
GATEWAY FOODS INC	LA CROSSE WI	4	2	1	1	0	0	6,000
HUB CITY FOODS INC	MARSHFIELD WI	3	2	1	0	0	0	3,000
SUPER VALU STORES INC	HOPKINS MN	2	0	2	0	0	0	3,000
SMALL SUPPLIERS		4	2	1	1	0	0	6,000
COUNTY TOTAL:		13	6	5	2	0	0	16,000
VERNON								
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	0	1	0	0	3,000
GATEWAY FOODS INC	LA CROSSE WI	3	0	1	1	1	0	9,500
HUB CITY FOODS INC	MARSHFIELD WI	1	1	0	0	0	0	750
SUPER VALU STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
COUNTY TOTAL:		6	1	1	3	1	0	16,250
VILAS								
CARPENTER COOK CO	MENOMINEE MI	1	0	0	1	0	0	3,000
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	1	0	1	0	0	0	1,500
HUB CITY FOODS INC	MARSHFIELD WI	2	1	1	0	0	0	2,250
RED OWL FOOD STORES INC	HOPKINS MN	3	1	1	0	1	0	7,250
ROUNDYS INC	LITTLE CHUTE WI	1	1	0	0	0	0	750
ROUNDYS INC	MILWAUKEE WI	1	0	0	0	1	0	5,000
SUPER VALU STORES INC	GREEN BAY WI	3	1	2	0	0	0	3,750
COUNTY TOTAL:		12	4	5	1	2	0	23,500
WALWORTH								
CERTCO INC	MADISON WI	2	1	0	1	0	0	3,750
CERTIFIED GROCERS OF ILLINOIS	CHICAGO IL	1	0	0	1	0	0	3,000
COPPS CO	STEVENS POINT WI	1	0	0	0	1	0	5,000
GODFREY CO	WAUKESHA WI	5	0	0	2	3	0	21,000
LUCKY STORES INC	MILAN IL	1	0	0	0	1	0	7,000
ROUNDYS INC	LITTLE CHUTE WI	2	0	1	1	0	0	4,500
ROUNDYS INC	MILWAUKEE WI	3	1	0	2	0	0	6,750
SUPER VALU STORES INC	GREEN BAY WI	5	1	1	2	1	0	13,250
COUNTY TOTAL:		20	3	2	9	6	0	64,250
WASHBURN								
GATEWAY FOODS INC	LA CROSSE WI	1	0	0	1	0	0	3,000
GATEWAY FOODS OF MINNESOTA INC	DULUTH MN	2	2	0	0	0	0	1,500
GATEWAY FOODS/MAY BROS	MINNEAPOLIS MN	1	0	1	0	0	0	1,500
HANCOCK NELSON	ST PAUL MN	1	0	0	1	0	0	3,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE WI, WASHBURN	(CONTINUED)							
SUPER VALU STORES INC	HOPKINS MN	2	1	0	1	0	0	3,750
TWIN FORTS GROCERY CO	SUPERIOR WI	1	0	0	1	0	0	3,000
COUNTY TOTAL:		8	3	1	4	0	0	15,750
WASHINGTON								
GODFREY CO	WAUKESHA WI	4	0	0	3	1	0	14,000
KOHL'S FOOD STORES	MILWAUKEE WI	1	0	0	0	1	0	5,000
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	0	1	0	5,000
ROUNDYS INC	LITTLE CHUTE WI	5	1	1	1	0	2	25,250
ROUNDYS INC	MILWAUKEE WI	3	1	1	1	0	0	5,250
S C SHANNON CO	APPLETON WI	3	1	1	1	0	0	5,250
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	5	0	0	5	0	0	15,000
SUPER VALU STORES INC	GREEN BAY WI	2	0	0	1	1	0	8,000
SMALL SUPPLIERS		2	0	0	2	0	0	6,000
COUNTY TOTAL:		26	3	3	14	4	2	83,750
WAUKESHA								
ASSOCIATED GROCERS INC	NEW BERLIN WI	1	1	0	0	0	0	750
GODFREY CO	WAUKESHA WI	11	0	0	4	7	0	49,000
KOHL'S FOOD STORES	MILWAUKEE WI	4	0	1	0	1	2	33,500
RED OWL FOOD STORES INC	HOPKINS MN	4	0	0	0	3	1	25,000
ROUNDYS INC	MILWAUKEE WI	13	0	5	3	4	1	46,500
S C SHANNON CO	APPLETON WI	1	0	0	1	0	0	3,000
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	9	5	4	0	0	0	9,750
SUPER VALU STORES INC	GREEN BAY WI	4	0	1	1	1	1	19,500
COUNTY TOTAL:		47	6	11	9	16	5	187,000
WAUPACA								
COPPS CO	STEVENS POINT WI	4	0	3	1	0	~	7,500
RED OWL FOOD STORES INC	HOPKINS MN	7	0	1	3	3	~	29,500
ROUNDYS INC	MILWAUKEE WI	2	0	1	1	0	~	4,500
ROUNDYS INC	LITTLE CHUTE WI	2	2	0	0	0	0	1,500
S C SHANNON CO	APPLETON WI	6	1	4	1	0	0	9,750
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	3	1	1	1	0	0	5,250
SUPER VALU STORES INC	GREEN BAY WI	1	0	0	0	1	0	5,000
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		26	4	11	7	4	0	64,500
WAUSHARA								
COPPS CO	STEVENS POINT WI	3	0	2	0	1	0	8,000
ROUNDYS INC	LITTLE CHUTE WI	1	0	0	1	0	0	3,000
ROUNDYS INC	MILWAUKEE WI	1	0	1	0	0	0	1,500
S C SHANNON CO	APPLETON WI	2	1	0	0	0	0	2,250
SUPER VALU STORES INC	GREEN BAY WI	1	1	0	0	0	0	750
COUNTY TOTAL:		8	2	4	1	1	0	15,500
WINNEBAGO								
COPPS CO	STEVENS POINT WI	1	0	0	0	1	0	5,000
GODFREY CO	WAUKESHA WI	1	0	0	1	0	0	3,000
KOHL'S FOOD STORES	MILWAUKEE WI	2	0	0	1	1	0	8,000
RED OWL FOOD STORES INC	HOPKINS MN	5	0	2	2	1	0	14,000
ROUNDYS INC	LITTLE CHUTE WI	1	0	0	0	1	0	5,000
ROUNDYS INC	MILWAUKEE WI	1	0	0	1	0	0	3,000
ROUNDYS INC	LITTLE CHUTE WI	4	0	2	1	0	1	16,000
S C SHANNON CO	APPLETON WI	5	1	1	3	0	0	11,250
SCHULTZ SAV-O STORES INC	SHEBOYGAN WI	6	1	1	4	0	0	14,250
SUPER VALU STORES INC	GREEN BAY WI	4	0	0	2	2	0	16,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		31	3	6	15	6	1	96,250
WOOD								
COPPS CO	STEVENS POINT WI	11	1	4	2	1	3	47,750
HUB CITY FOODS INC	MARSHFIELD WI	3	0	2	1	0	0	6,000
RED OWL FOOD STORES INC	HOPKINS MN	1	0	0	1	0	0	3,000
ROUNDYS INC	LITTLE CHUTE WI	3	0	0	2	1	0	11,000
S C SHANNON CO	APPLETON WI	2	0	0	1	1	0	10,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 05, STATE WI, WOOD	(CONTINUED)							
SUPER VALU STORES INC	GREEN BAY WI	3	0	0	2	1	0	11,000
COUNTY TOTAL:		23	1	6	9	4	3	80,750
WI STATE TOTAL:		1,150	213	245	358	273	61	3,802,250
REGION 05 TOTAL:		8,630	1,467	1,745	2,365	2,212	641	33,908,750

2-8

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